

A3011 - Value creation in Convergence

Overview

Convergence is the new place to manage your Actions and Benefits.

With Convergence, you can track Performance and report Value Creation of Purchasing & Supply Chain to the Business.

SATT is fully replaced by Convergence Value Creation. All your existing Actions and Benefits have been taken over in Convergence.

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Convergence Value Creation replaces SATT

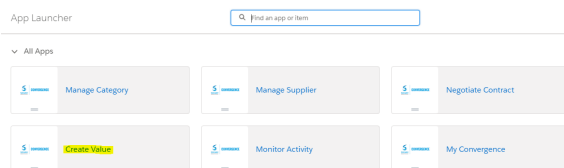
Old SATT is no longer in use (since October 15, 2017)



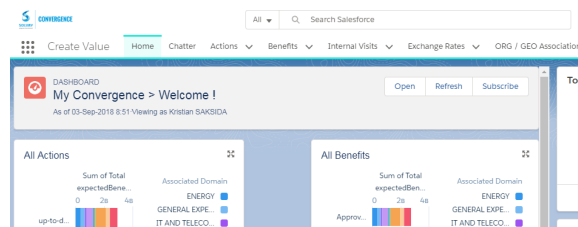
Convergence is the new place to manage your Value Creation



A dedicated app "Create Value" is now part of Convergence



This new app is the starting point to manage your Actions and Benefits

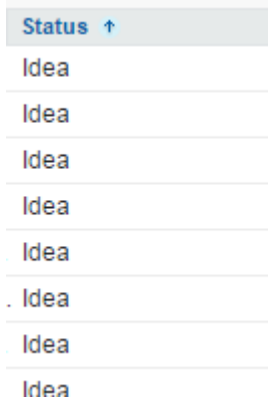


All your Actions and Benefits were recovered in Convergence

ACT.	TITLE	EPS AXIS	CALCULATIO.	TASK STAT.	T.	IMPLEME.	OW.	TY.	TOTAL E.	CREATED DATE
A-027691	TESTAZERTY	IT CONGRATS	Rule 05 / Rec...	de-activated	X	1/08/2018	V-Perh	Cash	300,00	28/08/2018
A-027699	TEST_WAT_29	IT CONGRATS	Rule 01 / Rec...	up-to-date	***	1/08/2018	V-Perh	Cost	11.110,00	29/08/2018
A-027700	Copy of TES	IT CONGRATS	Rule 01 / Rec...	late	***	1/08/2018	V-Perh	Cost	115,00	29/08/2018

What's new in Value Creation ?

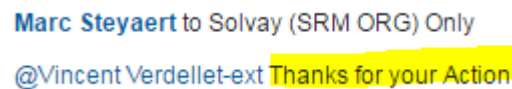
Statuses "Draft" and "To be launched" are replaced by status "Idea". You can also apply a probability between 0 and 100% on Actions with an Idea status.



There is no longer any more validation of your Actions by the Managers.



Interactions between buyers and their managers can now take place in Chatter, a powerful way to discuss and comment on an Action for example.



Benefits amounts were simplified : there are only an Expected amount and an Obtained amount

GEO/ORG value	Spend	Expected Benefit	Obtained Benefit	Impact Benefits	Controller	Status
LA ROCHELLE SPECIAL CHEM	10.000.000	8.081.000	7.851.000	€7.851.000,00	Florent BOURACHOT	Approved
Total (EUR)	10.000.000	8.081.000 EUR	7.851.000 EUR			
Total (€)	10.000.000	8.081.000	7.851.000	€7.851.000,00		

Value Creation is now fully integrated with other Convergence features !

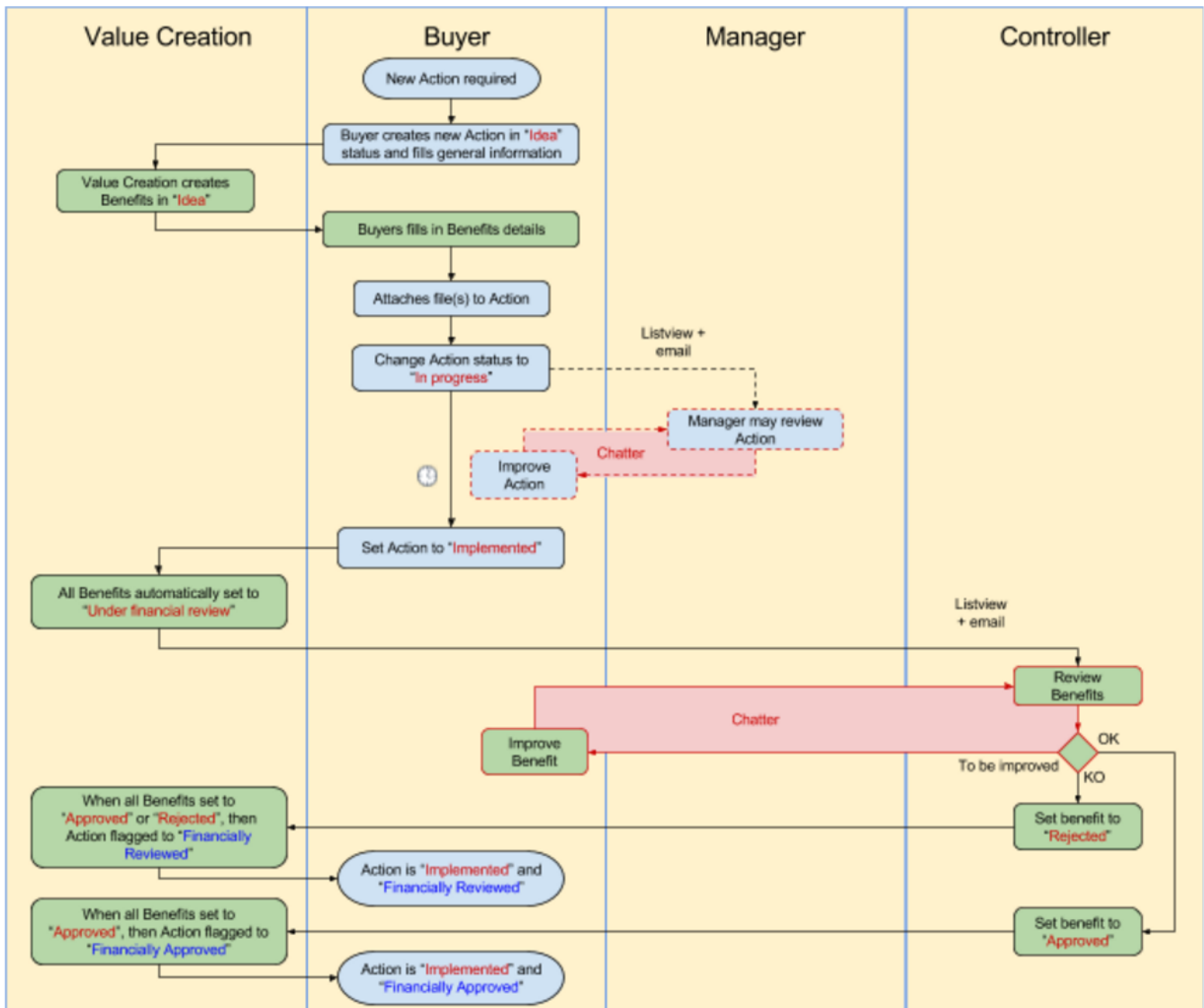
What doesn't change in Value Creation ?

