

A3011 - Value creation in Convergence

Overview

Convergence is the new place to manage your Actions and Benefits.

With Convergence, you can track Performance and report Value Creation of Purchasing & Supply Chain to the Business.

SATT is fully replaced by Convergence Value Creation. All your existing Actions and Benefits have been taken over in Convergence.

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Convergence Value Creation replaces SATT

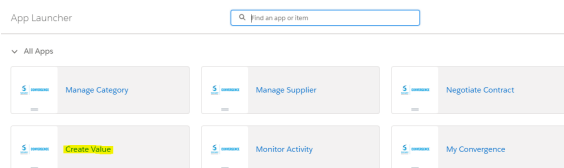
Old SATT is no longer in use (since October 15, 2017)



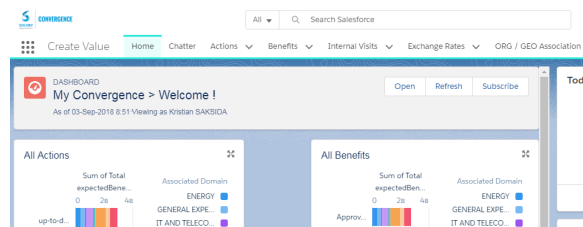
Convergence is the new place to manage your Value Creation



A dedicated app "Create Value" is now part of Convergence



This new app is the starting point to manage your Actions and Benefits



All your Actions and Benefits were recovered in Convergence

Actions										
My (Team) Actions										
3 items - Sorted by Action Id - Filtered by all actions - 15 Manager Record Type - Updated a few seconds ago										
	ACT.	TITLE	GPS ARS	CALCULATIO...	TASK STAT.	T.	IMPLEME...	OW...	TY...	TOTAL E...
1	A-027691	TESTAZERTY	ET CONSIGLATS	Rule OS / Rec...	de-estimated	X	1/08/2018	1/08/18	Cash	300.00
2	A-027699	TEST_VANT_29	ET CONSIGLATS	Rule OS / Rec...	up-to-date	808	1/08/2018	1/08/18	Cost	11.110.00
3	A-027700	Copy of TES...	ET CONSIGLATS	Rule OS / Rec...	late	808	1/08/2018	1/08/18	Cost	115.00

What's new in Value Creation ?

Statuses "Draft" and "To be launched" are replaced by status "Idea". You can also apply a probability between 0 and 100% on Actions with an Idea status.

Status ↑

Idea

Idea

Idea

Idea

Idea

Idea

Idea

Idea

There is no longer any more validation of your Actions by the Managers.



Interactions between buyers and their managers can now take place in Chatter, a powerful way to discuss and comment on an Action for example.

Marc Steyaert to Solvay (SRM ORG) Only

@Vincent Verdellet-ext Thanks for your Action

Benefits amounts were simplified : there are only an Expected amount and an Obtained amount

DETAILS		SCOPE AND BENEFITS		ATTACHMENT CONSOLE		ACTIVITY		CHATTER	
GEO/ORG value		Spend	Expected Benefit	Obtained Benefit	Impact Benefits	Controller	Status		
x LA ROCHELLE SPECIAL CHEM		10.000.000	8.081.000	7.851.000	€7.851.000,00	Florent BOURACHOT	Approved		
Total (EUR)		10.000.000 ...	8.081.000 EUR	7.851.000 EUR					
Total (€)		10.000.000	8.081.000	7.851.000	€7.851.000,00				

