

FD - Realized Sales

Field	Description
<p>Empty Realised Sales (Opportunity object)</p>	<ul style="list-style-type: none"> • The <code>Empty_Realized_Sales__c</code> flag is used to indicate whether there is a lack of realized sales data for a specific quarter and year. • The batch process checks the associated <code>Opportunity_realized_sales__c</code> records of each Opportunity. • If it finds that these records are missing or contain null values for the <code>Realized_Sales__c</code> field for the specified period (check date*), it sets the <code>Empty_Realized_Sales__c</code> field to <code>true</code>. • If valid sales data is found later, the flag is reset to <code>false</code>. <p>This process ensures that Opportunities are correctly flagged if they have no realized sales data for a given period, allowing users to identify and take action on those opportunities.</p> <p>*Check Date is set to the first day of a quarter based on the current date to check if the opportunity has the required sales data for that quarter.</p>