

ZZ-OBSOLETE => BW - Sales Follow-Up (Core WorkBook)

This Query is based on Dynasys data and Obas data.

This Query is part of the WorkBook Sales Follow-Up

Description	<i>BW - Sales Follow-Up DYN V2 (Core WorkBook)</i>
Technical Name	<u>Workbook</u> : BW_WBK_SD_DYN_002 Query 1 : BW_QRY_MVSDSO01_0006
Application	DYNASYS + OBAS
Info-provider	MVSDSO01
Usage type	Sales Follow-Up Workbook
Expected users	

- [Workbook/Query General Description](#)
- [General parameters](#)
 - [Global properties](#)
 - [Variables](#)
 - [Definitions](#)
 - [Variable Sequence](#)
- [Filters](#)
- [Key figures](#)
 - [Key Figure 1](#)
 - [Description](#)
 - [Calculation rule detail](#)
 - [Text Replacement Variable](#)
 - [Currency Conversion](#)
 - [Unit Conversion](#)
- [Characteristics](#)
- [Cells](#)
- [Conditions](#)
- [Exceptions](#)

Workbook/Query General Description

General parameters

Global properties

Tab	Screenshot	Comment
Display		
Rows/Columns		
Value Display		
Planning		
Extended		

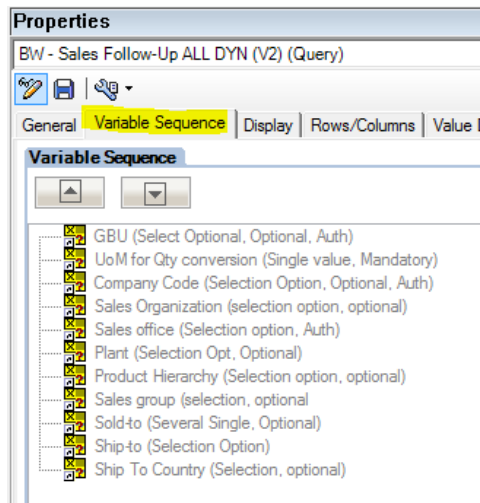
Variables

Definitions

Variable Name	Info-object	Selection Type	Required	Description/Explanation
GBU (Select Optional, Optional, Auth) V_CPFCTR1_2_0006	CPFCTR1_2	Selection Option/Optional/Variable ready for Input/Authorization		
Business area (Selection Option, Optional) V_OBUS_AREA_0001	C_TECHBA__C_REST_BA	Selection Option/Optional/Variable ready for Input		Axis not available for Dynasis (was available for APO) => 06/04/2017 Remove the prompt
Company code (Selection Opt, Authorization) C_COMPCODE_04	C_COMPCODE	Selection Option/Optional/Variable ready for Input/Authorization		Authorization Axis not available for Dynasis. Default DYN
Sales Organization (selection option, optional) => ZSALESV2	C_SAL_ORG	Selection Option/Optional/Variable ready for Input		Reuse of existing variable Axis not available for Dynasis (was available for APO)