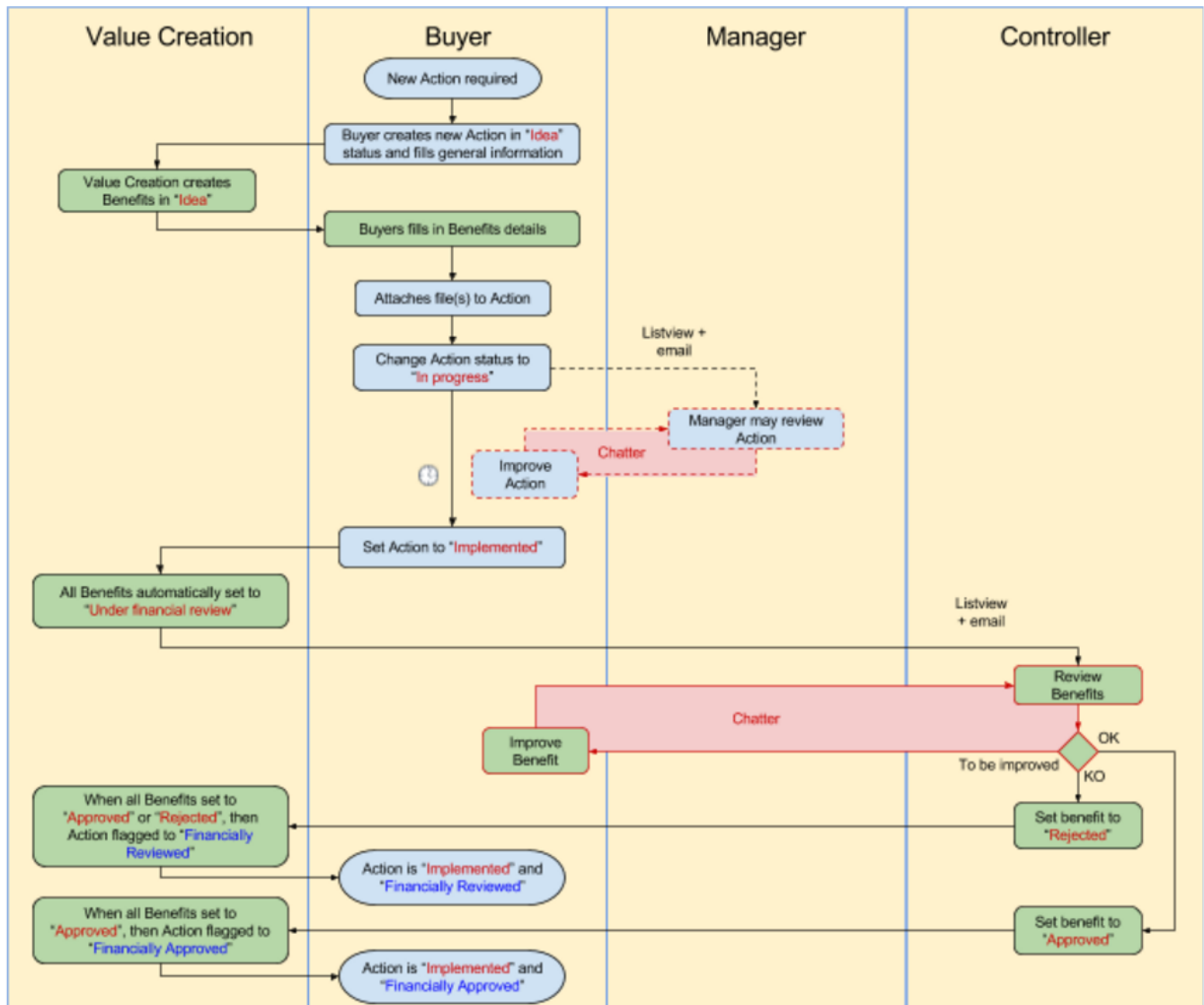
Value Creation is now fully integrated with other Convergence features !

What doesn't change in Value Creation ?

All the rest does not change in Value Creation compared to SATT
If you feel comfortable with SATT, this will be the same with Convergence Value Creation

Value Creation workflow

Value Creation workflow is more straightforward. Remember that manager validation is suppressed for example



Mapping between Value Creation and Qlikview now looks like this.

Action Status	Benefit Status	Responsible to go forward	Reporting
Idea	Idea	Buyer	Visible
In progress	Idea	Buyer	
Implemented	Under Financial Approval	Controller	Implemented Validated
	Validated		
	Rejected	Buyer	
	Cancelled		

Related articles

- [B - Salesforce terminology](#)
- [A11 - Introduction to Convergence](#)

Need help

How to ask for assistance?

Dear Salesforce Convergence user,

For any question or issue regarding Convergence, please :

- create a request in **Service One** with the following information:
 - I want to update data in Convergence [Maintain data ownership in CONVERGENCE](#)
 - I want to mass upload procurement data [Maintain procurement data in CONVERGENCE](#)
 - Process : Data & Analysis
 - PTP-Subprocess: Purchasing Tools Support
 - PTP-Category: Convergence

For account creation, please refer to [here](#).

Thank you very much,

Convergence Team.