UK - SCO - 6068 and 7771 - Sales by Product (Prodcom)

Table of contents

1. Objective and Scope

1.1. Objective of this Operation

The purpose of this document is to provide instructions for the Sales by Product (Prodcom) for company code 6068.

1.2. Scope

This document provides information on how to prepare the Sales by Product (Prodcom) to company code 6068.

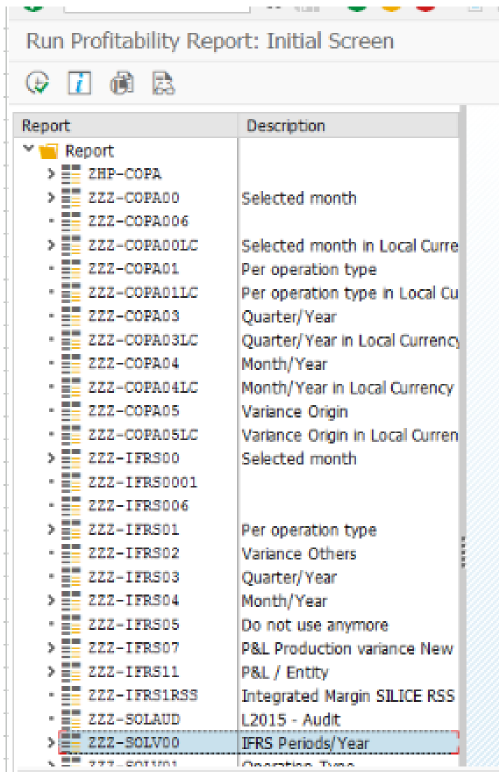
2. Definitions

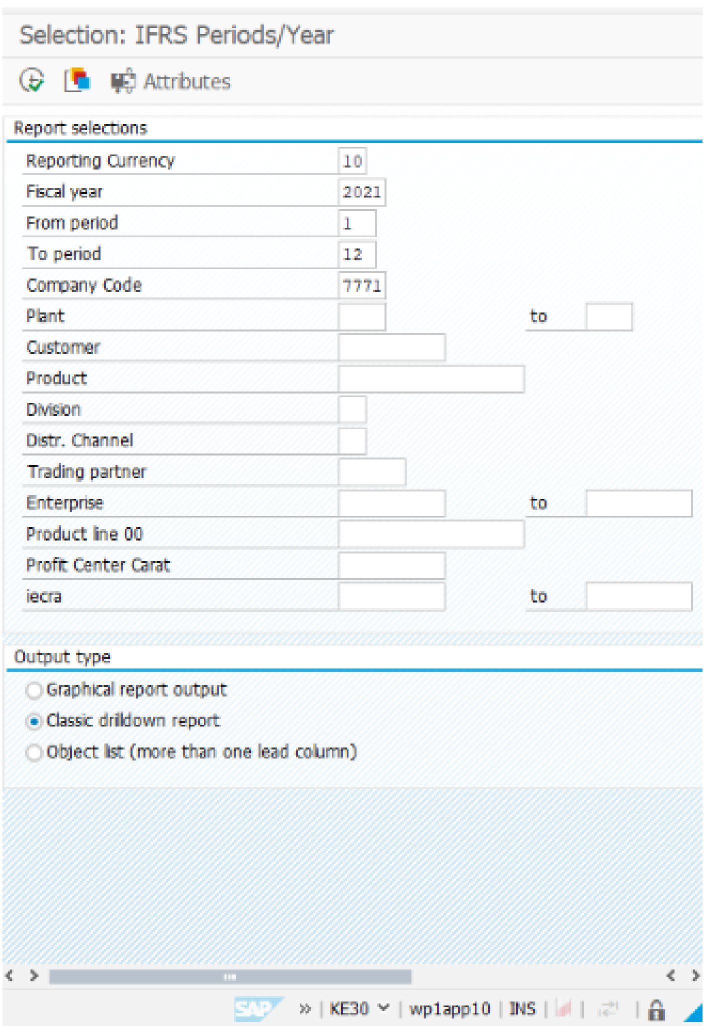
See Finance Glossary:

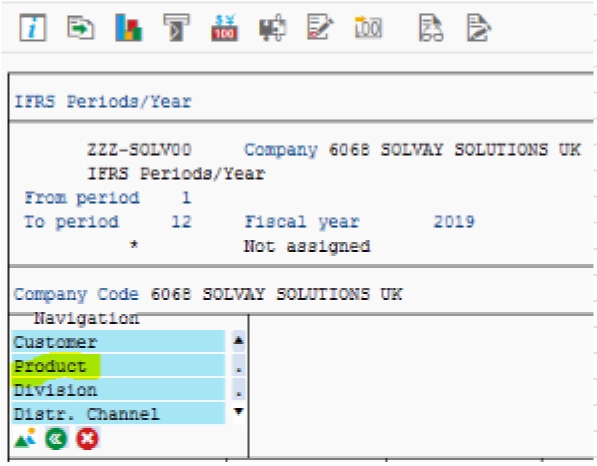
- ...

