

# BW - DP - Budget Review (Core Query)

## Basic Information

<b>BW Server</b>	WBP
<b>Application</b>	DP - Demand Planning
<b>Query Name</b>	BW - DP - Budget Review (Core Query)
<b>Query Technical Name</b>	BW_QRY_MVDYN11_0001
<b>Core/Specific Scope</b>	Core
<b>Specific Reason</b>	
<b>Provider Name</b>	Multi Provider MVDYN11
<b>Usage type</b>	
<b>Expected users</b>	

- [Basic Information](#)
- [Purpose of this query](#)
- [Access to the query](#)
- [Variables and selection screen](#)
- [Filters](#)
- [Characteristics](#)
  - [Default layout](#)
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- [Key Figures](#)
  - [Description](#)
  - [Calculation rule detail](#)
  - [Dynamic naming of the key figure](#)
  - [Currency Conversion](#)
  - [Unit Conversion](#)
- [Cells](#)
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- [FAQ](#)
  - [Question :](#)

## Purpose of this query

To support monthly demand review and forecast follow-up compared to objectives (BFR6 / Budget) based on financial data. This report provides daily updates of forecast data, including Budget/BFR6 among different key figures : volume, value, unit price, contribution margin, gross margin (if available in Dynasys). The reference currency is €. Actual data are available such as Order Book and Invoiced history

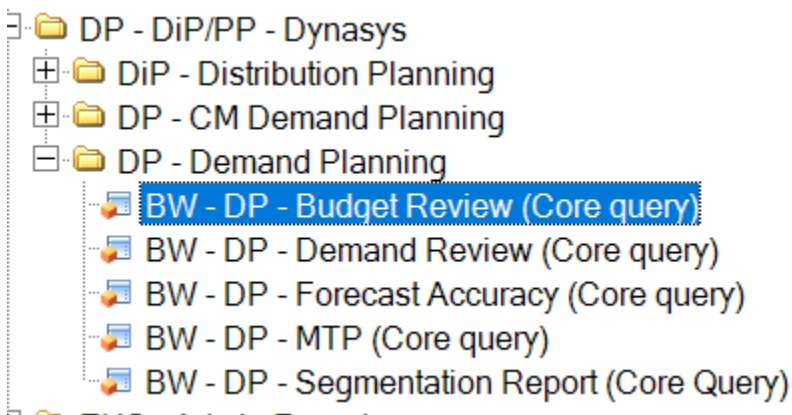
Gross History and Invoiced History Net Sales are updated once a month (6th), whereas other forecast figures are updated 4 times a day (around 7am, 2pm, 6pm, 11pm)

If you want to be informed alerted by email when the BW load is fully done you can ask to be added to the distribution list (Service One => catalogue>Data services>Reporting and Dashboarding>Reporting Tools>Change distribution lists for BW update message)

## Access to the query

Go to BW Analysis > WBP > Role DP - DiP/PP - DynaSys > DP- Demand Planning

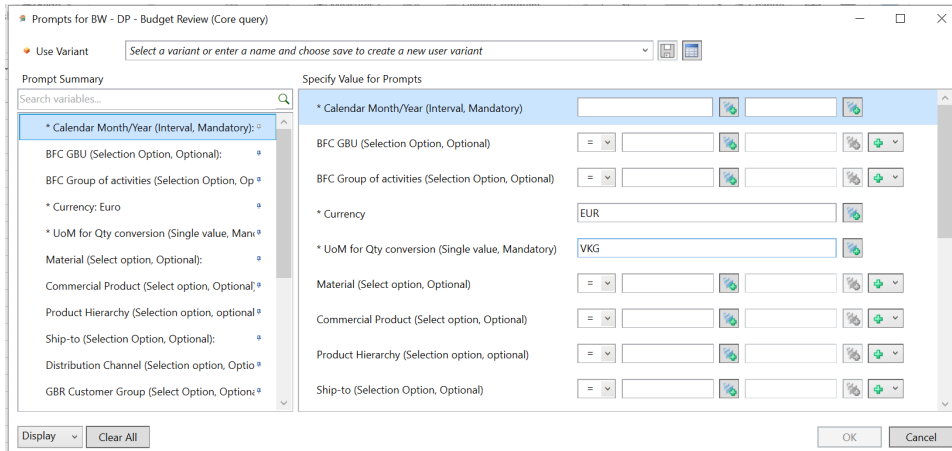
### BW - DP - Budget Review (Core Query)



## Variables and selection screen

1. Calendar Year/Month is mandatory (MM.YYYY) as well as currency and UoM for Qty conversion
2. Currency is by default "EUR" ; UoM is by default "VKG"

### 3. Other prompts are optional



## Filters

Object	Filter Value	Explanation

## Characteristics

### Default layout

Characteristic code	Characteristic Name	Explanation
C_MATNR2	Material	Material
C_SHIPTID	Ship-to	SAP Code + Name of Customer / place where the material is shipped

### Free Characteristics

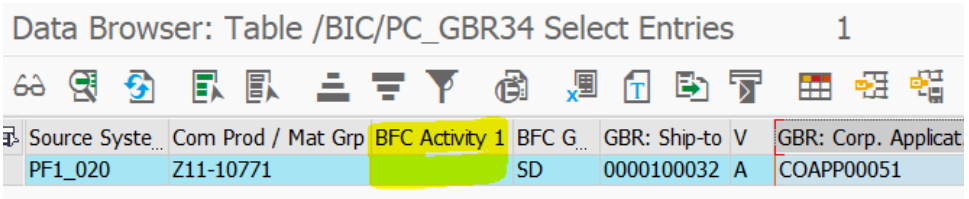
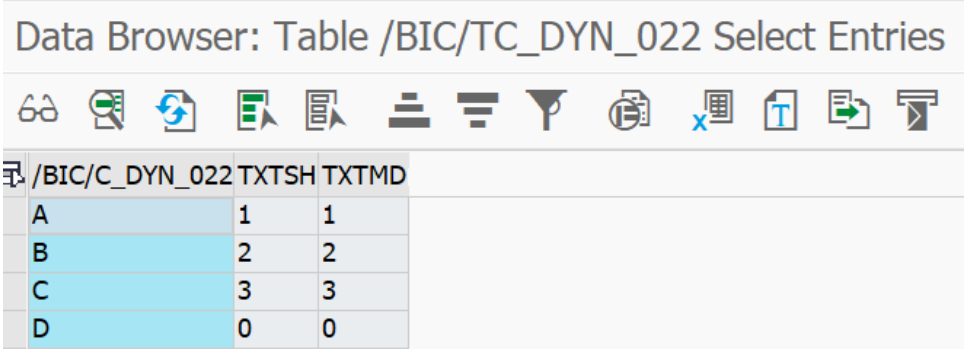
Characteristic code	Characteristic Name	Explanation
0CALMONTH	Calendar Year /Month	Text
0LOGSYS	Source System	No display to avoid the display of the prefix for compound characteristics.
0DISTR_CHAN	Distribution Channel	Key + Text Available for RCS only. For SOLVAY it corresponds to the 2 first characters of the BU.
CPFCTR1_2	BFC Global Business Unit	Key + Text

