

FD - P1. Utilities: Sales Area

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Version Control

Version	Date	Description	Author
v.1	11.04.2022	Creation	Josiane Peytraud

1. General overview

Used to list all the Sales Areas per GBU.

Managed with a specific Record Type: Sales Area.

2. Fields definition

2.1 Utilities Name

Concatenation of Sales organisation, Distribution Channel and Division. Each field is separated from the others with " / ".

2.2 GBU

Type = Picklist

Contains the list of all GBUs working on Core.

2.3 Code

Type = Text field, 32 characters

It contains the concatenation of the Sales Organisation code + " / " + Distribution Channel Code + " / " + Division Code.

2.4 Sales Organisation

Type = Text field, 255 characters

2.5 Distribution Channel

Type = Text field, 255 characters

2.6 Division

Type = Text field, 255 characters

2.7 Source

Type = Text field, 20 characters

It contains the SAP system on which the Sales Area is defined

2.8 Is Active

Type = Checkbox, default value = TRUE

When this field is ticked, it means that this Sales Area is active on SAP.

2.9 Do not send to SAP

Type = Checkbox, default value = FALSE

When this field is ticked, it means that the Sales View interface will not take into account such Sales Area and won't send any information to SAP for them.

3. Useful Links

GBU / Division in SAP	Division WP1	Division PF1
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Composite materials	75	
Specialty Polymers		58- 61 - 68 - 69
Novecare	39	
Oil & Gas	79	
Aroma Perf	64	
Technologuy Solutions	74	
Peroxides	10	
Soda Ash	68	
Silica	04	
Special Chem	37	
Coatis	65	
Rhodia UK	44	
Inter sociétés	80	
Carbonate Bir sodique	10 - 11	
Asia ref	35	
Sales Org numeric ==> PF1 (ex: 6080) , Sales org alpha num (ex : US05 ==> WP1)		
Dist Channel	PF1	WP1
Composite materials		Y2
Composite materials		0B
Specialty Polymers ex perform		9X
Specialty Polymers		TA
Specialty Polymers		9H
Specialty Polymers		8Q
Specialty Polymers	11	