

	Incoterm	Transfer responsibility between supplier and customer	Transactional	SAP		Dina's comment CORE <ul style="list-style-type: none"> Same per GBU there are fields in SF regarding incoterm but might not be maintained associated to a quote Icare		QVSBS_BW_QRY_CPCOPA03_0001 QV_BW_QRY_CPCOPC07_0001	[C_INCOTRM] Incoterms_P	
	Source system								Source System_ [0LOGSYS]	
Product /Material	Material code					Material is a product which is packaged. It can happen a product is packaged differently			Key_ [C_MATNR2]. [2C_MATNR2]	
Product /Material	Material name								Medium Name_ [C_MATNR2]. [5C_MATNR2]	
Customer	Ship to code	SAP code for customer to whom Solvay is shipping the products	Transactional				table in core CRM? Core account can be sold to and ship to Ship to and sold to is from SAP but the relation The attributes in the core in the table ACCOUNT Partner_Sub_type There is no relation between the two in SF	QVSBS_BW_QRY_CPCOPA03_0001 QV_BW_QRY_MVSDS061_0001 QV_BW_QRY_CPCOPC07_0001	[C_SHIPID] Ship_to_party Key_ [C_SHIPID]. [2C_SHIPID]	
Customer	Ship-to name								Medium Name_ [C_SHIPID]. [5C_SHIPID]	
Customer	Sold to code		Transactional						Key_ [C_SOLDID]. [2C_SOLDID]	
Customer	Sold-to name								Medium Name_ [C_SOLDID]. [5C_SOLDID]	
Customer	Sold-to group				BW or SF				CRM Cust. Corp.Group (Name)_ [C_CUST_UC] . [1C_CORPGR]	
Organization	Group of Activity								BFC Group of activities_ [4CPCOPA03-TECM_PFCT2_2]	

Customer	Country ship to	Country of the customer delivered						QVSBS_BW_QRY_CPCOPA03_0001 QV_BW_QRY_MVSDSO61_0001 QV_BW_QRY_CPCOPC07_0001	Country (Key) [C_SHIPTID]. [20COUNTRY] [4CPCOPA03-SHIP_COUNTRY] Country of destination [10COUNTRY] Ship-to party > Country (Name) C_SHTCTRY	
Customer	Country (Sold-To)	Country of the sold-to company- Invoice party						QV_BW_QRY_MVSDSO61_0001	Country (Name) [C_SOLDID]. [10COUNTRY] "[0COUNTRY] Country if empty => [C_SHIPTID] Ship-to party\Attributes\ [0COUNTRY] Country key"	
Customer	GBU Zone H1						available in SF		GBU Ship-to zone (BW) 1_ [4CPCOPA03-TGB2_ZONE H1]	
Organization	GBU region	Customize field to reflect the pricing organisation of the GBUs SpP : ECCO region Novecare/TS : Region of Ship to with MX moved to LATAM Aroma = Region H1 Example: For SpP, the GBU region is China but for NC, it is Asia						Made in transparency dashboard		There are correction from BW based on application requirements there are some rules
Organization	End use	refers to a market to be used (It is related to ship-to and product. First priority	Transactional	BW or SF (To check)		Dina's comment: End use values are different from icare and core ask transparency dashboard how it has been managed In CORE there is no relation to customer and product				
Product /material	GBU product family									
Market	Enterprise segment	It is related to customer and product together. From BW transaction level.	Master			for price optimization is not very important but GBU segment (below) is very important			GBR: Enterprise segment_W [C_ENTSEG3]	
Market	GBU segment	Refer to the market like automotive				For the moment only GBU segment of NC is important				

Market	Market					Less priority due to high correlation with end use				
Customer	Group customer segment	<p>It refers to Solvay group level of segmentation for customer. Depends on the service level a customer receives from Solvay, it can be classified as KA, or standard, etc.</p> <p>The same customer segmentation can be applied at GBU level (below)</p>	Master				<p>Dina's comment is NOT Available in SF ask from transparency group</p>	<p>QV_BW_QRY_M VSDSO61_0001</p> <p>QV_BW_QRY_C PCOPC07_0001</p>	<p>Bus_Rank_C orp_</p> <p>Group Segm. (Corp) (Name) [C_SOLDID]. [1C_CUSTGR C]</p>	

GBU /Organization	GBU customer segment	A customer receiving different service levels could be classified as KA for one GBU and Standard for other. Exceptions: GSKA- they remain GSKA for all GBUs.	Master	BW or SF (To check)		<p>Use the query used in bw for 360 and focus in novicare. using costumer id to link.</p> <p>Guillaume VIAUX comment below</p> <p>in 360 dashboard BW COPA Query (sales)</p> <p>Corporate Segment = Sold_to_party -> Bus_Rank_Corp__Name_Group_Segment = Customer_Sales_Area -> Customer_group_2_Name_</p> <p>-----</p> <p>To Check:</p> <p>-It refers to the master data related to customer area in SF (might be an attribute of the sold to)</p> <p>-joining from BW to SF but there might be a gap.</p> <p>-in sap there is segmentation at sales level</p> <p>How to link/ combine the Customer Solvay group and GBU segmentation (roberto nava , lavinia)</p> <p>-there are two sfs how to merge for segmentation purpose</p> <p>Consider to use customer ID as the bridge for finding the customer segmentation at group and gbu level from bw to sf</p> <p>Nestor Tejeiroprado SF questions</p> <p>Propagation of customer segmentation from group to GBU</p>	Dina's comment Available in SF	QV_BW_QRY_C PCOPC07_0001	GBU Segm. (Sold-to)_ [C_CUSTSAL__OCUST_GRP2]	
Product /Material	Packaging type								Packaging type (Medium Name)_ [C_MATNR2]. [5C_MATGR2]	
Product /Material	Product name									