C_MATNR2__0P ROD_HIER	Prod. Hierarchy	<p>Key + Text</p> <table border="1"> <thead> <tr> <th colspan="2">Prod. Hierarchy</th> </tr> </thead> <tbody> <tr><td>17</td><td>Resin for H2O2 e-gra</td></tr> <tr><td>180</td><td>H2O2 Distilled grade</td></tr> <tr><td>181</td><td>H2O2 Standard Grades</td></tr> <tr><td>184</td><td>H2O2 Special Grades</td></tr> <tr><td>185</td><td>H2O2 Crude grades</td></tr> <tr><td>18A</td><td>H2O2 Aseptic Grades</td></tr> <tr><td>191</td><td>H2O2 HG PUR DS &gt;1X</td></tr> <tr><td>192</td><td>H2O2 HG PUR RESIN</td></tr> </tbody> </table>	Prod. Hierarchy		17	Resin for H2O2 e-gra	180	H2O2 Distilled grade	181	H2O2 Standard Grades	184	H2O2 Special Grades	185	H2O2 Crude grades	18A	H2O2 Aseptic Grades	191	H2O2 HG PUR DS >1X	192	H2O2 HG PUR RESIN																		
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C_MATNR2__C_ PROD	Commercial Product / Material Group	<p>Key + Text</p> <p>Commercial Product for RCS WP1.</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>Commercial Product / Material Group</th> <th></th> </tr> </thead> <tbody> <tr> <td>WP1 Client 400</td> <td>90000584</td> <td>RHODORSIL ANTIM EP 6703</td> </tr> <tr> <td></td> <td>90001288</td> <td>CERIUM CARBONATE WET HP</td> </tr> <tr> <td></td> <td>90001353</td> <td>ACTALYS® HSA 10</td> </tr> <tr> <td></td> <td>90001360</td> <td>CEROX® 1650</td> </tr> <tr> <td></td> <td>90001362</td> <td>SUPER CEROX® 1663</td> </tr> </tbody> </table> <p>Material Group for SOLVAY PF1.</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>Commercial Product / Material Group</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1 Client 020</td> <td>Z10-11695</td> <td>SD TGT&lt;0,15</td> </tr> <tr> <td></td> <td>Z10-12301</td> <td>SD TGT FROIDE</td> </tr> <tr> <td></td> <td>Z10-12570</td> <td>SD TGT 250/1000</td> </tr> <tr> <td></td> <td>Z10-12646</td> <td>SRA ESSORE +A</td> </tr> <tr> <td></td> <td>Z10-12791</td> <td>SD</td> </tr> </tbody> </table>	Source System	Commercial Product / Material Group		WP1 Client 400	90000584	RHODORSIL ANTIM EP 6703		90001288	CERIUM CARBONATE WET HP		90001353	ACTALYS® HSA 10		90001360	CEROX® 1650		90001362	SUPER CEROX® 1663	Source System	Commercial Product / Material Group		PF1 Client 020	Z10-11695	SD TGT<0,15		Z10-12301	SD TGT FROIDE		Z10-12570	SD TGT 250/1000		Z10-12646	SRA ESSORE +A		Z10-12791	SD
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C_DYN_017__C _SAL_GRP	Sales Group (SAP)	<p>Sales Group = Sales Rep for RCS WP1 Only</p> <p>Source :</p> <ul style="list-style-type: none"> <li>• M3 order for Solvay PF1</li> <li>• Masterdata Ship-to/Sold-to Sales view if Sales Order</li> <li>• DynaSys table EXP_SHIPTO_DC_SR_MANUAL =&gt; DynaSys source to be removed</li> </ul> <table border="1" data-bbox="516 321 1474 573"> <thead> <tr> <th>Source System</th> <th>Sales Group (SAP)</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>#</td> <td>.</td> </tr> <tr> <td>PF1_020</td> <td>ZOF</td> <td>A. VASILOPOULOU GR</td> </tr> <tr> <td>PF1_020</td> <td>FKI</td> <td>Ah-Rim Kim</td> </tr> <tr> <td>PF1_020</td> <td>CDI</td> <td>AIDA LJUTIC</td> </tr> </tbody> </table> <table border="1" data-bbox="516 688 1474 898"> <thead> <tr> <th>Source System</th> <th>Sales Group (SAP)</th> <th></th> </tr> </thead> <tbody> <tr> <td>WP1_400</td> <td>2WQ</td> <td>AE / EL-SABBAN Ayman</td> </tr> <tr> <td>WP1_400</td> <td>1YQ</td> <td>AR / ADAMI Gonzalo</td> </tr> <tr> <td>WP1_400</td> <td>2EE</td> <td>AR / BLANCO Gustavo</td> </tr> </tbody> </table>	Source System	Sales Group (SAP)		PF1_020	#	.	PF1_020	ZOF	A. VASILOPOULOU GR	PF1_020	FKI	Ah-Rim Kim	PF1_020	CDI	AIDA LJUTIC	Source System	Sales Group (SAP)		WP1_400	2WQ	AE / EL-SABBAN Ayman	WP1_400	1YQ	AR / ADAMI Gonzalo	WP1_400	2EE	AR / BLANCO Gustavo
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C_SHTCTRY__C _GZONE	Geo Zone	<p>Key &amp; Texts</p> <p>Geo Zone is defined at Country level</p> <table border="1" data-bbox="516 1014 997 1314"> <thead> <tr> <th>Geo Zone</th> <th></th> </tr> </thead> <tbody> <tr> <td>AP</td> <td>ASIA PACIFIC</td> </tr> <tr> <td>EU</td> <td>EUROPE</td> </tr> <tr> <td>LA</td> <td>LATIN AMERICA</td> </tr> <tr> <td>NA</td> <td>NORTH AMERICA</td> </tr> </tbody> </table> <p>Last update was done in 29/01/2016 from WP1 table ZWFAT114 (MAGNITUDE - COUNTRIES) field Administr: Transco 'EUR' =&gt; 'EU'; 'AMSU' =&gt; 'LA'; 'ASIA' =&gt; 'AP'; 'AMNC' =&gt; 'NA'</p>	Geo Zone		AP	ASIA PACIFIC	EU	EUROPE	LA	LATIN AMERICA	NA	NORTH AMERICA																	
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C_DYN_005__C _TACTIC2	Tactical Material	<p>Tactical Material for RCS PF1.</p> <table border="1" data-bbox="518 184 1472 348"> <thead> <tr> <th>Source System</th> <th>Tactical Material</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>Z10-11695_SF</td> <td>SD TGT&lt;0,15 FLEXIBLE CONTAINER</td> </tr> <tr> <td>PF1_020</td> <td>Z10-12301_GR</td> <td>SD TGT froide BULK</td> </tr> <tr> <td>PF1_020</td> <td>Z10-12570_GR</td> <td>SD TGT 250/1000 BULK</td> </tr> </tbody> </table> <p>Tactical Material for RCS WP1.</p> <table border="1" data-bbox="518 422 1472 701"> <thead> <tr> <th>Source System</th> <th>Tactical Material</th> <th></th> </tr> </thead> <tbody> <tr> <td>WP1 Client 400</td> <td>0450_</td> <td>SEMI FIN.&amp;FINISH PDT</td> </tr> <tr> <td></td> <td>0451_</td> <td>CHEM PROD &gt;RAW MAT</td> </tr> <tr> <td></td> <td>Z33-18254_</td> <td>S365MFC/S227EA93-07%</td> </tr> <tr> <td></td> <td>Z33-39158_</td> <td>LITFSI E0030</td> </tr> </tbody> </table>	Source System	Tactical Material		PF1_020	Z10-11695_SF	SD TGT<0,15 FLEXIBLE CONTAINER	PF1_020	Z10-12301_GR	SD TGT froide BULK	PF1_020	Z10-12570_GR	SD TGT 250/1000 BULK	Source System	Tactical Material		WP1 Client 400	0450_	SEMI FIN.&FINISH PDT		0451_	CHEM PROD >RAW MAT		Z33-18254_	S365MFC/S227EA93-07%		Z33-39158_	LITFSI E0030
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C_CUSTOMR__ OREGION	Ship-to Region																												
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C_DYN_018__C _MPPLANT	Main Shipping Plant																												
C_MATNR2__C_ MATGR2	Packaging Type	<p>For Solvay PF1 only</p> <table border="1" data-bbox="518 976 1472 1209"> <thead> <tr> <th>Source System</th> <th>Packaging Type</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>#</td> <td>PF1_020/Not assigned</td> </tr> <tr> <td>PF1_020</td> <td>BI</td> <td>JERRICAN</td> </tr> <tr> <td>PF1_020</td> <td>BO</td> <td>BOTTLE</td> </tr> </tbody> </table> <p>Not assigned in WP1</p>	Source System	Packaging Type		PF1_020	#	PF1_020/Not assigned	PF1_020	BI	JERRICAN	PF1_020	BO	BOTTLE															
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C_DYN_010	BU	Key																											