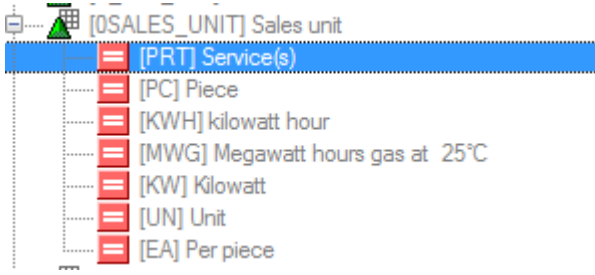
Sales office (Selection option, Auth) => VARR_C_SAL_OFF_002	C_SAL_OFF	Selection Option/Optional/Variable ready for Input/Authorization		Authorization Axis not available for Dynasis. Default DYN
Plant (Selection Opt, Optional) C_PLANT02	C_PLANT	Selection Option/Optional/Variable ready for Input		
Product Hierarchy (Selection option, optional) VPROD_HIER	C_MATNR2__0PROD_HIER	Selection Option/Optional/Variable ready for Input		
Sales group (selection, optional) VAR_C_SAL_GRP_001	C_SAL_GRP	Selection Option/Optional/Variable ready for Input		Available for SD+DYN (was not available for APO)
Sold-to (Several Single, Optional) => V_SOLDID_0003	C_SOLDID	Several Single values/Optional/Variable ready for Input	No	Reuse of existing variable
Ship-to (Selection Option) => V_CUSTID_0002	C_SHIPTID	Selection Option/Optional/Variable ready for Input	No	Reuse of existing variable
Ship To Country (Selection, optional) V_0COUNTRY_001	C_SHIPTID__0COUNTRY	Selection Option/Optional/Variable ready for Input		
Intra Group Flag (Selection Option) V_C_FLGINT_0009	C_SOLDID__C_FLGINT	Selection Option/Optional/Variable ready for Input		
Intra CBU Flag (Selection option, Optional) VAR_C_INGBUF2_001	C_INTGBU1__C_INGBUF2	Selection Option/Optional/Variable ready for Input		Axis not available for Dynasis (was available for APO)
Conversion Unit (Single, Required) => VBASE_UOM_05	0UNIT	Single/Mandatory/Variable ready for Input	Yes	Reuse of existing variable. Necessary to quantity conversions

Variable Sequence



Filters

Object	Filter Value	Explanation
Sales document type (C_DOCTYP2)	<> KBCC / CC Consign.Sto.	
InfoProvider (0INFOPROV)	= From SO - Deliveries and Invoices (CRDYN12) = DYN - Reporting (CRDYN11)	Historical of Invoice + Deliveries Current Forecast from Dynasis

PRS Comp Conso Meth (C_COMPCDE__C_CSMETH)	<> 90 (Sold)	
Sales unit (0SALES_UNIT)		
Reason for rejection (C_ITM_SD__C_REASREJ)	= #	
Sold-to (C_SOLDID)	<> 307728 / SISECAM BULGARIA EOOD <> 253609 / SISECAM-BULGARIA LTD <> 201943 / SOLVAY SISECAM HOLDING AG	

Additional filters for tab : **Excl. Intra GBU**

Object	Filter Value	Explanation
Sold-to party (C_SOLDID)	65	SOLVAY MINERALES S.A.
	4071	INOVYN ESPANA S.L.
	114885	INOVYN FRANCE SAS
	115958	RHODIA OPERATIONS SAS
	118254	INOVYN FRANCE SAS
	118261	INOVYN FRANCE SAS
	118593	SOLVIN FRANCE S.A.S.
	122770	RHODIA OPERATIONS
	161350	RHODIA OPERATIONS
	300011	NIPPON SOLVAY K.K.
	301433	UNIPAR INDUPA DO BRASIL S.A.
	315117	SOLVAY ADVANCED POLYMERS, LLC
	323138	SOLVAY SPECIALITIES INDIA
	325320	SOLVAY SPECIALITIES INDIA
	325540	SOLVAY SPECIALTY POLYMERS USA, LLC
	334498	RHODIA SILICES DE VENEZUELA, C.A.
	408397	RHODIA ITALIA SPA
	410424	SOLVAY FLUOR ITALIA S.p.A.
	419195	SOLVAY SOLUTIONS ITALIA S.P.A.
	419788	SOLVAY SPECIALTY POLYMERS ITALY S.p
	458127	SOLVAY SOLUTIONS ITALIA S.P.A.
	703581	INOVYN MANUFACTURING BELGIUM SA
	703751	INOVYN MANUFACTURING BELGIUM SA
	802844	SOLVAY INTEROX LIMITED (DET)

	1020395	SOLVAY FLUOR GMBH
	1024316	INOVYN DEUTSCHLAND GMBH
	1026480	SOLVAY CHEMICALS GMBH
	2020027	SOLVAY & CPC BARIUM STRONTIUM
	3006325	RHODIA ARGENTINA SA
	3008004	SOLVAY DO BRASIL LTDA.
	3300201	RHODIA SILICES DE VENEZUELA C.A.
	4501750	SOLVAY PEROXYTHAI LIMITED

