

Glossary (2)

- Analysis
Nov 5, 2018 (18:31)
- Actual delivery date
Nov 5, 2018 (18:31)
- ...

13 Terms

A

- Buyer
Jan 22, 2019 (05:44)
- Business potential
Jan 22, 2019 (05:44)
- ...

2 Terms

B

- Contact product relationship
Jan 22, 2019 (05:44)
- Contact
Jan 22, 2019 (05:44)
- ...

22 Terms

C

- Document references
Jan 22, 2019 (05:44)
- Document Quantity
Jan 22, 2019 (05:44)
- ...

9 Terms

D

- Event
Nov 5, 2018 (18:31)
- End-use
Nov 5, 2018 (18:31)
- ...

3 Terms

E

F

- GBU customer segmentation
Jan 22, 2019 (05:44)
- GBU restricted
Jan 22, 2019 (05:44)
- ...

3 Terms

G

- HSE
Nov 5, 2018 (18:33)
- ...

1 Term

H

- Indirect customer
Jan 22, 2019 (05:44)
- Industrial testing stage
Jan 22, 2019 (05:44)
- ...

8 Terms

I

J

- Key account
Jan 22, 2019 (05:44)
- ...

1 Term
K

- Lab testing stage
Jan 22, 2019 (05:44)
- ...

1 Term
L

- Material code
Jan 22, 2019 (05:44)
- Mass clone
Jan 22, 2019 (05:44)
- ...

7 Terms
M

- Non-buying entity
Nov 5, 2018 (18:31)
- Negotiation stage
Nov 5, 2018 (18:31)
- ...

3 Terms
N

- Originator
Jan 22, 2019 (05:44)
- Opportunity team
Jan 22, 2019 (05:44)
- ...

5 Terms
O

- Partner sub-type
Jan 22, 2019 (05:44)
- Partner type
Jan 22, 2019 (05:44)
- ...

7 Terms
P

- Qualify stage
Jan 22, 2019 (05:44)
- Qlikview
Jan 22, 2019 (05:44)
- ...

3 Terms
Q

- Related account
Oct 10, 2018 (12:03)
- Recurrent business
Oct 10, 2018 (12:03)
- ...

7 Terms
R

- Sample Management
Nov 5, 2018 (18:31)
- Sales Planning
Nov 5, 2018 (18:31)
- ...

11 Terms
S

- Task
Jan 22, 2019 (05:44)
- Time spent
Jan 22, 2019 (05:44)
- ...

2 Terms

T

- User
Jan 22, 2019 (05:44)
- ...

1 Term

U

- Visit report
Jan 22, 2019 (05:44)
- View
Jan 22, 2019 (05:44)
- ...

3 Terms

V

W X Y Z