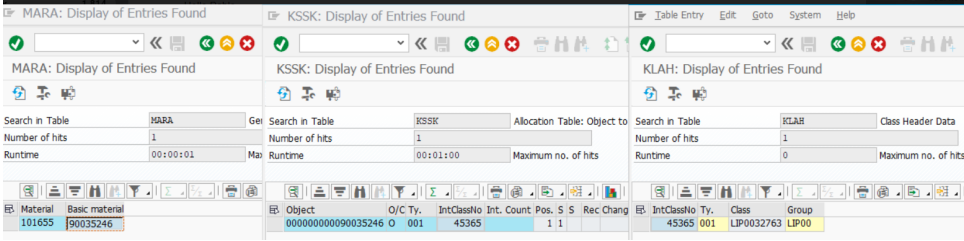
C_DYN_018__C _MSHCOND	Main Shipping Cond.	<p>Shipping Condition of the last M3 sales order not rejected (No reason for Rejection , Item Category M3N, most recent change on date)</p> <table border="1" data-bbox="516 226 1268 636"> <thead> <tr> <th colspan="2">Main Shipping Cond.</th> </tr> </thead> <tbody> <tr> <td>PF1_020/10</td> <td>Sea</td> </tr> <tr> <td>PF1_020/12</td> <td>Road -&gt; Sea ctn 20ft</td> </tr> <tr> <td>PF1_020/14</td> <td>Road -&gt; Sea ctn 40ft</td> </tr> <tr> <td>PF1_020/1G</td> <td>Rail -&gt; Sea ctn 20ft</td> </tr> <tr> <td>PF1_020/1R</td> <td>Road _&gt; Sea LCL</td> </tr> <tr> <td>PF1_020/1S</td> <td>Barge -&gt; Sea 20" CTN</td> </tr> </tbody> </table> <p>Not assigned in WP1</p>	Main Shipping Cond.		PF1_020/10	Sea	PF1_020/12	Road -> Sea ctn 20ft	PF1_020/14	Road -> Sea ctn 40ft	PF1_020/1G	Rail -> Sea ctn 20ft	PF1_020/1R	Road _> Sea LCL	PF1_020/1S	Barge -> Sea 20" CTN
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C_MATNR2__C_ MAGRV	Packaging Materials	<p>Only for RCS</p> <table border="1" data-bbox="516 751 1471 978"> <thead> <tr> <th>Source System</th> <th>Packaging Materials</th> <th></th> </tr> </thead> <tbody> <tr> <td>WP1_400</td> <td>0001</td> <td>Packed in Bulk</td> </tr> <tr> <td>WP1_400</td> <td>0005</td> <td>Packed in Pallet</td> </tr> <tr> <td>WP1_400</td> <td>0007</td> <td>Packed in transp.</td> </tr> </tbody> </table> <p>Not assigned in PF1</p>	Source System	Packaging Materials		WP1_400	0001	Packed in Bulk	WP1_400	0005	Packed in Pallet	WP1_400	0007	Packed in transp.		
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C_DYN_021__C _DYN_020	Planning Zone	<p>Managed in DynaSys at DFU level</p> <table border="1" data-bbox="516 1144 1088 1438"> <thead> <tr> <th>Planning Zone</th> <th></th> </tr> </thead> <tbody> <tr> <td>AP</td> <td>ASIA PACIFIC</td> </tr> <tr> <td>EU</td> <td>EUROPE</td> </tr> <tr> <td>LA</td> <td>LATIN AMERICA</td> </tr> <tr> <td>NA</td> <td>NORTH AMERICA</td> </tr> </tbody> </table>	Planning Zone		AP	ASIA PACIFIC	EU	EUROPE	LA	LATIN AMERICA	NA	NORTH AMERICA				
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C_GBR14__C_G BR1	GBR End-Use (Application)	<p>Previous to 30/10/2017, field was C_GBR5__C_GBR1</p> <p><b>Important</b> C_GBR34 end-uses for all GBUs has been created to replace</p> <ul style="list-style-type: none"> <li>• C_GBR14 end-uses for GBUs except Novecare</li> <li>• C_GBR24 end-uses for GBU Novecare</li> </ul> <p>To avoid heavy modification in QV queries / QV application, only mapping in MVDYN11 has been changed C_GF</p> <p>Modification done 2021/01/18</p> <p><b>Important</b> BFC Activity 1 (C_MAGNIT2) has to be filled only for GBU = CS (Novecare), for others, as Soda in th</p> <p>Data Browser: Table /BIC/PC_GBR34 Select Entries 1</p> 												
C_GBR14__C_G BR2	GBR End-Use (Market)	<p>Previous to 30/10/2017, field was C_GBR5__C_GBR2</p> <p>See important points written for C_GBR14__C_GBR1</p> <table border="1" data-bbox="516 789 1479 978"> <thead> <tr> <th>Source System</th> <th>GBR End-Use (Market)</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>COMAR00001</td> <td>BUILDING</td> </tr> <tr> <td>PF1_020</td> <td>COMAR00002</td> <td>CONSUMER GOODS</td> </tr> <tr> <td>PF1_020</td> <td>COMAR00006</td> <td>OIL &amp; GAS</td> </tr> </tbody> </table>	Source System	GBR End-Use (Market)		PF1_020	COMAR00001	BUILDING	PF1_020	COMAR00002	CONSUMER GOODS	PF1_020	COMAR00006	OIL & GAS
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C_GBR14__C_G BR3	GBR End-Use (Segment)	<p>Previous to 30/10/2017, field was C_GBR5__C_GBR3</p> <table border="1" data-bbox="516 1098 1479 1251"> <thead> <tr> <th>Source System</th> <th>GBR End-Use (Segment)</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>COSEG00001</td> <td>CONSTRUCTION MATERIALS</td> </tr> <tr> <td>PF1_020</td> <td>COSEG00011</td> <td>FOOD INGREDIENTS</td> </tr> <tr> <td>PF1_020</td> <td>COSEG00016</td> <td>HOUSEHOLD GOODS</td> </tr> </tbody> </table> <p>See important points written for C_GBR14__C_GBR1</p>	Source System	GBR End-Use (Segment)		PF1_020	COSEG00001	CONSTRUCTION MATERIALS	PF1_020	COSEG00011	FOOD INGREDIENTS	PF1_020	COSEG00016	HOUSEHOLD GOODS
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PF1_020	COSEG00011	FOOD INGREDIENTS												
PF1_020	COSEG00016	HOUSEHOLD GOODS												
C_DYN_021__C _DYN_022	ABC Class (auto)	<p>Managed in DynaSys</p> <p>Is based on Estimated ICM (possibility for S&amp;OP managers to force change)</p> <p>0 = Opportunité SFDC</p> <p>1 = class for which Sales Team forecast is needed</p> <p>2 + 3 = mainly forecast generated by stat processus</p> <p>Data Browser: Table /BIC/TC_DYN_022 Select Entries</p> 												

