

FD - [CORE] Quote Price Settings

In this section we will :

- 1. Describe the source of the One Quote Line Items Price settings

1/ One Quote Line Price Settings

The Object One Quote Line contains fields retrieved from the Price Settings. The objective is that the most accurate, the most up to date and the same prices are retrieved in CPC and One Quote Line Item (OQLI)

The One Quote Line Price Settings fields are updated ONLY when :

- Quote is **Cloned, Renewed** and One Quote Line **Created, Cloned**
- Account Manager clicks on "Send for Approval"

CPC Field Retrieved	Source	Business Rule														
Freight & Duty Guidance	SLV48_Freight_Guidance__c .Cost Guidance (converted at the OQLI Original Currency & UOM)	We retrieve the Cost Guidance (SLV44_Freight_Guidance__c) Record type : "Freight Cost" <u>If (existing combinaison : Shipping Plant Code x Product Code x Ship-To Code x Shipping plant region x ShipTo Region x Invoterms)</u> <table><tr><td>SLV44_Freight_Guidance__c.Record Type =</td><td>"Freight Cost"</td></tr><tr><td>OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c.Name =</td><td>SLV44_Freight_Guidance__c.Shipping Plant Code</td></tr><tr><td>OQLI. SLV44_Product_Level_5__c.ProductCode =</td><td>SLV44_Freight_Guidance__c. PP_MaterialCode__c</td></tr><tr><td>OQLI.Ship To. (PRS_D__c or RCS_ID__c) =</td><td>SLV44_Freight_Guidance__c. ShipToPartyCode</td></tr><tr><td>OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =</td><td>SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c</td></tr><tr><td>OQLI. SLV44_Ship_to__c. SLV_Region__c =</td><td>SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c</td></tr><tr><td>OQLI.Incoterms</td><td>SLV44_Freight_Guidance__c.Incoterms</td></tr></table> • ==> <u>Select this record</u> <u>If (existing combinaison : Shipping Plant Code x ShipTo Country x Product Level 3 Code x Invoterms)</u>	SLV44_Freight_Guidance__c.Record Type =	"Freight Cost"	OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c.Name =	SLV44_Freight_Guidance__c.Shipping Plant Code	OQLI. SLV44_Product_Level_5__c.ProductCode =	SLV44_Freight_Guidance__c. PP_MaterialCode__c	OQLI.Ship To. (PRS_D__c or RCS_ID__c) =	SLV44_Freight_Guidance__c. ShipToPartyCode	OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c	OQLI. SLV44_Ship_to__c. SLV_Region__c =	SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c	OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms
SLV44_Freight_Guidance__c.Record Type =	"Freight Cost"															
OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c.Name =	SLV44_Freight_Guidance__c.Shipping Plant Code															
OQLI. SLV44_Product_Level_5__c.ProductCode =	SLV44_Freight_Guidance__c. PP_MaterialCode__c															
OQLI.Ship To. (PRS_D__c or RCS_ID__c) =	SLV44_Freight_Guidance__c. ShipToPartyCode															
OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c															
OQLI. SLV44_Ship_to__c. SLV_Region__c =	SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c															
OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms															

		<table><tr><th>SLV44_Freight_Guidance__c. Record Type =</th><th>"Freight Cost"</th></tr><tr><td>OQLI.SLV44_Product_Level_5__c.Level_3__c.ProductCode</td><td>SLV44_Freight_Guidance__c.Level 3 Code</td></tr><tr><td>OQLI.SLV44_Ship_to__r. BillingCountryCode =</td><td>SLV44_Freight_Guidance__c.Ship-to Country Code</td></tr><tr><td>OQLI.SLV47_Shipping_Plants__c.Utility_Plant__c. SLV6_Region__c =</td><td>SLV44_Freight_Guidance__c.SLV44_Origin_Region_From__c</td></tr><tr><td>OQLI.Incoterms</td><td>SLV44_Freight_Guidance__c.Incoterms</td></tr></table> ==> <u>Select this record</u>  Unable to locate Jira server for this macro. It may be due to Application Link configuration. Else if (existing combinaison : Shipping Plant Region x Ship To Region x Incoterms) <table><tr><td>SLV44_Freight_Guidance__c.Record Type =</td><td>"Freight Cost"</td></tr><tr><td>OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =</td><td>SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c</td></tr><tr><td>OQLI. SLV44_Ship_to__c. SLV_Region__c =</td><td>SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c</td></tr><tr><td>OQLI.Incoterms</td><td>SLV44_Freight_Guidance__c.Incoterms</td></tr></table> ==> <u>Select this record</u> Else ==> 0	SLV44_Freight_Guidance__c. Record Type =	"Freight Cost"	OQLI.SLV44_Product_Level_5__c.Level_3__c.ProductCode	SLV44_Freight_Guidance__c.Level 3 Code	OQLI.SLV44_Ship_to__r. BillingCountryCode =	SLV44_Freight_Guidance__c.Ship-to Country Code	OQLI.SLV47_Shipping_Plants__c.Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c.SLV44_Origin_Region_From__c	OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms	SLV44_Freight_Guidance__c.Record Type =	"Freight Cost"	OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c	OQLI. SLV44_Ship_to__c. SLV_Region__c =	SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c	OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms
SLV44_Freight_Guidance__c. Record Type =	"Freight Cost"																			
OQLI.SLV44_Product_Level_5__c.Level_3__c.ProductCode	SLV44_Freight_Guidance__c.Level 3 Code																			
OQLI.SLV44_Ship_to__r. BillingCountryCode =	SLV44_Freight_Guidance__c.Ship-to Country Code																			
OQLI.SLV47_Shipping_Plants__c.Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c.SLV44_Origin_Region_From__c																			
OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms																			
SLV44_Freight_Guidance__c.Record Type =	"Freight Cost"																			
OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. SLV6_Region__c =	SLV44_Freight_Guidance__c. SLV44_Origin_Region_From__c																			
OQLI. SLV44_Ship_to__c. SLV_Region__c =	SLV44_Freight_Guidance__c. SLV44_Destination_Region_To__c																			
OQLI.Incoterms	SLV44_Freight_Guidance__c.Incoterms																			
Margin Guidance	Volume Bracket.Market Margin Policy Value (converted at the OQLI Currency & UOM)	Based on the RMP - Volume Bracket																		