Additional filters for tab =>**Excl. Intra Group**

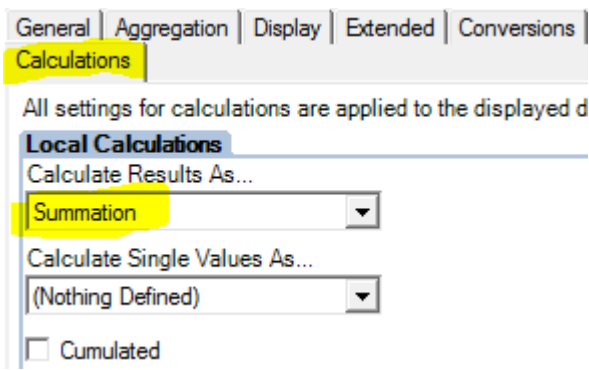
Object	Filter Value	Explanation
Sold-to party (C_SOLDID)	65	SOLVAY MINERALES S.A.
	3931	SOLVAY QUIMICA, S.L. (RAOS)
	5024	SOLVAY CHEMICALS INTERNATIONAL S.A.
	5048	SOLVAY CHEMICALS INTERNATIONAL S.A.
	23914	SOLVAY QUIMICA, S.L.
	57762	SOLVAY CHEMICALS INTERNATIONAL SA
	57812	SOLVAY CHEMICALS INTERNATIONAL SA
	58107	SOLVAY CHEMICALS INTERNATIONAL SA
	118924	RESOLEST
	121437	SOLVAY CHEMICALS INTERNATIONAL S.A.
	251659	DEVEN AD
	251660	PROVADSOL EAD
	253684	SOLVAY BULGARIA EAD
	300011	NIPPON SOLVAY K.K.
	301433	UNIPAR INDUPA DO BRASIL S.A.
	305008	SOLVAY CHEMICALS, INC.
	307276	SOLVAY BULGARIA EAD
	307728	SISECAM BULGARIA EOOD
	315726	SOLVAY SPECIALTY POLYMERS USA, LLC
	318018	SOLVAY CHEMICALS INTERNATIONAL S.A.
	318021	SOLVAY CHEMICALS INTERNATIONAL S.A.
	318396	SODA SANAYII A.S.
	318671	SOLVAY CHEMICALS, INC
	319605	SOLVAY VOSTOK LLC
	319703	SOLVAY QUIMICA Y MINERA SERVICIOS
	319964	SOLVAY CHEMICALS, INC.
	325253	SOLVAY CHEMICALS, INC.
	325320	SOLVAY SPECIALITIES INDIA
	325485	SOLVAY CHEMICALS, INC.

	325624	SOLVAY CHEMICALS, INC.
	325631	SOLVAY CHEMICALS, INC.
	325635	SOLVAY CHEMICALS, INC.
	325637	SOLVAY CHEMICALS, INC.
	325640	SOLVAY CHEMICALS, INC.
	325659	SOLVAY CHEMICALS, INC.
	326197	NIPPON SOLVAY K.K.
	330656	SOLVAY ALEXANDRIA SODIUM CARBONATE
	332676	SOLVAY ALEXANDRIA TRADING LLC
	337715	SOLVAY ALEXANDRIA TRADING LLC
	400002	SOLVAY CHIMICA ITALIA S.P.A.
	408680	SOLVAY CHIMICA ITALIA S.P.A.
	409059	BICARJET SRL
	409330	SOLVAY CHIMICA ITALIA S.P.A.
	409491	SILYSIAMONT SPA
	411100	SOLVAY CHIMICA ITALIA S.P.A.
	411555	SOLVAY CHIMICA ITALIA S.P.A.
	420578	INOVYN PRODUZIONE ITALIA S.p.A.
	420938	SOLVAY CHIMICA ITALIA S.p.A.
	554534	SOLVAY CHEMICALS INTERNATIONAL S.A.
	700071	SOLVAY CHEMICALS INTERNATIONAL SA
	700072	SOLVAY CHEMICALS INTERNATIONAL SA
	700073	SOLVAY CHEMICALS INTERNATIONAL SA
	700074	SOLVAY CHEMICALS INTERNATIONAL SA
	700076	SOLVAY CHEMICALS INTERNATIONAL SA
	700077	SOLVAY CHEMICALS INTERNATIONAL SA
	700078	SOLVAY CHEMICALS INTERNATIONAL SA
	700080	SOLVAY CHEMICALS INTERNATIONAL SA
	700081	SOLVAY CHEMICALS INTERNATIONAL SA
	707552	SOLVAY CHEMICALS INTERNATIONAL SA
	804233	SOLVAY CHEMICALS INTERNATIONAL S.A.
	1023434	SOLVAY CHEMICALS GmbH
	2032071	SOLVAY USA INC
	2033986	SOLVAY QUIMICA Y MINERA SERVICIOS
	2106486	SOLVAY CHEMICALS, INC.
	2106497	SOLVAY CHEMICALS, INC.
	2107178	AGC SODA CORPORATION
	2107912	SOLVAY CHEMICALS, INC
	2108850	SOLVAY CHEMICALS, INC.
	2112698	SOLVAY CHEMICALS, INC.
	2117185	SOLVAY CHEMICALS, INC.