C_DYN_021__C _DYN_023	ABC Class (manual)	<p>Managed in DynaSys</p> <p>Not used by Novocare and not linked to l'ABC Class (Auto)</p> <p>For PF1</p> <p>A Large accounts to be reviewed  B Large accounts (medium impact)  C Small accounts  D Specific processes  N Potential prospects + new</p>																					
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C_DYN_018__P RDFACT	Main Prod Plant	<p>Attribute maintained only in DynaSys for RCS Material/Shipto</p> <table border="1" data-bbox="521 184 1393 583"> <tr> <td colspan="2"><b>Main Prod Plant</b></td> </tr> <tr> <td>WP1_400/#</td> <td>WP1_400/#</td> </tr> <tr> <td>WP1_400/0194</td> <td>6110 Anan</td> </tr> <tr> <td>WP1_400/0214</td> <td>6068 Oldbury</td> </tr> <tr> <td>WP1_400/0224</td> <td>6811 Liyang</td> </tr> <tr> <td>WP1_400/0241</td> <td>7424 Baltimore</td> </tr> <tr> <td>WP1_400/0242</td> <td>7424 Baton Rouge</td> </tr> </table>	<b>Main Prod Plant</b>		WP1_400/#	WP1_400/#	WP1_400/0194	6110 Anan	WP1_400/0214	6068 Oldbury	WP1_400/0224	6811 Liyang	WP1_400/0241	7424 Baltimore	WP1_400/0242	7424 Baton Rouge
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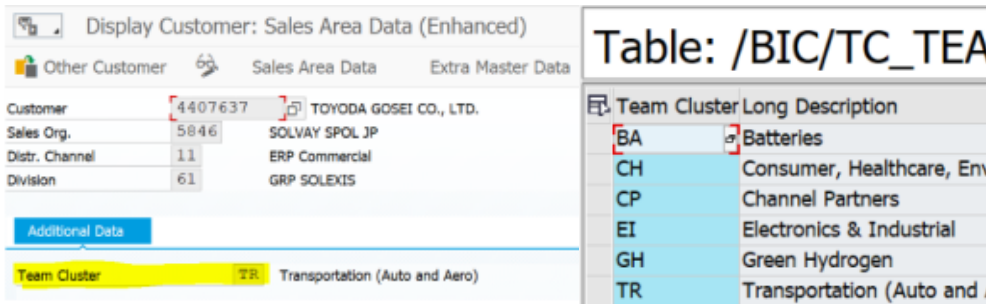