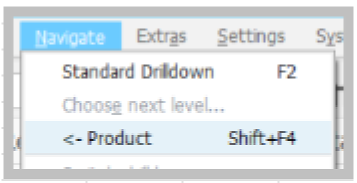
3. Procedure

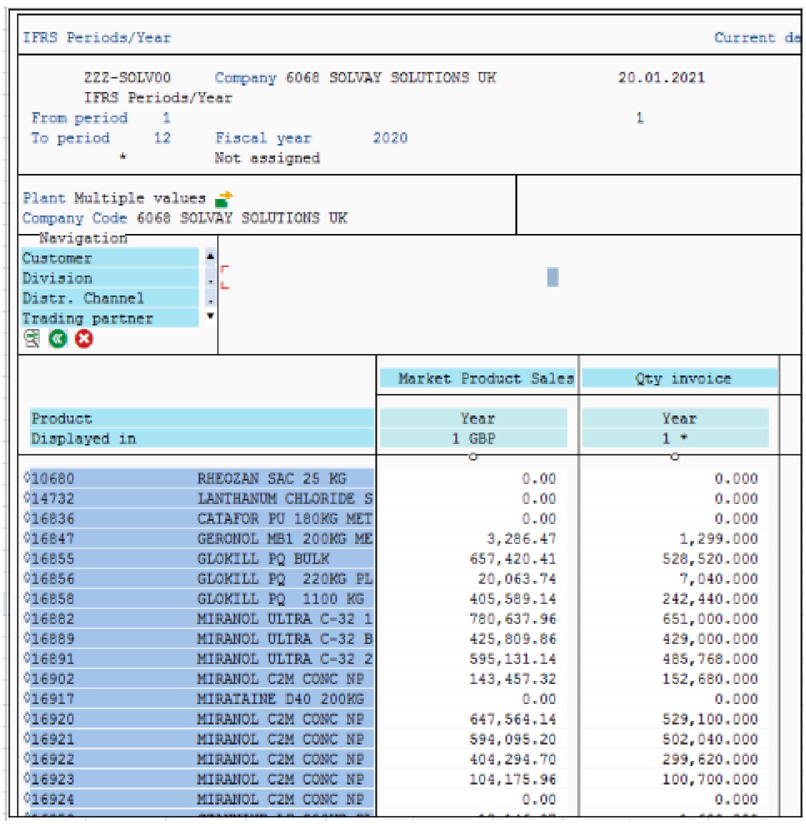
3.1. Go to transaction KE30 and Report ZZZ-SOLV00


Run Profitability Report: Initial Screen
Report
Description
Report
ZHP-COPA
ZZZ-COPA00 Selected month
ZZZ-COPA006
ZZZ-COPA00LC Selected month in Local Curre
ZZZ-COPA01 Per operation type
ZZZ-COPA01LC Per operation type in Local Cu
ZZZ-COPA03 Quarter/Year
ZZZ-COPA03LC Quarter/Year in Local Currency
ZZZ-COPA04 Month/Year
ZZZ-COPA04LC Month/Year in Local Currency
ZZZ-COPA05 Variance Origin
ZZZ-COPA05LC Variance Origin in Local Curren
ZZZ-IFRS00 Selected month
ZZZ-IFRS0001
ZZZ-IFRS006
ZZZ-IFRS01 Per operation type
ZZZ-IFRS02 Variance Others
ZZZ-IFRS03 Quarter/Year
ZZZ-IFRS04 Month/Year
ZZZ-IFRS05 Do not use anymore
ZZZ-IFRS07 P&L Production variance New
ZZZ-IFRS11 P&L / Entity
ZZZ-IFRS1RSS Integrated Margin SILICE RSS
ZZZ-SOLAUD L2015 - Audit
ZZZ-SOLV00 IFRS Periods/Year

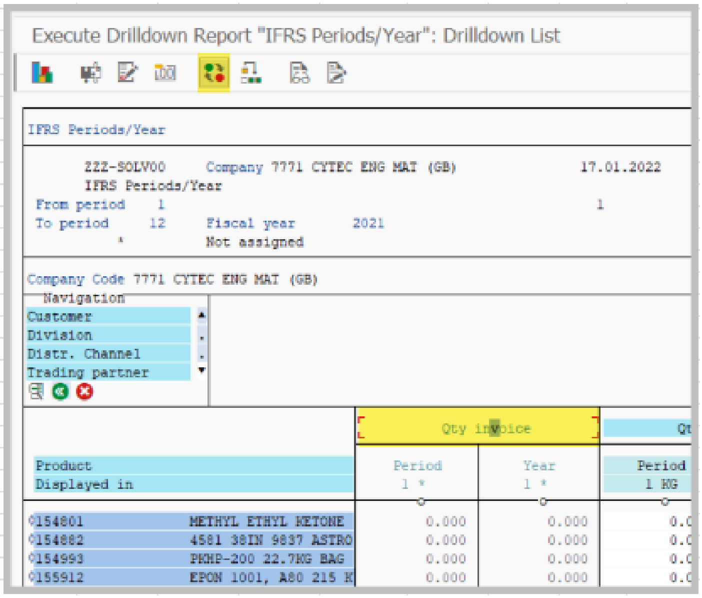

Selection: IFRS Periods/Year
Attributes
Report selections
Reporting Currency 10
Fiscal year 2021
From period 1
To period 12
Company Code 7771
Plant
to
Customer
Product
Division
Distr. Channel
Trading partner
Enterprise
to
Product line 00
Profit Center Carat
iecra
to
Output type
Graphical report output
Classic drilldown report
Object list (more than one lead column)
KE30
wp1app10
INS



