

Mappings

Customer data

a) Received from Carlos for Novecare price optimization tool

Customer	Sold-To revenue (EUR) excl. CPC	Yes	BW P&L or Order Query	High	N/A
Customer	Customer Segment	Yes	BW P&L or Order Query OR Salesforce Customer Data	High	GBU Customer Segment
Customer	Customer centralization?	No	TBC	Low	
Customer	Sold-To Group revenue (EUR) excl. Sold-To	Yes	BW P&L or Order Query	Medium	
Customer	Enterprise segment	Yes		Not in initial scope	Enterprise segment

b) Used in transparency dashboard

[illegible]