All the rest does not change in Value Creation compared to SATT

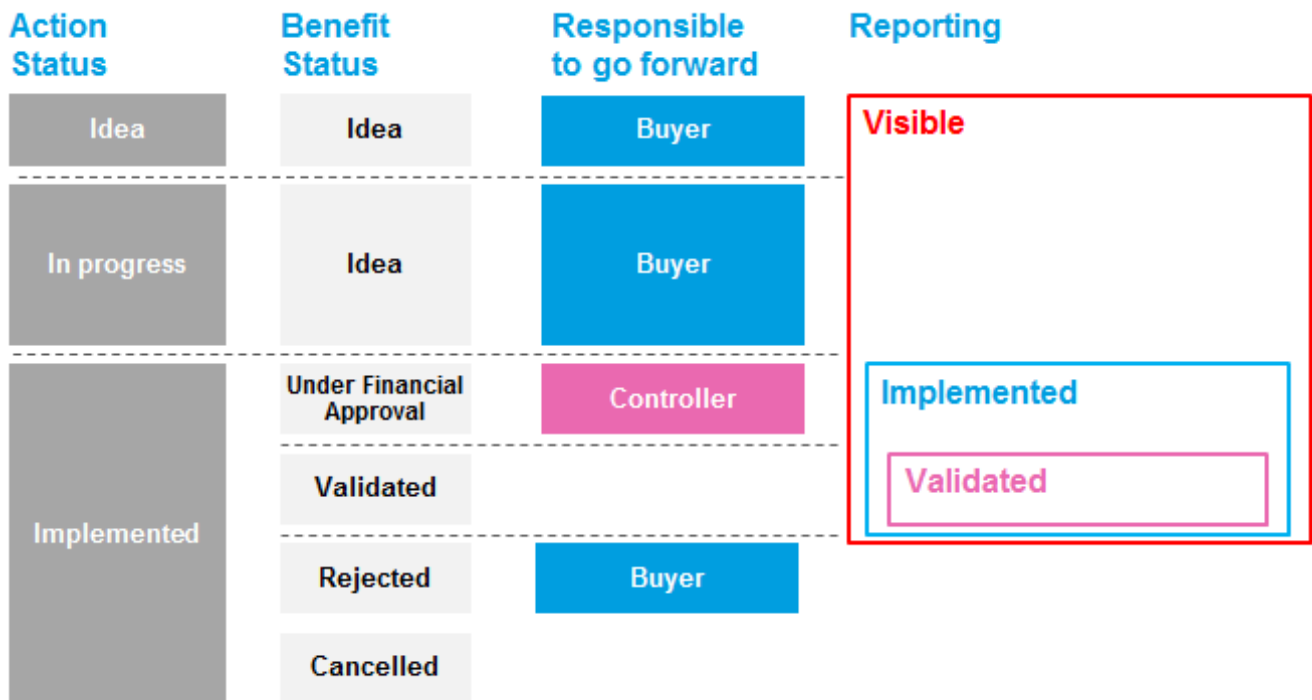
If you feel comfortable with SATT, this will be the same with Convergence Value Creation

Value Creation workflow

Value Creation workflow is more straightforward. Remember that manager validation is suppressed for example



Mapping between Value Creation and Qlikview now looks like this.



Related articles

- [B - Salesforce terminology](#)
- [A11 - Introduction to Convergence](#)

Need help

How to ask for assistance?

Dear Salesforce Convergence user,

For any question or issue regarding Convergence, please :

- create a request in **Service One** with the following information:
 - I want to update data in Convergence [Maintain data ownership in CONVERGENCE](#)
 - I want to mass upload procurement data [Maintain procurement data in CONVERGENCE](#)
 - Process : Data & Analysis
 - PTP-Subprocess: Purchasing Tools Support
 - PTP-Category: Convergence

For account creation, please refer to [here](#).

Thank you very much,

Convergence Team.