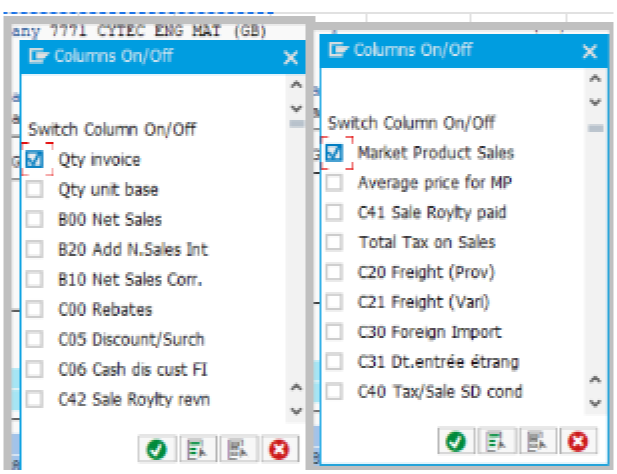




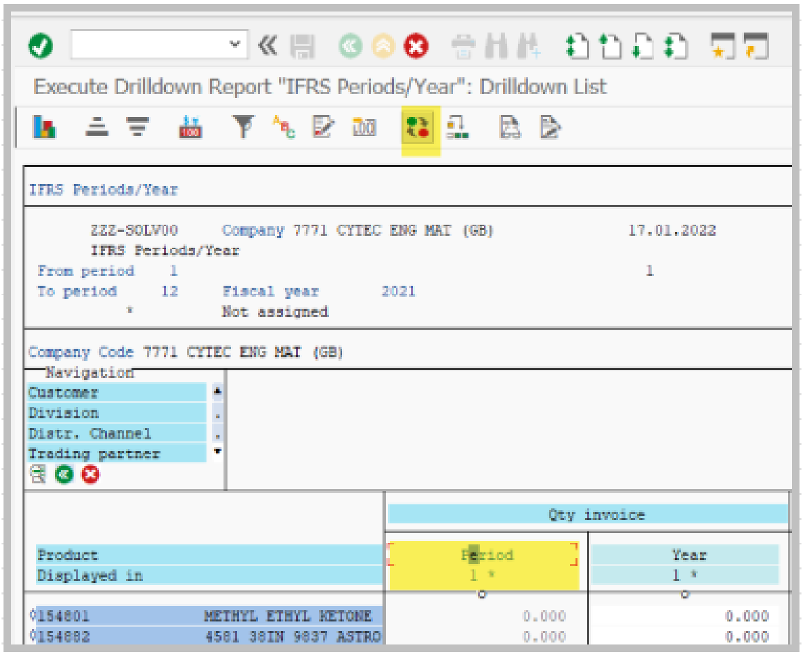
		Market Product Sales	Qty invoice
Product		Year	Year
Displayed in		1 GBP	1 *
10680	RHEOZAN SAC 25 KG	0.00	0.000
14732	LANTHANUM CHLORIDE S	0.00	0.000
16836	CATAFOR PU 180KG MET	0.00	0.000
16847	GERONOL MB1 200KG ME	3,286.47	1,299.000
16855	GLOKILL PQ BULK	657,420.41	528,520.000
16856	GLOKILL PQ 220KG PL	20,063.74	7,040.000
16858	GLOKILL PQ 1100 KG	405,589.14	242,440.000
16882	MIRANOL ULTRA C-32 1	780,637.96	651,000.000
16889	MIRANOL ULTRA C-32 B	425,809.86	429,000.000
16891	MIRANOL ULTRA C-32 2	595,131.14	485,768.000
16902	MIRANOL C2M CONC NP	143,457.32	152,680.000
16917	MIRATAINE D40 200KG	0.00	0.000
16920	MIRANOL C2M CONC NP	647,564.14	529,100.000
16921	MIRANOL C2M CONC NP	594,095.20	502,040.000
16922	MIRANOL C2M CONC NP	404,294.70	299,620.000
16923	MIRANOL C2M CONC NP	104,175.96	100,700.000
16924	MIRANOL C2M CONC NP	0.00	0.000



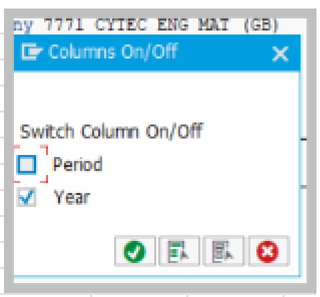
Deselect all and choose **Qty invoice** and **Market Product Sales**



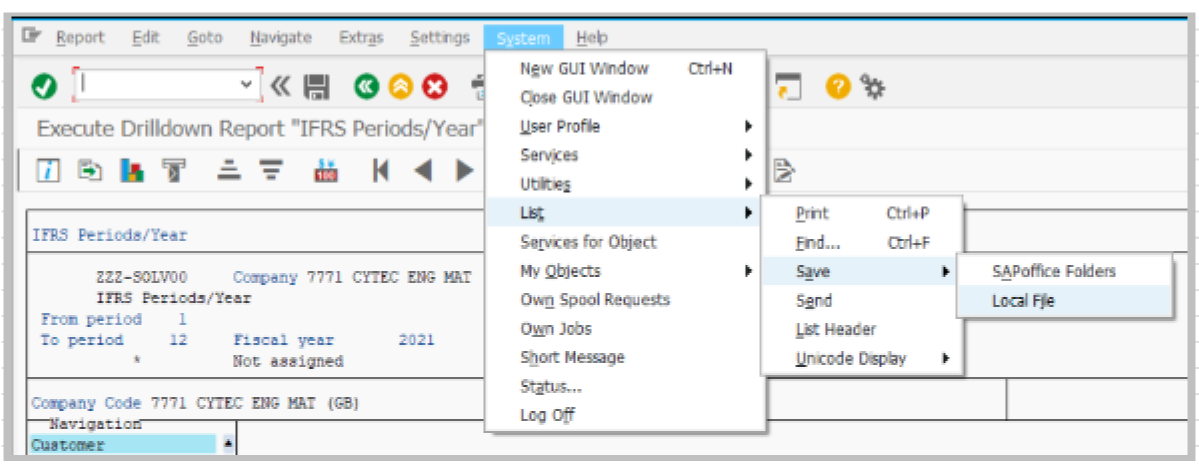
Click on Period column



Choose only Year



Export the data to Excel



3.2. Save as Excel file

Adjust the file:

- Duplicate the tab to have raw data and adjusted data tabs
- Filter in columns **Qty Invoice** and **Market Product Sales** 0.00 and delete those lines (where on **both** columns are 0.00)

Copy the data in the Spreadsheet file tab KE30, copy only:

Column A (Product)

Column B (Product description)

Column C (Sales Qty KG)

Column D (Sales GBP)

