

# 1. Novecare Pricing Process

NEW:

OUTDATED:

## Frequently Asked Questions

Questions	Key Contacts
I want to revise the price for an existing customer / product	Price Advisor (tool)
I want to quote a new customer / product	Price Advisor (tool)
I want to understand Integrated Variable Costs variation	Product & Asset management
I want to update prices (in SAP) &/or price lists and send official pricing letters to customers	Customer Service
I want to know what is the Integrated Variable Cost of a product already sold by my Market but not (yet) in my Region	Market BDM
I want to dig into the product recipe (Bill of Materials) to prepare a price quotation for a product already sold by my Market	Market BDM
I want to know what is the Integrated Variable Cost of a product not sold (yet) by my market	Market BDM
I want to cost a new product	Technology & Asset Strategy
I want to get the latest Raw Material Price index (e.g. to update my formula price)	<a href="#">Raw Materials Trends Report</a>