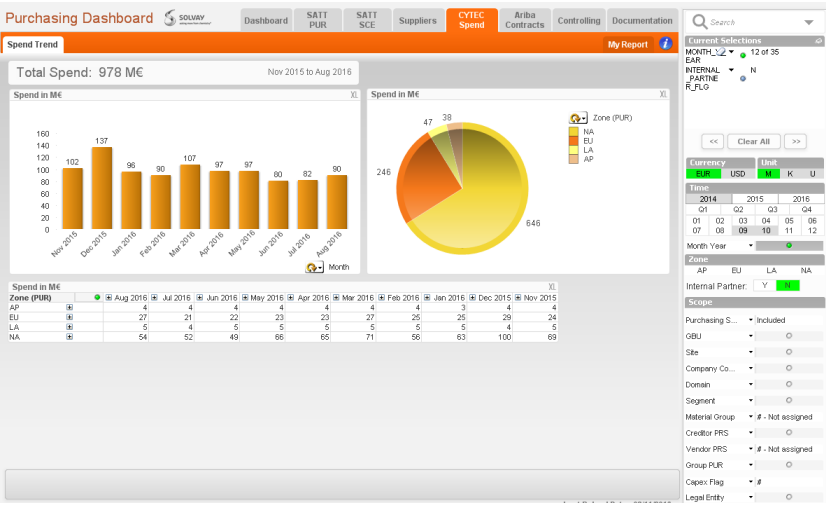


Purchasing Dashboard: Cytec Spend

Indicators	Description																																																							
	<p>Tool Flat files : From ex-Cytec reporting tools</p> <p>Process SPP : Solvay Purchasing Process Process: 4 Manage Supplier Performance Process: 5 Manage System Performance</p> <p>Sub-Process Sub-Process: 4.1 Manage Supplier Non Conformance Sub-Process: 5.1 Measure and Assess System Performance</p> <p>Definition Visibility of the Cytec Suppliers' Spend</p> <p>Zone Ex-Cytec Worldwide</p> <p>Scope All Spend of Suppliers belong to Classes #, A, B, C and G.</p> <p>Loading data Frequency Should be upload monthly, the 15th of the month (when getting data from Purchasing Data & PtP interface Team)</p> <p>Referring Purchasing Data & PtP interface Team</p> <p>Expected Evolution Non Expected evolution</p>																																																							
	<p>Spend Trend: Summary of the main information related to Cytec spend</p>  <p>The screenshot displays the 'Spend Trend' section of the Purchasing Dashboard. It features a bar chart showing monthly spend in M€ from Nov 2015 to Feb 2016. The total spend is 978 M€. A pie chart shows the distribution of spend by zone: NA (47), EU (38), LA (246), and AP (846). Below the charts is a table showing spend by zone (PUR) for each month from Aug 2016 to Nov 2015.</p> <table border="1"> <thead> <tr> <th>Zone (PUR)</th> <th>Aug 2016</th> <th>Jul 2016</th> <th>Jun 2016</th> <th>May 2016</th> <th>Apr 2016</th> <th>Mar 2016</th> <th>Feb 2016</th> <th>Jan 2016</th> <th>Dec 2015</th> <th>Nov 2015</th> </tr> </thead> <tbody> <tr> <td>AP</td> <td>4</td> <td>4</td> <td>4</td> <td>4</td> <td>4</td> <td>4</td> <td>4</td> <td>3</td> <td>4</td> <td>4</td> </tr> <tr> <td>EU</td> <td>27</td> <td>21</td> <td>22</td> <td>23</td> <td>27</td> <td>26</td> <td>25</td> <td>29</td> <td>24</td> <td>24</td> </tr> <tr> <td>LA</td> <td>5</td> <td>4</td> <td>5</td> <td>5</td> <td>5</td> <td>5</td> <td>5</td> <td>4</td> <td>5</td> <td>5</td> </tr> <tr> <td>NA</td> <td>54</td> <td>52</td> <td>49</td> <td>55</td> <td>65</td> <td>71</td> <td>56</td> <td>63</td> <td>100</td> <td>69</td> </tr> </tbody> </table>	Zone (PUR)	Aug 2016	Jul 2016	Jun 2016	May 2016	Apr 2016	Mar 2016	Feb 2016	Jan 2016	Dec 2015	Nov 2015	AP	4	4	4	4	4	4	4	3	4	4	EU	27	21	22	23	27	26	25	29	24	24	LA	5	4	5	5	5	5	5	4	5	5	NA	54	52	49	55	65	71	56	63	100	69
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Cytec Spend Screen	<p>Screen (Click on the screenshot to enlarge the image)</p>																																																							
Feature indicators	<p>Spend incl 100% JV</p> <p>Spend with conso%</p>																																																							
Main Dimensions	<p>Currency: USD and EURO in target currency. Exchange rates are based on (to define)</p> <p>Unit: Million, Thousand and Unit.</p> <p>Time: 3 years of history are available. A selection of quarter, year and day must be possible to make a comparison between each period. This time is based on the date of the registered document in Solvay SAPs.</p> <p>Month year: it comes from the field "Calendar month" set in the flat files.</p> <p>Zone: this field comes from flat files and lists the 4 purchasing zones based on the : EMEA, North America, Latin America Asia Pacific. The zones PUR are connected to the company zone and managed by Purchasing & Supply Chain Excellence Data Owner.</p> <p>Internal Partner: this dimension is related to the vendor and creditor Class.</p>																																																							