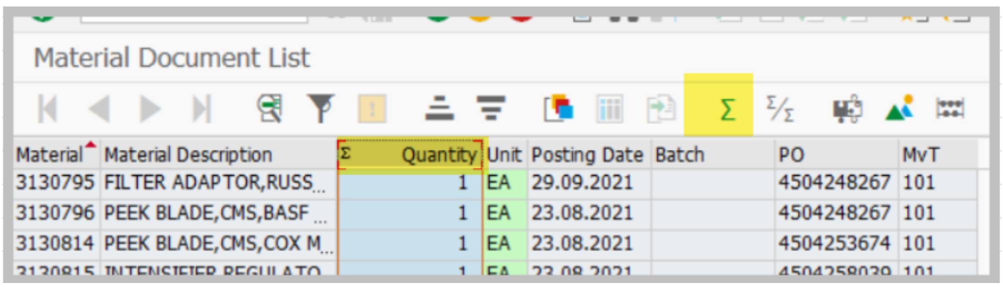
3.3. Go to transaction MB51

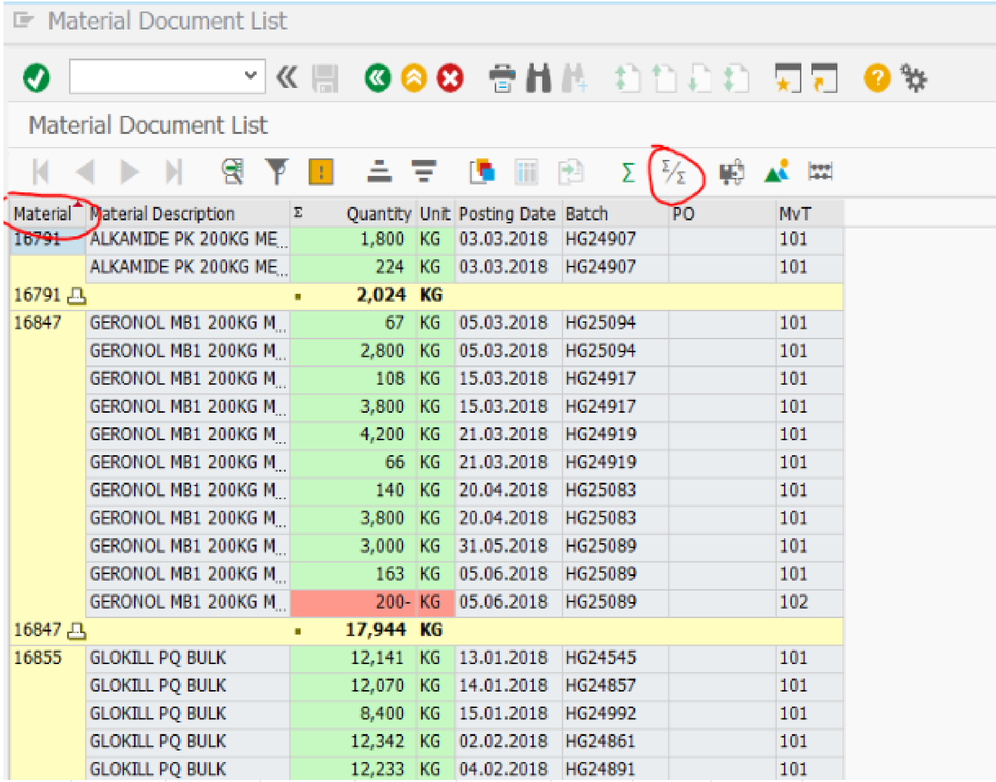
Variant: 7771 PROD COMM

6068 PROD COMM

In KE30 you can check all the plant codes, make sure that you add them in the list (and update the variant).

Update the Posting date





Material	Material Description	Σ	Quantity	Unit	Posting Date	Batch	PO	MvT
16791	ALKAMIDE PK 200KG ME...		1,800	KG	03.03.2018	HG24907		101
	ALKAMIDE PK 200KG ME...		224	KG	03.03.2018	HG24907		101
16791		▪	**2,024**	**KG**				
16847	GERONOL MB1 200KG M...		67	KG	05.03.2018	HG25094		101
	GERONOL MB1 200KG M...		2,800	KG	05.03.2018	HG25094		101
	GERONOL MB1 200KG M...		108	KG	15.03.2018	HG24917		101
	GERONOL MB1 200KG M...		3,800	KG	15.03.2018	HG24917		101
	GERONOL MB1 200KG M...		4,200	KG	21.03.2018	HG24919		101
	GERONOL MB1 200KG M...		66	KG	21.03.2018	HG24919		101
	GERONOL MB1 200KG M...		140	KG	20.04.2018	HG25083		101
	GERONOL MB1 200KG M...		3,800	KG	20.04.2018	HG25083		101
	GERONOL MB1 200KG M...		3,000	KG	31.05.2018	HG25089		101
	GERONOL MB1 200KG M...		163	KG	05.06.2018	HG25089		101
	GERONOL MB1 200KG M...		200-	KG	05.06.2018	HG25089		102
16847		▪	**17,944**	**KG**				
16855	GLOKILL PQ BULK		12,141	KG	13.01.2018	HG24545		101
	GLOKILL PQ BULK		12,070	KG	14.01.2018	HG24857		101
	GLOKILL PQ BULK		8,400	KG	15.01.2018	HG24992		101
	GLOKILL PQ BULK		12,342	KG	02.02.2018	HG24861		101
	GLOKILL PQ BULK		12,233	KG	04.02.2018	HG24891		101

Save to excel - MB51_XXXX

Raw data tab name "by material raw data"

Copy the data into another tab "by material" - Leave only summed lines (delete lines with no color filling)

Double check measures by base unit of measure

Material	Material Description	Quantity	Base Unit of Measure	Posting Date	Batch	Purchase order	Movement type
142588		127,500	KG				
142589		38,750	KG				
143391		1,804,407	KG				
143443		5,450	KG				
145597		5,450	KG				
145674		302,500	KG				
145675		371,420	KG				
145735		25	KG				
145738		50	KG				
145886		605,428	KG				
146076		20,000	KG				
146320		17,221	KG				
146807		2,180	KG				
147160		25,600	KG				
147190		960	KG				
147580		798,400	KG				
148449		9,440	KG				
148451		19,168	KG				
149024		45,780	KG				
149026		46,651	KG				
149305		2,531,691	KG				
149921		7,040	KG				
150053		15,452	KG				
150056		15,452	KG				
150316		26,100	KG				
150376		28,346	KG				
150458		3,713	KG				
150810		83,742	KG				
150979		17,634	KG				
150990		3,520	KG				
151101		127,200	KG				
151307		24,426	KG				
151312		75,616	KG				
152624		5,280	KG				
153432		15,300	KG				

4051 by material / by Measure

of 9126 records found   Circular References   Average: 268,631   Count: 348   Sum: 93,483,670

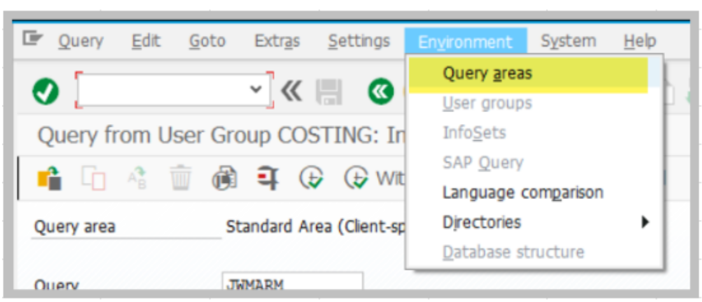
A	B	C
93,483,669.92 KG		ok
527,808.08 L		ok
790,500 LB		ok