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C_DYN_021__C _DYN_034	Active DFU (Y/N)	Key + Text ( Yes/No ) Managed in DynaSys																		
C_DYN_021__C _DYN_035	Replaced DFU (Y /N)	Key + Text ( Yes/No ) Managed in DynaSys																		
C_DYN_021__C _DYN_086	ABC variability	<p>Key and Text Used by SA&amp;D, and managed in DynaSys 3 Values : X Regular / Y Normal / Z Chaotic</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>ABC Variability</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>X</td> <td>Regular</td> </tr> <tr> <td>PF1_020</td> <td>Y</td> <td>Normal</td> </tr> <tr> <td>PF1_020</td> <td>Z</td> <td>Chaotic</td> </tr> </tbody> </table>	Source System	ABC Variability		PF1_020	X	Regular	PF1_020	Y	Normal	PF1_020	Z	Chaotic						
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C_SHIPTID__C_NAMECO	C/O (Ship-to)	<p>Key</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>C/O (Ship-to)</th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>C/O ALPELOG</td> </tr> <tr> <td>PF1_020</td> <td>C/O ALPHA &amp; OMEGA SEMICONDUCTOR</td> </tr> <tr> <td>PF1_020</td> <td>C/O AMERICAN BUSINESS PARK</td> </tr> </tbody> </table>	Source System	C/O (Ship-to)	PF1_020	C/O ALPELOG	PF1_020	C/O ALPHA & OMEGA SEMICONDUCTOR	PF1_020	C/O AMERICAN BUSINESS PARK																											
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C_SOLDID__C_NAMECO	C/O (Sold-to)	<p>Key</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>C/O (Sold-to)</th> </tr> </thead> <tbody> <tr> <td>PF1_020</td> <td>C/O AMERICAN BUSINESS PARK</td> </tr> <tr> <td>PF1_020</td> <td>C/O BADGER DISTRIBUTION</td> </tr> <tr> <td>PF1_020</td> <td>C/O BERGE MARITIMA</td> </tr> </tbody> </table>	Source System	C/O (Sold-to)	PF1_020	C/O AMERICAN BUSINESS PARK	PF1_020	C/O BADGER DISTRIBUTION	PF1_020	C/O BERGE MARITIMA																											
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C_DYN_017__0 CUST_GRP2	<p>Customer Group 2</p> <p>'Customer Group 2' is renamed as 'GBU Segment'</p> <p>=&gt; It has been implemented mid-July 2023 (WO% 285066)</p>	<p>Customer Segmentation from the SAP SOLD-TO (caution if SOLD-TO has been forced in DynaSys, customer s</p> <p>Added 2020-01-18</p> <table border="1"> <tbody> <tr> <td>CS1 - Strategic</td> </tr> <tr> <td>CS2 - Key Account</td> </tr> <tr> <td>CS3 - Critical Account</td> </tr> <tr> <td>CS4 - Transactional/Opportunity</td> </tr> <tr> <td>CS5 - Distributor</td> </tr> <tr> <td>CS6 - Not yet assigned (field TBC)</td> </tr> </tbody> </table>	CS1 - Strategic	CS2 - Key Account	CS3 - Critical Account	CS4 - Transactional/Opportunity	CS5 - Distributor	CS6 - Not yet assigned (field TBC)																													
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C_MATNR2__C_LIP05	LIP05	<p>Only for WP1</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>LIP05</th> <th></th> </tr> </thead> <tbody> <tr> <td>WP1_400</td> <td>LIP0400280</td> <td>800 FATTY ACIDS</td> </tr> <tr> <td>WP1_400</td> <td>LIP0400281</td> <td>800 SULFONATES</td> </tr> <tr> <td>WP1_400</td> <td>LIP0400283</td> <td>ACORGA NR OR</td> </tr> <tr> <td>WP1_400</td> <td>LIP0400285</td> <td>AERO 400</td> </tr> </tbody> </table>	Source System	LIP05		WP1_400	LIP0400280	800 FATTY ACIDS	WP1_400	LIP0400281	800 SULFONATES	WP1_400	LIP0400283	ACORGA NR OR	WP1_400	LIP0400285	AERO 400																				
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C_GBR4__C_MA KTCL	Market Cluster	<p>Key and Text</p> <p>Market Cluster is linked to Corporate End-Use (C_GBR4 managed in GBR)</p> <p>Market Cluster is managed in PF1 (and soon in WP1) table ZSD_T_ENDU_MARKC</p> <p>Used by GBU Specialty Polymer</p> <table border="1"> <thead> <tr> <th>Source System</th> <th>Material</th> <th></th> <th>Market Cluster</th> <th></th> </tr> </thead> <tbody> <tr> <td>PF1 Client 020</td> <td>30649</td> <td>CONVERSION VF2 *TH</td> <td>IN</td> <td>Electronics &amp; Industrial</td> </tr> <tr> <td></td> <td>39218</td> <td>PVDC A736 *TA</td> <td>HE</td> <td>Life Solutions</td> </tr> <tr> <td></td> <td>41496</td> <td>VF2 *THF</td> <td>IN</td> <td>Electronics &amp; Industrial</td> </tr> <tr> <td></td> <td>42890</td> <td>PVDC A700 *TA</td> <td>HE</td> <td>Life Solutions</td> </tr> <tr> <td></td> <td>43793</td> <td>HCL FLUOR 34 TG</td> <td>IN</td> <td>Electronics &amp; Industrial</td> </tr> <tr> <td></td> <td>43969</td> <td>TECNOFLON MB V5 MASTER BATCH @TRF S20PE</td> <td>AA</td> <td>Transportation</td> </tr> </tbody> </table>	Source System	Material		Market Cluster		PF1 Client 020	30649	CONVERSION VF2 *TH	IN	Electronics & Industrial		39218	PVDC A736 *TA	HE	Life Solutions		41496	VF2 *THF	IN	Electronics & Industrial		42890	PVDC A700 *TA	HE	Life Solutions		43793	HCL FLUOR 34 TG	IN	Electronics & Industrial		43969	TECNOFLON MB V5 MASTER BATCH @TRF S20PE	AA	Transportation
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C_MATNR2__C_MAT_GRP	Material Group	Key + Text																																			
C_SHIPTID	SAP Ship-to	Key + Text																																			

