

Amazon Market Place

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Great news! Solvay has decided to make marketplace procurement available for all SRM7 users/requesters and selected Amazon Business as the Group solution.

A. Why is Solvay implementing marketplaces?

- To improve the SRM7 user experience
- To decrease the number of tail-end suppliers
- To simplify the PtoP process and decrease costs
- To gain access to competitive sourcing and free next-day delivery on prime items
- To increase the Group's visibility on tail-end purchasing and reporting

B. What will the marketplaces be used for?

- For small, non-strategic tail-end goods procurement, which are not covered by a framework agreement
- In procurement categories whose strategy includes a marketplace as a buying channel
- Only for goods to be delivered on a Solvay site
- Mainly for TG and Genex goods

C. The Toolkit is available to help you use the business market place and is structured as the following

1. Trainings with final SRM7 users trainings + MP3 and How to register/deregister an Amazon Business account Solvay
2. FAQ with all you need to know to use and buy the marketplace
3. General Info with a presentation for buyers

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- [Amazon Toolkit](#)