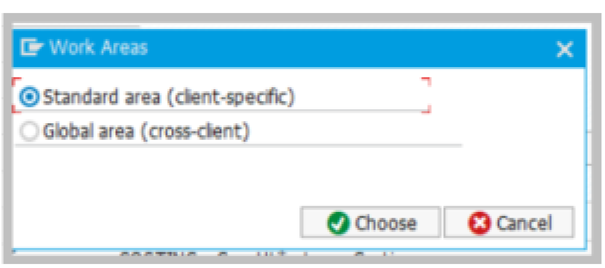
Check total amounts

Material	Material Description	Quantity
143443		5,450
145697		5,450
145674		302,500
145675		371,420
145735		25
145738		50
145886		605,428
146076		20,000
146320		17,221
146807		2,180
147160		25,600
147190		960
147580		798,400
148449		9,440
148451		19,168
149024		45,780
149026		46,651
149305		2,531,691
149921		7,040
150053		15,452
150056		15,452
150316		26,100
150375		28,346
150458		3,713
150810		83,742
150979		17,634
150990		3,520
151101		127,200
151307		24,426
151312		75,616
152624		5,280
153432		15,300
		94,801,978
	CHECK:	0

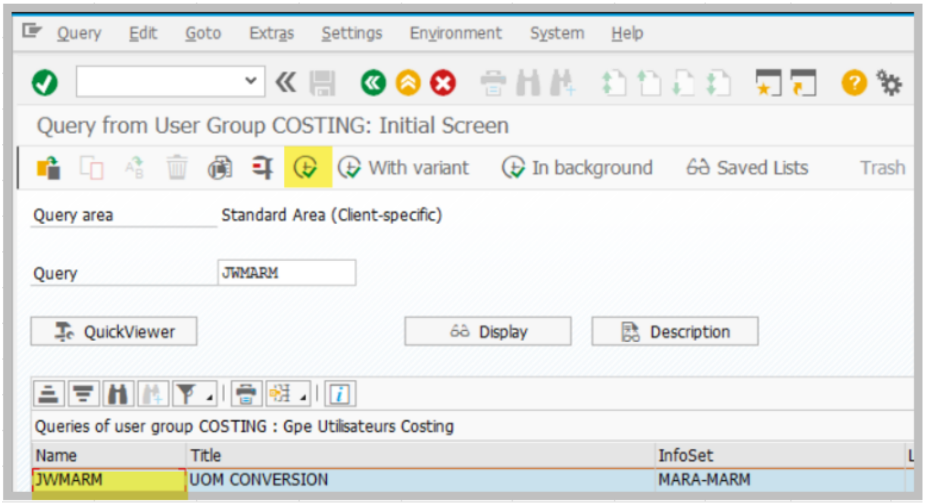
To get the Unit of measures table for specific materials

SQ00

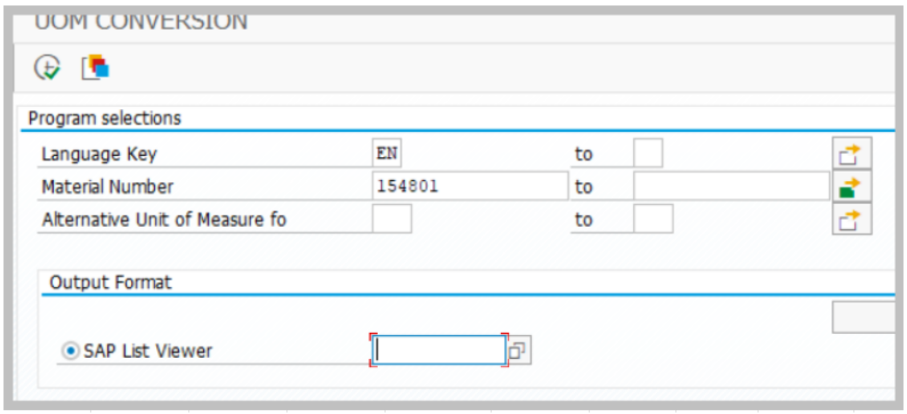




JWMARM



Copy all the material numbers



Save file to Excel

Add Net weight to the MB51 report - VLOOKUP function - In case there is other conversion rate than KG, calculate it manually (for example LB to KG)

Copy paste only TOTAL amounts from sheet "MB51 by material" to Spreadsheet Prodcom tab MB51 (+ conversion (col E))

3.4. TAB KE30

Work with the Spreadsheet tab KE30

Copy below the products that are non production items:

- All products that starts with 19*****
- Double check Production description that all looks like non production items. In case of doubt, check the Product

Make a screenshot from KE30

Check that the totals matches and there is no difference

	A	B	C	D	E	F	G
1	KE30				tab MB51	tab Taric codes	
2	Product	Product Description	Sales Qty KG	Sales GBP	Production KG	Comm Code	comments
3	16836	CATAFOR PU 180KG MET	290.00	29.00	#N/A	#N/A	
4	16847	GERONOL MB1 200KG ME	197.00	19.70	#N/A	#N/A	
21	25790	AMPHIONIC XL 1100KG	7,700.00	56,526.57	#N/A	#N/A	
26	35644	*OBS*CATAFOR MS/T 20	106.00	10.60	#N/A	#N/A	
37	48831	PHOSPHORUS OXYCHLORI	8,695.00	25,510.26	#N/A	#N/A	
43	60844	J 557 IN 204 LITERS	408.00	1,742.79	#N/A	#N/A	
44	60848	J 557 IN 996 LITERS	19,208.00	81,692.58	#N/A	#N/A	
45	61049	RHODAPHOS TIPP 415LB	15.00	657.67	#N/A	#N/A	
52	78960	J 570 IN 204 LITERS	2,448.00	7,639.20	#N/A	#N/A	
69	100550	*OBS*MIRACARE UM-140	251.00	25.10	#N/A	#N/A	
74	104440	(R,R) ETHYL DUPHOS :	85.34	14,647.95	#N/A	#N/A	
75	104764	(S,S) ETHYL DUPHOS:5	160.29	15,411.80	#N/A	#N/A	

In case Col E there is #N/A:

- From MB51 - Product type 101, 102 - materials have been purchased
- If there is another type then this product hasn't been purchased this year
- That means that the specific product 'production KG' we used from the previous year's inventory to make the product this year
- Therefore in column E there might be #N/A