C_DYN_024	SAP Ship-to (incl. Prosp)	Key + Text														
C_GBR15__C_S HIPK2	Ship-to KA Adjusted	Key + Text														
C_DYN_018__C _DYN_049	Stock Holding Strategy	Key + Test <table border="1" data-bbox="516 317 1256 722"> <tr> <td><b>Stock Hold. Strategy</b></td> <td></td> </tr> <tr> <td>MTO</td> <td>Make To Order</td> </tr> <tr> <td>MTS</td> <td>Make To Stock</td> </tr> <tr> <td>#</td> <td>Not assigned</td> </tr> <tr> <td>MTF</td> <td>Make To Forecast</td> </tr> <tr> <td>MTO</td> <td>Make To Order</td> </tr> <tr> <td>MTO-FB</td> <td>Make To Order Full B</td> </tr> </table>	<b>Stock Hold. Strategy</b>		MTO	Make To Order	MTS	Make To Stock	#	Not assigned	MTF	Make To Forecast	MTO	Make To Order	MTO-FB	Make To Order Full B
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MTS	Make To Stock															
#	Not assigned															
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MTO	Make To Order															
MTO-FB	Make To Order Full B															
C_DYN_085__C _TEAMCL	Team Cluster	Key  <p>Team Cluster is linked to Sold-to master. Market Cluster is managed in <b>PF1 only</b>, customer master, sales view, 'extra sales area data', tab 'Additional D. Used by GBU Specialty Polymer</p>														
C_DYN_018__0 REPLENTEIME  C_DYN_018__C _WZEIT	Total Replenishment Lead time	Info from C_MATPNT2, 2 axis, one as a keyfigure (like original one), on as a characteristic SAP Material Master => MRP 3 view (MARC-WZEIT)  <p>OREPLENTEIME = 40 OSTGE_PD_UN = TAG C_WZEIT = 40 DAYS</p>														

C_DYN_021_C_DYN_UA	Under allocation	<p>X = under allocation =&gt; It has been implemented mid-July 2023 (WO%285066)</p> <p>Managed in DynaSys, It is added as navigational attribute of master data C_DYN_021</p> <p>Value received 0 or 1, store N or Y in BW table</p> <table border="1"> <thead> <tr> <th colspan="8">Table: /BIC/PC_DYN_021</th> </tr> <tr> <th></th> <th>/BIC/C_DYN_UA</th> <th>/BIC/C_DYN_005</th> <th>/BIC/C_DYN_006</th> <th>/BIC/C_DYN_021</th> <th>OBJVERS</th> <th>CHANGED</th> <th>LOGSYS</th> </tr> </thead> <tbody> <tr><td></td><td>N</td><td>102821R</td><td>7JR</td><td>2031598R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>102821R</td><td>7JR</td><td>2033466R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>102821R</td><td>7JR</td><td>2038918R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>102821R</td><td>7JR</td><td>89396R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>102821R</td><td>7NR</td><td>2005832R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>Y</td><td>104440R</td><td>9VR</td><td>2085879R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>Y</td><td>104440R</td><td>9VR</td><td>56105R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>Y</td><td>104764R</td><td>9VR</td><td>2085879R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>Y</td><td>104824R</td><td>9VR</td><td>2049824R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>Y</td><td>104824R</td><td>9VR</td><td>53909R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>105591R</td><td>7HR</td><td>2000223R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>105591R</td><td>7HR</td><td>2019562R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>105591R</td><td>7HR</td><td>2040451R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>105591R</td><td>7HR</td><td>2080106R</td><td>A</td><td></td><td>WD1_110</td></tr> <tr><td></td><td>N</td><td>105591R</td><td>7JR</td><td>2035180R</td><td>A</td><td></td><td>WD1_110</td></tr> </tbody> </table>	Table: /BIC/PC_DYN_021									/BIC/C_DYN_UA	/BIC/C_DYN_005	/BIC/C_DYN_006	/BIC/C_DYN_021	OBJVERS	CHANGED	LOGSYS		N	102821R	7JR	2031598R	A		WD1_110		N	102821R	7JR	2033466R	A		WD1_110		N	102821R	7JR	2038918R	A		WD1_110		N	102821R	7JR	89396R	A		WD1_110		N	102821R	7NR	2005832R	A		WD1_110		Y	104440R	9VR	2085879R	A		WD1_110		Y	104440R	9VR	56105R	A		WD1_110		Y	104764R	9VR	2085879R	A		WD1_110		Y	104824R	9VR	2049824R	A		WD1_110		Y	104824R	9VR	53909R	A		WD1_110		N	105591R	7HR	2000223R	A		WD1_110		N	105591R	7HR	2019562R	A		WD1_110		N	105591R	7HR	2040451R	A		WD1_110		N	105591R	7HR	2080106R	A		WD1_110		N	105591R	7JR	2035180R	A		WD1_110
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C_DYN_021_C_DYN_087	Customer group final	<p>implemented mid Nov 2023 for Novocare (WO%36101 &amp; WO%36538)</p> <p>Managed in DynaSys, It is added as navigational attribute of master data C_DYN_021</p>																																																																																																																																								
C_DYN_021_C_DYN_088	Opportunity ID	<p>implemented mid Nov 2023 for Novocare (WO%36101 &amp; WO%36538)</p> <p>Managed in DynaSys, It is added as navigational attribute of master data C_DYN_021</p> <p>CASE SENSITIVE</p>																																																																																																																																								
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## Key Figures

