

# CRM - SCO Strategic Channel Partner SCP Corner

## Introduction

## Training materials



Training materials from each GBU are available in each GBU page. Short training material is available on the Home Page of the Solvay CRM Wiki.

## Who's who in MBU CRM Team

CRM Champion: [Silvia Dinca](#)

### CRM Key Users by Region:

| Region       | Key User SALES                     | Key User CUSTOMER SERVICE        |
|--------------|------------------------------------|----------------------------------|
| CE EUROPE    | <a href="#">Miroslav Klibani</a>   |                                  |
| RUSSIA & CIS | <a href="#">Ekaterina Tarasova</a> | <a href="#">Christina Weiser</a> |
| SE EUROPE    | <a href="#">Miraç Cakir</a>        | <a href="#">Mercan Gurbey</a>    |
| SEA          | <a href="#">Ni Tran</a>            |                                  |
| MEA          | <a href="#">Solomon Lamola</a>     | <a href="#">Candice Ingram</a>   |
| CARICAM      | <a href="#">Oscar Iglesias</a>     | <a href="#">Monica Tussie</a>    |
| SOUTH CONE   | <a href="#">Silvia Gauna</a>       | <a href="#">Cristobal Torres</a> |
| ANDEAN PACT  | <a href="#">Diana Millan</a>       | <a href="#">Raisa Garcia</a>     |
| India        | <a href="#">Georgie Mathew</a>     | <a href="#">Kamlesh Sharma</a>   |
| Korea        | <a href="#">Eun-joo Kim</a>        | <a href="#">Eunjin Sung</a>      |
| Japan        |                                    |                                  |

## Note on GBU roll-outs



All GBUs are using the Core CRM except :

- Composite material
- Specialty Polymers is using a dedicated CRM Sales Force named ICARE (was existing prior to Core CRM)

More about the Program and the CRM roadmap is available [on this page](#).