Col E write manually 0.00

Color the cells so it is visible that these cells do not contain formula

In Column G comments write: not purchased during 2021

https://drive.google.com/drive/folders/1VND_SCwAh8XVZO_YwgZ8WoXbNLvr8N6r

* For Co. 6068 there is a list of specific products that need to be reported separately - TRADED GOODS:

1. Filter in Column H Traded goods all the values (exclude #N/A)
2. Copy paste these products under Non-production items
3. AND delete these items from the Production list (so in the Col H there are no values remaining)

	A	B	C	D	E	F	G	H	I	J	K
1	KE30				tab MB51	tab Taric codes					
2	Product	Product Description	Sales Qty KG	Sales GBP	Production KG	Comm Code	comments	Traded good			
3	16836	CATAFOR PU 180KG MET	290.00	29.00	0	#N/A	not purchased during 2021	#N/A		If we have NA in Comm Cod -> go to M	
4	16847	GERONOL MB1 200KG ME	197.00	19.70	0	#N/A	not purchased during 2021	#N/A		under 25k GBP	
5	16855	GLOKILL PQ BULK	43,520.00	51,148.07	457550.00	#N/A		#N/A			
6	16858	GLOKILL PQ 1100 KG	5,500.00	7,921.56	161700.00	#N/A		#N/A		Non Production Items (Traded goods)	
7	16882	MIRANOL ULTRA C-32 1	229,000.00	256,676.76	240000.00	#N/A		#N/A		Product	Product Description
8	16889	MIRANOL ULTRA C-32 B	64,580.00	68,927.41	391878.00	#N/A		#N/A		48032	BUTYL ACID PHOSPHATE
9	16891	MIRANOL ULTRA C-32 2	63,360.00	74,760.30	79200.00	#N/A		#N/A		69763	SODIUM HYPOPHOSPHITE
10	16902	MIRANOL C2M CONC NP	19,360.00	18,082.77	97223.00	#N/A		#N/A		72068	TOLCIDE MW11 IBC 100
11	16920	MIRANOL C2M CONC NP	77,000.00	96,051.61	66000.00	#N/A		#N/A		73645	M.B.T.(A):FK :25KG(1
12	16921	MIRANOL C2M CONC NP	112,640.00	123,076.08	114400.00	#N/A		#N/A		81465	TRIETHYL PHOSPHITE:I
13	16922	MIRANOL C2M CONC NP	44,480.00	57,099.88	345669.00	#N/A		#N/A		102452	HYPOPHOSPHOROUS ACID
14	16923	MIRANOL C2M CONC NP	17,420.00	18,179.16	205193.00	#N/A		#N/A		102554	HYPOPHOSPHOROUS ACID
15	16959	STANNINE LF 200KG PL	1,668.00	12,369.62	7708.00	#N/A		#N/A		25790	AMPHIONIC XL 1100KG
16	16960	STANNINE LTP 200KG P	12,706.00	87,852.52	27209.00	#N/A		#N/A		60848	J 557 IN 996 LITERS
17	16961	STANNINE LTP 25KG PL	1,000.00	7,241.10	2000.00	#N/A		#N/A		77269	UN-ALLOCATED / PIL E
18	17023	RHODAPEX AB/20 1000	179,000.00	286,394.83	1249666.00	#N/A		#N/A		113685	MACKAM MCB 1000KG IB
19	17550	ETHOMEEN OV/22 200KG	153.00	15.30	1600.00	#N/A		#N/A		113702	MACKAM LSB 50 1000K
20	24403	RHODAFAC ARB/70 1100	22,000.00	40,271.22	108900.00	#N/A		#N/A		121376	AUGEO SL 191 IBC 105
21	25790	AMPHIONIC XL 1100KG	7,700.00	56,526.57	0	#N/A	not purchased during 2021	25790		113983	MACKERNIUM 007 100
22	25974	RHODAFAC BP10-297KG	52,272.00	94,037.34	51354.00	#N/A		#N/A		113987	MACKERNIUM 007B 100
23	25975	RHODAFAC BP10 1400KG	91,000.00	153,517.00	145600.00	#N/A		#N/A		126586	MACKAMINE EP 18 200
24	25998	MIRATAINE CBS 200KG	28,800.00	61,751.29	35551.00	#N/A		#N/A		131037	MACKAMINE CAO E 36 2

Non Production Items (Traded goods)	
Product	Product Description
48032	BUTYL ACID PHOSPHATE
69763	SODIUM HYPOPHOSPHITE
72068	TOLCIDE MW11 IBC 100
73645	M.B.T.(A):FK :25KG(1
81465	TRIETHYL PHOSPHITE:I
102452	HYPOPHOSPHOROUS ACID
102554	HYPOPHOSPHOROUS ACID
25790	AMPHIONIC XL 1100KG
60848	J 557 IN 996 LITERS
77269	UN-ALLOCATED / PIL E
113685	MACKAM MCB 1000KG IB
113702	MACKAM LSB 50 1000K
121376	AUGEO SL 191 IBC 105
113983	MACKERNIUM 007 100
113987	MACKERNIUM 007B 100
126586	MACKAMINE EP 18 200
131037	MACKAMINE CAO E 36 2
108552	RHODAPHOS TIPMDP
118561	BUTYL ACID PHOSPHATE
115097	RHODAPHOS DPC 200KG
119280	RHODIASOLV DIB 200KG
121409	RHODIASOLV DIB 950 K
121470	RHODAPHOS DPC 1000 K
151493	DIPHENYLPHOSPHINE 40
128230	FENTAMINE DMA1270L B
120689	TETRA-N-BUTYL PHOSPH
137376	REPEL-O-TEX SF2 2000

* For Co. 6068 in column B Product Description filter "Fentamine"

These needs to be copied under Traded goods

AND delete these items from the Production list.

