

FD - [iCARE] GBU field to Split CM & SPP

The business from Composite Material (CM) is willing to use the Pricing Process that we have been implemented on Salesforce ICare for Specialty Polymer (SPP) BU.

CM is currently using Salesforce Icare but there is no visibility Restrictions with SPP.

With the pricing process being used by CM, it is requested to **split the visibility on CM and SPP records**.

Functional High Level Design

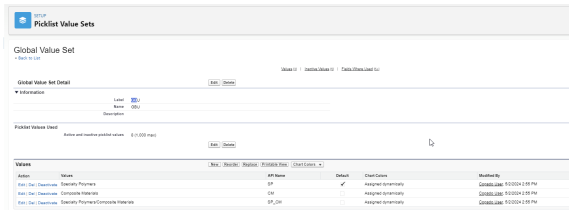
As part of our ongoing efforts to streamline data visibility and access control across different business units, this objective on the implementation and integration of a standardized GBU (Global Business Unit) picklist.

- This initiative involves creating a global value set for GBU,
 - adding the GBU picklist to multiple objects,
 - replacing legacy fields,
- [Updating sharing logic](#),
- [Managing permission sets](#).

The goal is to ensure consistent application of GBU values, enhance data integrity, and facilitate efficient data access management across various objects and processes in the CRM system.

New GBU Global value set

The Following Value set will be used across all GBU Field of all impacted objects.



The while visibility model will be based on strictly **CM** or **SPP** or **CM&SPP** as showed on the screenshot.

GBU Picklist to current process SPP

The following process are impacted by the CM/SPP split and need to have a dedicated GBU Field.

If there were GBU Field already existing we should now used the new one.

All these process MUST NOT be accessible by CM team.

Process	Impact Object API
Account Dev. Plan (ADP)	KAP__c ?
Commercial Roadmap - Budget	Budget_Compiled__c, Budget_Snapshot__c, Budget_Year__c
Pricing Campaigns	Pricing_Campaign__c, Pricing_Campaign_CPC__c
Competitive Insight/Competitors	Competitor__c
Marketing automation (Pardot)	
VOC/NPS	
Lead	Lead
Campaign	Campaign
Complaints	Case (RT = Complaint)
Samples	Sample__c, Sample_Product__c, External_Sample_Product__c
Customer Requests	
Customer Specific Requirement (SCR)	Special_Customer_Requirement__c
Marketing Growth Program	
Agency Data Listing (ADL)	Agency_Date_Listing__c

Picaso	PCS_Fcst__c, PCS_Stage__c
Sold & Pending	Sales_Order__c
Realized Sales	Sales__c
Overdues	Overdue__c,Overdue_PO__c,Overdue_Product__c
E-commerce (Webshop Small customers)	
E-commerce (Additive Manufacturing)	
Connect & Collaborate	
External CSR	Case (RT =External CSR Case)
Technical Request System (TRS)	Case (RT= TRS , TRS Closed)
Credit Note / Airfreight	Credit_Note__c, CN_RM__c,Air_Freight_Request__c
Product to Buy	NPTB__c
NCMR	Case (RT = NCMR, NCRM- Non Conformity Material)