**Main
Information**

An Internal Partner= creditor class or vendor class="G"

A Non Internal Partner = All creditors class or all vendors class (#;A;C;B).

Remind partner code:

A: Yearly basis by Domain directors=>main partner

B: 80% turnover at Domain

C: 20% turnover at Domain

G: Solvay internal partner

In Purchasing Dashboard:

v **Internal Partner** = "Y" (class #,A,B,C,G)

v **Internal Partner** = "N" (class #,A,B,C)

Purchasing Scope : Allows to show the spend by : companiesincluded in Solvay purchasing perimeter ("INC") ,
excluded from Solvay purchasing perimeter ("EXC") or deleted ("DEL")

GBU : Dimension based on the flat files.

Site : A site is a geographical location of one or several plants.A specific table in BW based on General Secretary
information makes the link between the plants

and the sites.

Company country : It's a country of the company's plant location

Domain : DOMAIN from the Spend Assignment Rule.Goods and services are split in 8 purchasing domains : Energy,
General Expenses,

IT & Telecommunication, Logistics, Packaging, Raw materials, Technical Goods,Technical services.

Segment : SEGMENT from the Spend Assignment Rule.The segment is a way to classify our purchases.

Each supplier has one preponderant segment based on his highest spend.A segment is always linked to a specific domain.
Ex: the segment "Pallet" is linked to the domain "Packaging".

SPRINT is based on the the new Global Purchasing Segmentation.

Material Group :A material group is assigned directly to a material or a service in a Purchasing Order.

Material Groups are part of the Global Purchasing Segmentation project and have been harmonized

Creditor PRS :This Invoicing supplier code comes from the PRS legacy.

PRS makes a link between all supplier codes (RCS, PF1, RHO) by giving one single code for the same supplier.

Vendor PRS : Ordering address code Vendor from the purchase order based on the common Vendor code from PRS
legacy.

Group PUR : Supplier grouping, equivalent of the Ultimate DUNS

Capex Flag : Flag which allows to select only capex spend, or only OPEX.

If Raw Materials Domain is selected

Product : is regrouping several articles which have the same molecule but under different grades or concentrations or
packaging. Product is the chemical name or the commercial name without the detail of the packaging

Value Chain : Segmentation based on the main feedstock used in the production for raw material or intermediate
materials or finished

product (crude oil, gas, mineral, bio-based, coal). The segmentation by value chain reflects the today main origin of raw
materials;

It is a snapshot picture which could evolve in the future because of new technologies, market prices, trends.

In Payment Terms screen

Creditor country : country of the supplier who sends the invoices

**Sprint
Document
ation**

All documentation about Cytec Spend is available in the [Gdrive](#), click [here](#)