	A	B	C	D	E	F	G	H
1	KE30				tab MB51	tab Taric codes		
2	Product	Product Description	Sales Qty KG	Sales GBP	Production KG	Comm Code	comments	Traded good
124	123963	FENTAMINE ACO 160KG	5,760.00	10,287.61	52480.00	#N/A		#N/A
223	317125	FENTAMINE DMA1816 BU	17,880.00	28,070.85	142900.00	#N/A		#N/A
224	317129	FENTAMINE A12 HP 160	6,400.00	12,276.22	21760.00	#N/A		#N/A
225	317136	FENTAMINE DMA1270L I	13,443,214.70	30,637,000.28	14051020.00	3824999289		#N/A
226	317139	FENTAMINE DMA1695 BU	35,720.00	58,956.64	160920.00	#N/A		#N/A
227	317165	FENTAMINE DMA1295 80	800.00	1,387.13	5600.00	#N/A		#N/A
228	317180	FENTAMINE DMA1270 MB	178,540.00	306,157.72	1071120.00	3824999289		#N/A
229	317188	FENTAMINE DMA1495 MB	53,840.00	95,800.82	305860.00	#N/A		#N/A
230	317198	FENTAMINE DMA1095 MB	24,800.00	60,697.29	120000.00	#N/A		#N/A
237		Not assigned	0.00	10,218,334.03	0	#N/A	< C42 royalties	#N/A
238		TOTAL:	32,273,747.60	88,798,321.55				#N/A
239								

Double check that the formulas below are okay and there is no difference (or the diff is small)

Total in the tab:	4,749,167.68	76,812,322.12	2490173.42
From KE30 screenshot:	4,749,167.53	76,812,322.12	
Check:	0.15	0.00	

3.5. TARIC CODES

In the tab KE30 check column F Comm Code and filter out all the #N/A

In order to clarify the Taric code, you must write an email to htsclassification@solvay.com

Attach the file with Product + Product description

TARIC Codes 2021 for UK Inbox x

Driksna, Ieva 4:51 PM (1 minute ago)

to HTS, Anete

Dear Team,

Could you please provide TARIC codes and Prod. Commercial numbers for UK (7771) year 2021 for materials in the attached file?

Thank you.
Regards,

When you receive data from the HTS, update the tab Taric codes

Add the data below, do not delete the previous lines!

Go to tab KE30 to the **Non Production Items** and find the Comm Code that has #N/A. Update those manually (write them in the tab Taric codes, the Comm Code use something similar as previously)

	A	B	C	D	E	F
596	Product	Product Description	Sales Qty invoice	Market Product Sales GBF	Production KG	Comm Code
597	1911573	CHINA COFFIN BOX	314	17,258.18	582	4415
598	1911575	THERMAL CONTROL UNIT	114	10,177.85	251	temp recorder
599	1911830	CHINA PALLET FOR COF	192	2,351.56	560	CHINA PALLET FOR COF
600	1911976	SMALL ORDER CHARGE	1	1,096.52	0	SMALL ORDER CHARGE
601	1911977	TAG ON CHARGE	76	81,672.80	0	TAG ON CHARGE
602	1911978	EXPEDITE SHIPMENT FE	3	4,279.39	0	EXPEDITE SHIPMENT FE
603	1911979	TEST SAMPLE CHARGE	9	1,102.28	0	TEST SAMPLE CHARGE
604	1911983	REPACKAGING CHARGE	114	8,614.47	0	REPACKAGING CHARGE
605	1911984	TEST CHARGE	0	14,346.00	0	TEST CHARGE
606	1911985	AMENDED CERT CHARGE	2	10.26	0	AMENDED CERT CHARGE
607	1911986	MISC CHARGE	17	-22,519.76	0	MISC CHARGE
608	1911987	FREIGHT CHARGE	16	24,104.35	0	FREIGHT CHARGE
609	1911988	COFFIN BOX	135	18,118.19	0	COFFIN BOX
610	1911993	SPECIAL PACKAGING	7	0	0	#N/A
611	1911995	DRY ICE	4,396.92	179,128.64	0	DRY ICE
612	1911996	TEMPERATURE RECORDER	3,436.00	132,001.43	0	TEMPERATURE RECORDER
613	1911998	TEST KIT DRY ICE	9	20.25	0	TEST KIT DRY ICE
614	1911999	TEST KIT TEMPERATURE	43	689.01	0	TEST KIT TEMPERATURE
615	1912046	RECERTIFICATION CHAR	0	1,927.83	0	#N/A

3.6. Comms Pivot

Go and update the Pivot table

Check the pivot table -> there are codes that have the same beginning (should be reported under the same Comm Code category), go to tab Taric codes and update them so they are grouped accordingly. This is more for Co. 7771

22	7019120039	51,440	2,191	2,066
23	7019400019	101,216	7,312	5,746
24	7019520090	738,135	12,603	3,769
25	7019590085	1,453,601.87	140,211.53	89,471
26	7019900085	3.08	556.00	890
27	7419991000	0	498.69	12
28	39219043+39219049+39219055+3921906(	1,040,522.21	21,055.00	45015.00
29	5901+5903+5907	640888	29443	16864.46
30	70194 + 70195	618504	34844	19237.54
31	741991+7419990	680066	45731	13398.60422
32	**Grand Total**	**71908846**	**4701639**	**2338580.42**
33				

Example, filter beginning 70194 and update to 70194 + 70195 (here 7019400019 -> update to 70194 + 70195) and so on.

	A	B	C
1	**Product**	**Product Description**	**Tar cod**
18	160600	7720-9D-G120-105-127	70194 + 70195
21	160704	985-1-45%-G120-105-1	70194 + 70195
28	160713	985-1-45%-G120-105-1	70194 + 70195
31	160718	919-37%-G7781-296-12	70194 + 70195
32	160724	2020-40%-G7781-296-1	70194 + 70195
33	160726	5250-4LF-34%-G120-10	70194 + 70195
35	160728	5250-4-40%-EG7628-20	70194 + 70195
216	166947	VTM®264B-38%-449AA750-140	70194 + 70195
363	166786	MTM®49-35%-449AA750-200-3	70194 + 70195
444	166533	MTM®49-1-28%-449AA750-28C	70194 + 70195
497	169165	MTM®28-1B-30%-EGLASS-384-(	7019400019
498	169166	MTM®28-1B-30%-EGLASS-192-(	7019400019

In this link you can search for specific material Commodity Code

https://www.trade-tariff.service.gov.uk/find_commodity

Go to tab ONS Return

Check Section A - compare to the survey's PDF if all the commodity codes are added

Delete the ones under Section A that are not stated in the PDF survey

*Note that comm code 3921909000 is reported under 3921901 !!!

