

# FD - P1. Utilities: Sales Area

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## Version Control

Version	Date	Description	Author
v.1	11.04.2022	Creation	Josiane Peytraud

## 1. General overview

Used to list all the Sales Areas per GBU.

Managed with a specific Record Type: Sales Area.

## 2. Fields definition

### 2.1 Utilities Name

Concatenation of Sales organisation, Distribution Channel and Division. Each field is separated from the others with " / ".

### 2.2 GBU

Type = Picklist

Contains the list of all GBUs working on Core.

### 2.3 Code

Type = Text field, 32 characters

It contains the concatenation of the Sales Organisation code + " / " + Distribution Channel Code + " / " + Division Code.

### 2.4 Sales Organisation

Type = Text field, 255 characters

### 2.5 Distribution Channel

Type = Text field, 255 characters

### 2.6 Division

Type = Text field, 255 characters

### 2.7 Source

Type = Text field, 20 characters

It contains the SAP system on which the Sales Area is defined

### 2.8 Is Active

Type = Checkbox, default value = TRUE

When this field is ticked, it means that this Sales Area is active on SAP.

### 2.9 Do not send to SAP

Type = Checkbox, default value = FALSE

When this field is ticked, it means that the Sales View interface will not take into account such Sales Area and won't send any information to SAP for them.

## 3. Useful Links

GBU / Division in SAP	Division WP1	Division PF1
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Composite materials	75	
Specialty Polymers		58- 61 - 68 - 69
Novecare	39	
Oil & Gas	79	
Aroma Perf	64	
Technology Solutions	74	
Peroxides	10	
Soda Ash	68	
Silica	04	
Special Chem	37	
Coatis	65	
Rhodia UK	44	
Inter sociétés	80	
Carbonate Bir sodique	10 - 11	
Asia ref	35	
Sales Org numeric ==> PF1 (ex: 6080) , Sales org alpha num (ex : US05 ==> WP1)		
Dist Channel	PF1	WP1
Composite materials		Y2
Composite materials		0B
Specialty Polymers ex perform		9X
Specialty Polymers		TA
Specialty Polymers		9H
Specialty Polymers		8Q
Specialty Polymers	11	