Margin Guidance %	Volume Bracket.Market Margin Policy %	Based on the RMP - Volume Bracket								
Margin Floor (SLV44_Price_Floor_EXW)	Manufacturing plant. Price floor EXW (converted at the OQLI Original Currency & UOM)	Based on the Manufacturing Plant								
Variable Manufacturing Costs	Manufacturing plant. Variable Manufacturing Costs (converted at the OQLI Original Currency & UOM)	Based on the Manufacturing Plant								
Asset Margin Floor	Manufacturing plant. Asset Margin Floor (converted at the OQLI Original Currency & UOM)	Based on the Manufacturing Plant								
Transfer Cost guidance	PP_Transfer_Cost__c . Cost Guidance (converted at the OQLI Original Currency & UOM)	We retrieve the Cost Guidance Record type : "Transfer Cost" We retrieve the Cost Guidance (SLV44_Freight_Guidance__c) Record type : "Transfer Cost" <u>If (existing combinaison : Manufacturing Plant x Shipping Plant x Material)</u> <table><tr><td>LV44_Freight_Guidance__c.Record Type =</td><td>"Transfer Cost"</td></tr><tr><td>OQLI.SLV44_Manufacturing_Plant__c. Utility_Plant__c. Name =</td><td>SLV44_Freight_Guidance__c. PP_Manufacturing_Plant_Code__c</td></tr><tr><td>OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. Name =</td><td>SLV44_Freight_Guidance__c.Shipping Plant Code</td></tr><tr><td>OQLI.SLV44_Product_Level_5__c. ProductCode=</td><td>SLV44_Freight_Guidance__c.PP_MaterialCode__c</td></tr></table> • ==> <u>Select this record</u> Else ==> 0	LV44_Freight_Guidance__c.Record Type =	"Transfer Cost"	OQLI.SLV44_Manufacturing_Plant__c. Utility_Plant__c. Name =	SLV44_Freight_Guidance__c. PP_Manufacturing_Plant_Code__c	OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. Name =	SLV44_Freight_Guidance__c.Shipping Plant Code	OQLI.SLV44_Product_Level_5__c. ProductCode=	SLV44_Freight_Guidance__c.PP_MaterialCode__c
LV44_Freight_Guidance__c.Record Type =	"Transfer Cost"									
OQLI.SLV44_Manufacturing_Plant__c. Utility_Plant__c. Name =	SLV44_Freight_Guidance__c. PP_Manufacturing_Plant_Code__c									
OQLI.SLV47_Shipping_Plants__c. Utility_Plant__c. Name =	SLV44_Freight_Guidance__c.Shipping Plant Code									
OQLI.SLV44_Product_Level_5__c. ProductCode=	SLV44_Freight_Guidance__c.PP_MaterialCode__c									
CPC Field Calculated	Calucation done in the code									

Price Guidance	1. OQLI."Margin Guidance" is not empty a. Price Guidance = OQLI.SLV44_Margin_Policy__c + OQLI.SLV44_Variabl e_Manufacturi ng_Cost__c + OQLI . Transfer Cost guidance OQLI. SLV44_Freight_duties__c 1. If CPC."Margin Guidance %" is not empty a. Price guidance = (OQLI.SLV44_Variabl e_Manufacturi ng_Cost__c + Transfer Cost guidance + CPC. SLV44_Freight_duties__c) / (1-OQLI. Margin Guidance %)	
Price floor	CPC.Price Floor = If (OQLI.PP_GBU__c = "Novecare") { ○ if (OQLI. PP_Asset_Mar gin_Floor__c = 0 or Empty) ■ {CPC. SLV44_Fl oor_price__c = empty} - else ○ CPC.Price floor = CPC . PP_Asset_Mar gin_Floor__c + OQLI. SLV44_Variabl e_Manufacturi ng_Cost__c + OQLI.Transfer Cost guidance +OQLI. SLV44 _Freight_duties__c } Else { CPC.Price floor = OQLI.SLV44_Price_Floor_EXW__c +OQLI. SLV44 _Freight_duties__c }	