For more details please follow [this link](#).

Name	Type	Unit	Description
Gross History	Hidden by default	KG	Gross History (Reference used for statistical forecast) Issued from Monthly snapshot (6th of each month)
Invoiced History Net Sales	Hidden by default	* 1,000 EUR	
Invoiced Hist. & Order Book to be Invoiced	Display	KG	
Shipped Hist. & Open Order Book [ETA]	Display	KG	
Shipped Hist. & Open Order Book (ETD)	Display	KG	
Order Book (ETA)	Hidden by default	VKG	
Order Book (ETD)	Display	VKG	

OB Price CURR/UNIT	Hidden by default	EUR / VKG	Order Book Price per Prompted Currency/Prompted Unit
[-] OB Price CURR/KG	Display	EUR / KG	Order Book Price per Prompted Currency/KG
Order Book (ETD) KG	Hidden by default	KG	
Invoiced Hist. & Order Book to be Invoiced Net Sales	Display	* 1,000 EUR	Order Book Net Sales = Order Book (ETD) x Order Book Price
Open Order Book (ETA)	Display	KG	
Open Order Book (ETD)	Display	KG	
Statistical Forecast	Hidden by default	VKG	Statistical Forecast
Stat. Forecast (ETD)	Display	KG	
Customer Forecast	Hidden by default	VKG	Customer Forecast
CSR Forecast	Display	VKG	CSR Forecast
CSR Forecast (ETD)	Display	KG	
Upside Forecast	Hidden by default	VKG	Export parameter in KG for Upside Forecast
Sales Team Forecast	Hidden by default	VKG	Forecast registered by the Sales Manager (ETA)
Sales Team Forecast (ETD)	Display	VKG	Sales Team Forecast estimated in ETD (based on estimated transit time in month - Offset)
[-] Sales Team Price LC/KG	Display		Sales Team Price (LC/KG)  Price extracted from DynaSys at DFU/Month level. To be displayed at same level in BW to get the correct price (otherwise it corresponds to the sum of prices for each line aggregated)
Sales Team Net Sales	Hidden by default	* 1,000	
Sales Team Price CURR/UNIT	Hidden by default	EUR / VKG	Sales Team Price (CURR/UNIT)
[-] Sales Team Price CURR/KG	Display	EUR / KG	Sales Team Price (CURR/KG)
Sales Team Forecast ETD in KG	Hidden by default	KG	
Sales Team Forecast Net Sales	Display	* 1,000 EUR	Sales Team Net Sales
Sales Team Contribution Margin	Display	* 1,000 EUR	Estimated Contribution margin based on Final Sales Team forecast (ETD) Final Sales Team (ETD) x Estimated Unit Contribution Margin
Demand Review	Hidden by default	VKG	Demand Review (ETA)
Demand Review (ETD)	Display	VKG	Demand Review estimated in ETD (based on estimated transit time in month - Offset)
Demand Review Price CURR /UNIT	Display	EUR / VKG	
[-] Demand Review Price CURR /KG	Display	EUR / KG	
Demand Review (ETD) in KG	Hidden by default	KG	
Demand Review Net Sales	Display	* 1,000 EUR	

Demand Review Contribution Margin	Display	* 1,000 EUR	Demand Review Contribution Margin
Final STF (ETA)	Display	KG	
Final STF (ETD)	Display	KG	
Final Sales Team Forecast Net Sales			
Sales Team Forecast M-1	Display	VKG	
Sales Team Forecast M-2	Display	VKG	
Final Forecast	Hidden by default	VKG	Final Forecast = Last validated forecast (ETA)
Final Forecast (ETD)	Display	VKG	Final Forecast estimated in ETD (based on estimated transit time in month - Offset)
Final Forecast M-1	Display	VKG	
Final Forecast M-2	Display	VKG	
[-] Final Sales Price LC/KG	Display		Final Forecast Price LC/KG
Final Sales Price CURR/UNIT	Hidden by default	EUR / VKG	Final Forecast Price CURR/UNIT
[-] Final Sales Price CURR/KG	Display	EUR / KG	Final Forecast Price CURR/KG
Final Forecast Net Sales	Display	* 1,000 EUR	Final Forecast Net Sales
Final Forecast Net Sales (LC)	Hidden by default	* 1,000	Final Forecast Net Sales (LC)
[-] Final Forecast NetBack Price CURR/UNIT	Hidden by default	EUR / VKG	Final Forecast NetBack Price CURR/UNIT
Final Forecast NetBack Sales CURR/UNIT	Hidden by default	* 1,000 EUR	
Final Forecast NetBack Sales(\$)	Hidden by default	* 1,000 \$	Final Forecast NetBack Sales \$
Final Forecast Contribution Margin	Display	* 1,000 EUR	Estimated Contribution margin based on Final forecast (= Last validated forecast (ETD) Final Forecast (ETD) x Estimated Unit Contribution Margin
Constrained Forecast	Display	VKG	Constrained Forecast
Constrained Forecast Net Sales	Display	* 1,000 EUR	Constrained Demand Net Sales
Constrained Forecast NetBack Sales(\$)	Hidden by default	* 1,000 \$	To be renamed Constrained Demand NetBack Sales (USD)
Constrained Forecast Contribution Margin	Display	* 1,000 EUR	Constrained Demand Contribution Margin
Budget	Display	VKG	Budget reference in quantity
Budget Price CURR/UNIT	Hidden by default	VKG / EUR	Budget Price CURR/UNIT
[-] Budget Price CURR/KG	Display	EUR / KG	Budget Price CURR/KG
Budget qty in KG	Hidden by default	KG	
Budget Price \$/UNIT	Display	\$/ VKG	Budget Price \$/UNIT
Budget Price \$/KG	Display	\$/ KG	Budget Price \$/KG

