

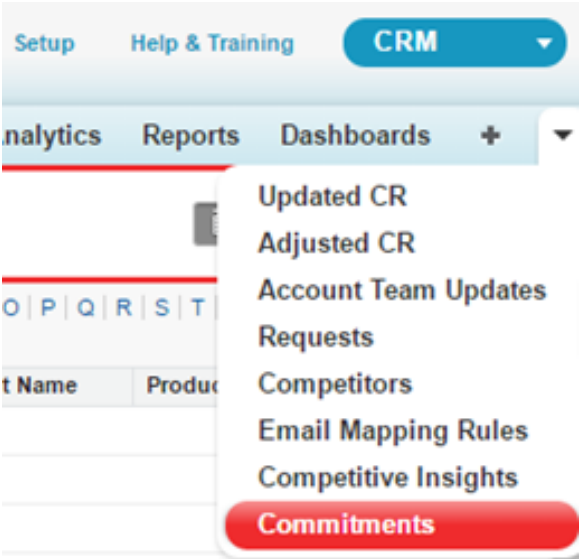
As a Product Manager

Objectives & Values

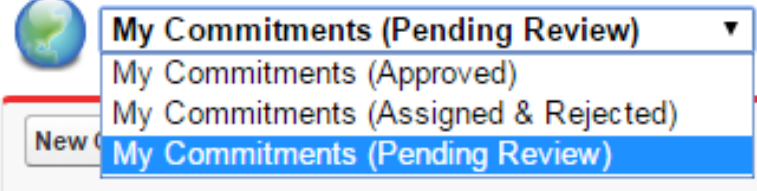
- [View all your pending review commitments and approve or reject them](#)

Step by Step

1 - Go to the Commitments tab

A screenshot of a CRM application's navigation menu. At the top, there are tabs for 'Setup', 'Help & Training', and 'CRM'. Below these, there are tabs for 'Analytics', 'Reports', and 'Dashboards'. A dropdown menu is open, showing various options: 'Updated CR', 'Adjusted CR', 'Account Team Updates', 'Requests', 'Competitors', 'Email Mapping Rules', 'Competitive Insights', and 'Commitments'. The 'Commitments' option is highlighted with a red background.

2 - Select the view "My Commitments (Pending Review)"

A screenshot of a dropdown menu for 'My Commitments'. The menu is open, showing four options: 'My Commitments (Pending Review)', 'My Commitments (Approved)', 'My Commitments (Assigned & Rejected)', and 'My Commitments (Pending Review)'. The first option, 'My Commitments (Pending Review)', is highlighted with a blue background.

3 - Select one commitment to review by clicking on its name

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My Commitments (Pending Review) Edit Delete Create New View										
A B C D E F G H I J K L M N O P Q R S T U V W X Y Z Other All										
Action	Commitment Name	GBU	Customer Code	Customer Name	Product	Owner First Name	Owner Last Name	Product Manager	Status	
☐ Edit Del	Nahs 70-72 "Mrs S...	Special Chem	TP Code Cueros Y...	TP CODE CUERO...	#11179 Abrasive W...	Allen ADM	chung	Emilien GUICHARD	Pending Re	
☐ Edit Del	Nahs 70-72 "Mrs S...	Special Chem	TP Code Quimicos ...	TP CODE QUIMIC...		Allen ADM	chung		Pending Re	
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☐ Edit Del	Nahs 70-72 "Mrs S...	Special Chem	TP Code Chem ...	TP CODE CHEM O...		Allen ADM	chung		Pending Re	
☐ Edit Del	Nahs 60 "Mrs S25...	Special Chem	TP Code Servic...	TP CODE SERVICL...		Allen ADM	chung		Pending Re	
☐ Edit Del	Nahs 60 "Mrs S25...	Special Chem	TP Code Wyny	TP CODE WYNY		Allen ADM	chung		Pending Re	

4 - The status changed to **Approved** if the Reviewed Price entered by the Sales Rep is acceptable or **Rejected** if it is not acceptable

Commitment History (0)

Commitment Detail

Save

Cancel

Account	AALCHEM	Status	Approved
Customer Name	AALCHEM	Owner	Assigned
Customer Code	2120119	Sales Rep Name	Pending Review
Product	SULE BABRIL "MAS S25.3PA P1000P3 HT.F	Sales Rep Email	Approved
Product Level	Level 5	Product Manager	Rejected
Material Code	165966	Product Manager Username	giorgio.ligeni@solvia.com.crm
Product Dimension		Due Date	30/12/2017
Pricing Tool URL	http://pricingtool-spch.solvia.com/statase/Pric...	GBU	Special Chem
Is Frozen	☐	Group of Activity	Bu Niches - Specialties
		Sub Activity	Blanc Fixe
		Tier	3
		Segment Name	BASO4 BRILLANT & MIC - WORLDWIDE EXCL

▼ To be completed by Sales Rep

Reviewed Price (LTC)	1,320	Expected Volume	2,000,00
Effective Date	30/12/2017	Negotiation Status	Started
Comments			

- New automated process rules have been set up, depending on the GBU.
 - If the selected GBU is "Special chem" : If the reviewed price you enter is above or equal to the Target Price, the commitment status v be automatically set from "Pending Review" to "Approved Status"
 - If the selected GBU is "Peroxides" :
 - If $(\text{Reviewed Price} - \text{Target Price}) / \text{Target Price} \geq -0.05$, the status is set to "approved"
 - If the Status is "Assigned" and Reviewed Price > 0 and $(\text{Reviewed Price} - \text{Target Price}) / \text{Target Price} < 0.05$, the status is set to "Pending Review"
 - Otherwise :
 - If Reviewed Price $\geq$ Target Price, the status is set to "Approved"
 - If the Status is "Assigned" and Reviewed Price > 0 and Reviewed Price < Target Price, the status is set to "Pending Review"

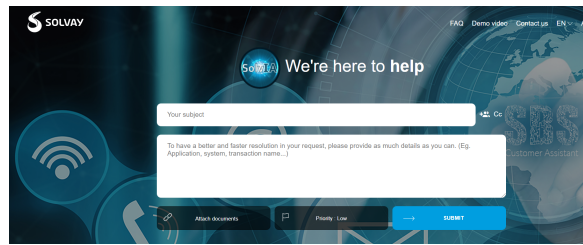
If the field **Frozen** is checked the commitment can't be edited anymore.

Related articles

- 04. Quotation

Need help?

To request any support or if you have identified a bug or incident , please create a Freshdesk ticket using Solvia platform : <https://solvia.solvia.com/>

The image shows a contact form for SOLVAY. The background is dark blue with abstract light blue shapes. At the top left is the SOLVAY logo. At the top right are links for FAQ, Demo video, Contact us, and EN. The main heading is "We're here to help" with a SOLVAY icon. Below it is a "Your subject" input field. A large text area follows with a placeholder text: "To have a better and faster resolution in your request, please provide as much details as you can. (Eg. Application, system, transaction name,...)". At the bottom left is an "Attach documents" button with a paper icon. At the bottom right is a "Priority" dropdown menu set to "Low" and a blue "SUBMIT" button.

SOLVAY

FAQ Demo video Contact us EN

SOLVAY We're here to help

Your subject

To have a better and faster resolution in your request, please provide as much details as you can. (Eg. Application, system, transaction name,...)

Attach documents

Priority: Low

SUBMIT

you can copy users with email address , default priority is Low , then Submit . We advise you to put keywords in subject to ease dispatching to correct Agent : CRM - Complaint for example