

Contract information

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Contract Page

Contract Merge - Logic

Contract Page – Matching Steps

Contracts are matched by:

1. CPC

Sold-to x Product

If 0 is not contracted, then look at Step 2

Ship-to X Product

If 0 is not contracted, then look at Step 2

Sold to Group X Region X Product

Sold-to x Product

If 0 is not contracted, then look at Step 2

Ship-to X Product

If 0 is not contracted, then look at Step 2

Sold to Group X Product

Excluding Decision: Various

Sold-to x Product H4

If 0 is not contracted, then look at Step 2

Sold-to x Product Family

If 0 is not contracted, then look at Step 2

Sold-to Group x Region x Product H4

Final Customer x Product H4

Excluding Decision: Various, Not Assigned

Sold-to x Product

If 0 is not contracted, then look at Step 2

Sold-to x Product Family

If 0 is not contracted, then look at Step 2

Sold-to Group x Product

If 0 is not contracted, then look at Step 2

Sold-to Group x Product Family

2. Contract status

Signed by both parties, Activated

Expired

Recently Expired

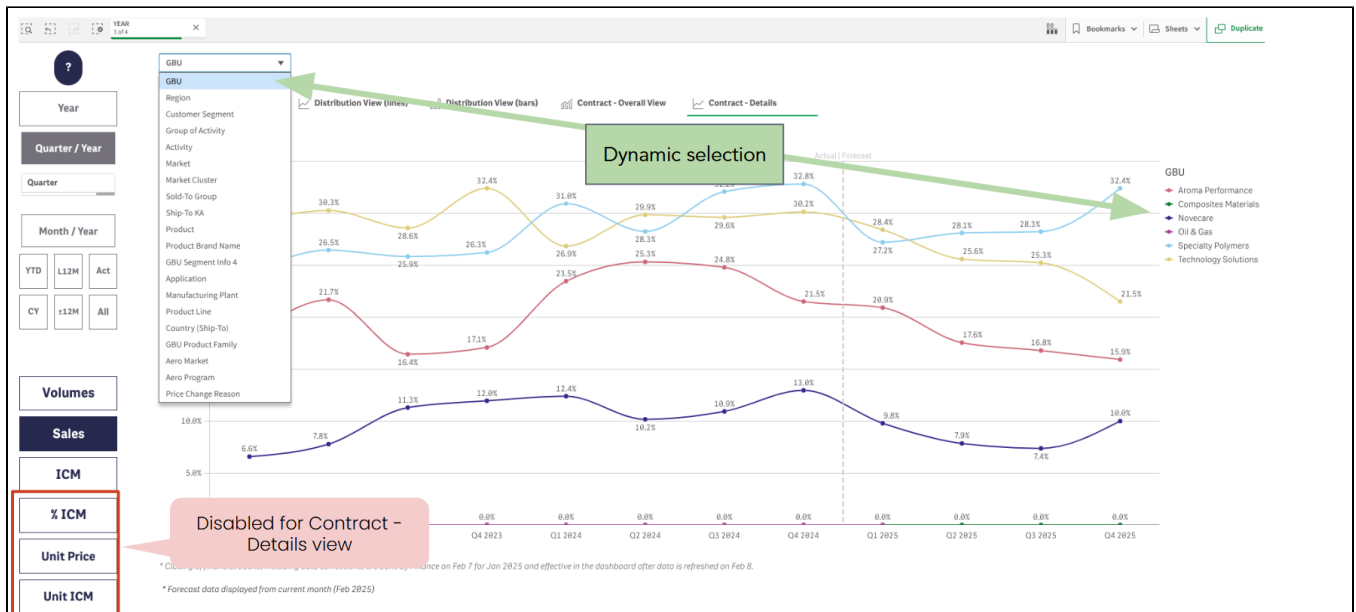
3. Contract Validity

Example if overlapping contracts for the same CPC:
Contract ID C-01 = valid Jan 15 2024 - dec 31 2024; Valid in PT Jan 2024 - Dec 2024
Contract ID C-02= valid sep 1 2024 - dec 31 2025; Valid in PT Sep 2024 - Dec 2025

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024
Sales	50	60	45	100	65	88	12	55	63	22	105	200	35
Contract ID	-	C-01	C-01	C-01	C-01	C-01	C-01	C-01	C-01	C-02	C-02	C-02	C-02
Contracted Sales Flag	0	1	1	1	1	1	1	1	1	1	1	1	1

You can use the dimension Contract Sales Flag in Sales Report to check which CPCs are contracted

S&P Review - Contract Coverage Chart

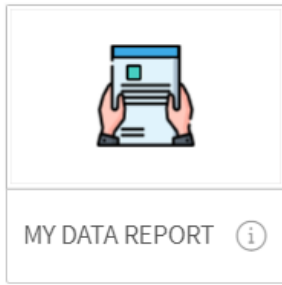


My Data Report - Contract Report

Contract Dimensions that are available in sales My Data Report -

Dimension Name
Contracted Sales Flag
Contract Link
Contract Type
Contract Owner
Contract EAR

Click on the My Data Report icon to open the Wiki Page



Video - How to access the Contract Page & the Contract Report