

Recordings

Useful recordings of meetings & workshops for the Pricing Data Lake that can be worth re-visiting or sharing with newcomers in the team

Onboarding package

Date	Topic	Recording link
May 2, 2023	Pricing Data Needs, part 1 & 2:	
Oct 26, 2023	High level business process - sales pipeline	

Quarterly PI Planning

PI	Date	Topic	Recording link
Q2	Apr 4, 2023	PI Kick-Off Q2 2023 for other squads:	
	May 9, 2023	PI Kick-Off Q2 2023 (Data Lake squad)	
Q3	Jul 11, 2023	PI Kick-Off Q3 2023	
Q4	Oct 11, 2023	PI Preparation: Data Lake Epic Refinement Q4 2023	
	Oct 12, 2023	PI Kick-Off Q4 2023	
Q1	Jan 23, 2024	PI Kick-Off Q1 2024	
Q2	Apr 18, 2024	PI Kick-Off Q2 2024	

X-Squad Alignment call recordings:

Date	Topics	Recording link
May 11, 2023	- Overall prioritization - Customer object - P&L query - Segmentation - FX rates	
May 25, 2023	- Segmentation attributes - Data sources for customer master (BW / SAP) - PI Objective & Scope - High-Level Data Model	
June 1, 2023	- Object prioritization for Price Optimization - Need for Master Data / Dimension tables - Aggregation approach	
June 8, 2023		
Sep 21, 2023	Q4 Risk assessment & mitigations	

Oct 26, 2023	• FX rate enriched view ready for testing • Sales History: High-level flow from COPA03 Orderline CPC • Sales Forecast: Attributes on Sales Forecast Raw	
Nov 2, 2023	• FX rate - currency factor 1000 • Forecast data - multiple end uses for same CPC? • Forecast data - refresh frequency • Looker studio demo	
Nov 9, 2023	• Q4.2 sprint scope • Forecast price logic - how to handle forecast lines w/o Incoterm • Forecast prior runs view - requirements	
Nov 16, 2023	• Sales History aggregation - posting month vs. delivery month • Sales contract - contracted attribute at CPC level • COPC07 new attributes • SpP additional attributes	
Nov 23, 2023	• Transparency AS-IS and TO-BE internal data model	
Dec 7, 2023	• CPC Definitions per GBU • Unique Customer Record • P&L Aggregation measures	

Workshops / Deep Dives on specific topics:

Date	Date & topic	Recording link
Jun 7, 2023	SAP Price Conditions	
Oct 26, 2023	High-Level Sales Process & Document Flow	
Apr 18, 2024	Opportunity pipeline & link to Sales History / Realized Sales (part of Q2 PI kickoff discussion)	

Cross-Product Alignment call recordings:

Date	Date & topic	Recording link
Sep 22, 2023	Lab Booster Data Lake / Pricing Data Lake alignment	