	A	B	C	D
1	A	Commodity	Volume	Value
2			KG	GBP
3				
4		70194+70195	194,971	2,911,456
5		5901+5903+5907	34,415	874,381
6		5908+5910+591110+591120+591140+59119010+59119091+59119099	-	-
7		390730	364,158	8,089,228
8		3920999	252,363	1,444,322
9	reported under 3921901	3921909000	1,534,215	10,295,918
10		39219043+39219049+39219055+39219060	21,055	1,040,522
11		681510	2,225,862	46,000,135
12		7410	-	-
13		741991+74199990	46,229	680,066
14				

Check in tab Comms Pivot Column F Identified in tab ONS Return

If there is #N/A that means that the Commodity Code hasn't been added to tab ONS Return. Add it manually in the tab ONS Return under applicable category.

To see the category check Column H where section is identified

B.1 section >25k GBP

B.2 section <25k GBP

*Note that the formula does not work for Comm Code that looks like text (example: 70194+70195). It will show in Column H as #VALUE!

Write the section manually and color the cells to indicate that there is no formula

	A	B	C	D	E	F	G	H
1	Pivot Production items (KE30)							
2								
3	*Comm Code*	Sum of Sum Amount	SUM of Sales Qty KG	SUM of Production		Identified in tab ONS Return (if there is #N/A, add to tab ONS Return)		Section
4	390730	8,089,228	364,158	702,890		390730		A section
5	681510	46,000,135	2,225,862	1,160,646		681510		A section
7	3920999	1,444,322	252,363	18,590		3920999		A section
13	3921909000	10,295,918	1,534,215	125,666		3921909000		A section
20	39219043+39219049+39219055+39219060	1,040,522	21,055	45,015		39219043+39219049+39219055+39219060		#VALUE!
21	5901+5903+5907	874,381	34,415	22,304		5901+5903+5907		#VALUE!

Comm Code	Sum of Sum Amount	SUM of Sales Qty KG	SUM of Production	Identified in tab ONS Return (if there is #N/A, add to tab ONS Return)	Section	
Pivot Production items (KE30)						
390730	8,089,228	364,158	702,890	390730	A section	
681510	46,000,135	2,225,862	1,160,646	681510	A section	
701759	1,446	89	359	701759	C section	
3920999	1,444,322	252,363	18,590	3920999	A section	
2917200090	13,041	2,200	60,280	2917200090	C section	
2933299090	13,458	108	576	2933299090	C section	
3506919099	170,937	7,452	5,017	3506919099	B section	
3816000000	227	75	6,925	3816000000	C section	
3824999699	39,396	500	1,000	3824999699	B section	
3921909000	10,295,918	1,534,215	125,666	3921909000	A section	
4002999000	588	68	2,744	4002999000	C section	
4811590090	11,623	6,560	50,374	4811590090	C section	
4811900090	919	1,888	0	4811900090	C section	
6903209000	269,740	6,682	1,605	6903209000	B section	
7019120039	51,440	2,191	2,066	7019120039	B section	
7019900085	3	556	890	7019900085	C section	
39219043+39219049+39219055+39219060	1,040,522	21,055	45,015	39219043+39219049+39219055+39219060	A section	<manually written
5901+5903+5907	874,381	34,415	22,304	5901+5903+5907	A section	<manually written
70194+70195	2,911,456	194,971	118,223	70194+70195	A section	<manually written
741991+74199990	680,066	46,229	13,411	741991+74199990	A section	<manually written

Go to tab ONS Return, scroll down to C - other income:

1) For 6068 for Merchanted Goods (Traded Goods) add formula from KE30For 6068

For 7771 there are no traded goods

C - OTHER INCOME			
	Merchanted Goods (Traded goods)	13,917,593	32,321,067
	Non-production income (Service Sales)		
	Service Sales		650,183
		13,917,593	**32,971,250**

Go to tab ONS Return, scroll down to C - other income

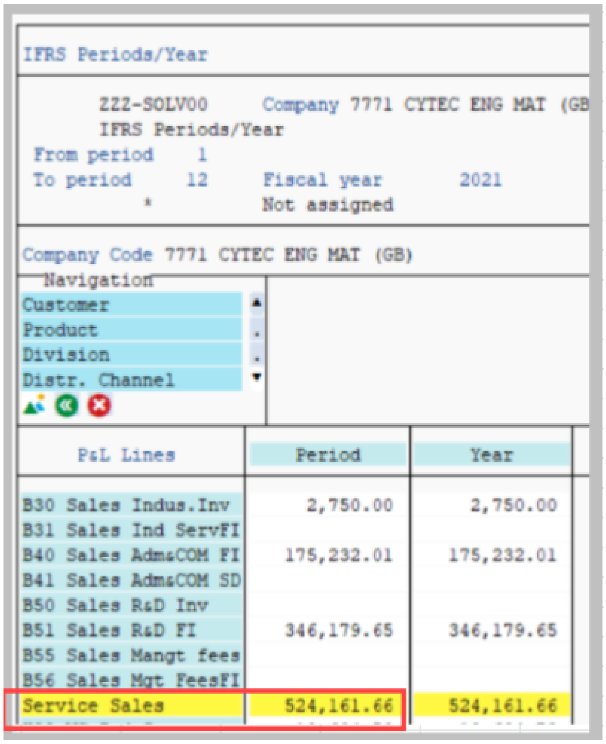
2) Under Non-Production income (Service Sales) write the amount from KE30 Service Sales

Non-production income (Service Sales)	
Service Sales	524,162
Royalties	322,720

3) Royalties - For 7771 report royalties under non-production income (service sales)

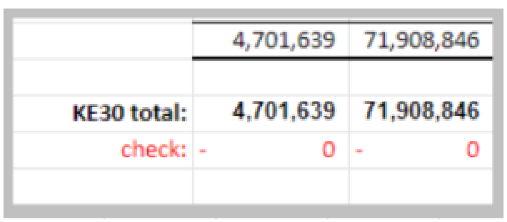
For 6068 **do not report** royalties as they are profit sharing not external royalties

Non-production income (Service Sales)	
Service Sales	524,162
Royalties	322,720



When you have added all the Commodity codes, go to tab ONS Return and scroll down

Update the formula for **KE30 total**



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