Budget Net Sales	Display	* 1,000 EUR	Budget Net Sales
Budget Net Sales(\$)	Display	* 1,000 \$	Budget Net Sales (\$)
Budget Net Sales LC	Display		
[-] Budget NetBack Price CURR /UNIT	Hidden by default	EUR / VKG	Budget NetBack Price CURR/UNIT
Budget NetBack Sales	Hidden by default	* 1,000 EUR	
Budget NetBack Sales(\$)	Display	* 1,000 \$	Budget NetBack Sales (\$)
Budget Contribution Margin	Display	* 1,000 EUR	Budget Contribution Margin
Budget Contribution Margin(\$)	Display	* 1,000 \$	Budget Contribution Margin (\$)
BFR3	Hidden by default	VKG	BFR3 reference in quantity
BFR6	Hidden by default	VKG	BFR6 reference in quantity
BFR6 Price CURR/UNIT	Hidden by default	EUR / VKG	BFR6 Price CURR/UNIT
[-] BFR6 Price CURR/KG	Hidden by default	EUR / KG	BFR6 Price CURR/KG
BFR6 qty in KG	Hidden by default	KG	
BFR6 Price \$/UNIT	Hidden by default	\$/ VKG	BFR6 Price \$/UNIT
BFR6 Price \$/KG	Display	\$/ KG	BFR6 Price \$/KG
BFR6 Net Sales	Hidden by default	* 1,000 EUR	BFR6 Net Sales
BFR06 Net sales LC	Display		
BFR6 Net Sales(\$)	Hidden by default	* 1,000 \$	BFR6 Net Sales (\$)
[-] BFR6 NetBack Price CURR /UNIT	Hidden by default	EUR / VKG	BFR6 NetBack Price CURR/UNIT
BFR6 NetBack Sales	Hidden by default	* 1,000 EUR	
BFR6 NetBack Sales(\$)	Hidden by default	* 1,000 \$	BFR6 NetBack Sales (\$)
BFR6 Contribution Margin	Hidden by default	* 1,000 EUR	BFR6 Contribution Margin
BFR6 Contribution Margin(\$)	Hidden by default	* 1,000 \$	BFR6 Contribution Margin (\$)
BFR9	Hidden by default	VKG	BFR9 reference in quantity

Estimated Actuals (Qty)	Hidden by default	VKG	Estimated Actuals = Reference for the GBU
Estimated Actuals (Amount)	Hidden by default	* 1,000 EUR	
Estimated Actuals (Amount \$)	Hidden by default	* 1,000 \$	Estimated Actuals (Amount \$)
Delta Forecast	Hidden by default	VKG	
Delta Forecast (Amount)	Hidden by default	* 1,000 EUR	Delta Forecast
Delta Forecast (Amount \$)	Hidden by default	* 1,000 \$	Delta Forecast (Amount)
Upside Forecast (Amount)	Hidden by default	* 1,000 EUR	Upside Forecast (Amount)
Upside Forecast (Amount \$)	Hidden by default	* 1,000 \$	Upside Forecast (Amount)
Delta EA	Hidden by default	VKG	Delta EA
Delta EA (Amount)	Hidden by default	* 1,000 EUR	Delta EA (Amount)
Delta EA (Amount \$)	Hidden by default	* 1,000 \$	Delta EA (Amount \$)
Sales Team Forecast vs Budget Volume	Display	VKG	Sales Team Forecast vs Budget Volume
Sales Team Forecast vs Budget Net Sales	Display	* 1,000 EUR	Sales Team Forecast vs Budget Net Sales
Sales Team Forecast vs Budget Contribution Margin	Display	* 1,000 EUR	Sales Team Forecast vs Budget Contribution Margin
Final Forecast vs Budget Volume	Display	VKG	Gap between Final Forecast (ETD) and Budget
Final Forecast vs Budget Net Sales	Display	* 1,000 EUR	Final Forecast vs Budget Net Sales
Final Forecast vs Budget Contribution Margin	Display	* 1,000 EUR	Final Forecast vs Budget Contribution Margin
Final Forecast vs Sales Team Forecast Volume	Display	VKG	Gap between Final forecast (ETD) and Sales Team Forecast (ETD)
Final Forecast vs Sales Team Forecast Net Sales	Display	* 1,000 EUR	Final Forecast vs Sales Team Forecast Net Sales
Final Forecast vs Sales Team Forecast Contribution Margin	Display	* 1,000 EUR	Gap between Final forecast Contribution Margin and Sales Team Forecast Contribution Margin
WIP Budget Net Sales	Display	EUR	
WIP Budget Net Sales (\$)	Display	\$	
WIP Budget	Display	VKG	
Sales Team Forecast (REV)	Display	VKG	Invoiced History and Final Sales Team Forecast in Invoicing Date <i>implemented mid-July 2023 (WO%285066)</i>
Final Forecast (REV)	Display	VKG	Invoiced History and Final forecast in Invoicing Date <i>implemented mid-July 2023 (WO%285066)</i>

## Description

### Calculation rule detail

### Dynamic naming of the key figure

### Currency Conversion

- Exchange Rate Type :

The full description of each exchange rate type can be found in the [Exchange rates](#) page.

- Currency :
- Time Reference :

### Unit Conversion

Unit :

The full explanation on how the quantity conversion works can be found in the [Quantity Unit Conversion](#) page.

## Cells

### Conditional Formatting

See how to use in the [Formatting](#) page.

Condition Name	Rule

## FAQ

Question :