	2117454	SOLVAY CHEMICALS, INC.
	2500450	SOLVAY & CPC BARIUM STRONTIUM
	2501100	SOLVAY MEXICANA S. DE R.L. DE C.V.
	2501105	SOLVAY MEXICANA S. DE R.L. DE C.V.
	3008004	SOLVAY DO BRASIL LTDA.
	3031938	UNIPAR INDUPA DO BRASIL S.A.
	3034882	RHODIA POLIAMIDA E ESPECIALIDADES
	3034889	TEGMA CARGAS ESPECIAIS LTDA
	3040740	SOLVAY CHEMICALS INTERNATIONAL S.A.
	3040811	SOLVAY CHEMICALS INTERNATIONAL S.A.
	3041270	RHODIA POLIAMIDA E ESPECIALIDADES S
	3511808	SOLVAY CHEMICALS INTERNATIONAL
	4006499	SOLVAY CHEMICALS (SHANGHAI) Co.,Ltd
	4500070	VINYTHAI PUBLIC COMPANY LIMITED
	4501535	SOLVAY PEROXYTHAI LIMITED
	4501750	SOLVAY PEROXYTHAI LIMITED
	4502057	SOLVAY PEROXYTHAI LIMITED

Key figures

Description	type	Restricted or Calculated KeyFigure	Calculation rule	Conversion
Billed QTY (PUQ)	Display	Billed Qty (Current year, w/o Current Month)	Ratio ZINV_QTY Limited to Current Year (0CALYEAR /variable 0CYEAR) and exclusion of Current Month (0CALMONTH/0CMONTH) and InfoProvider CRDYN12 and exclusion of Billing Type (C_BILLITM__C_BILLTYP) - F2SR / Invoice for Services - G2CC / Commission Credit - G2CS / Cancelat. G2CC - G2SS / Cancelat. G2VS - G2VS / Credit Mem Serv. - L2CC / Commission Debit - L2CS / Cancelat. L2CC - L2SS / Cancelat. L2VS - L2VS / Debit Memo Serv - ZL2A / Downpayment - ZL2S / Cancelat. ZL2A - IV / Intercompany Billing	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
M Delivered (PUQ)	Display	BW_RKF_MVSDSO01_0051 Delivered Qty (Current Month)	Ratio ZDLV_QTY Limited to Current Month (0CALMONTH/variable 0CMONTH) and InfoProvider CRDYN12	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)

Nb of Working Days	Used in rules	BW_CKF_MVSDSO01_0100 No of WD current Mth	Formula Variable VF_NBWDMONTH / No of WD current Mth Replacement Path / C_PLANTWD__K_MWDAY Aggregation Maximum on C_PLANT	No decimal place
Nb of Working Days until today	Used in rules	BW_CKF_MVSDSO01_0101 No of WD until today	Formula Variable VF_NBWDTODAY / No of WD until today of Mth Replacement Path / C_PLANTWD__K_MWDAY Aggregation Maximum on C_PLANT	No decimal place
Nb of Working Days Current Month	Used in rules	BW_RKF_MVSDSO01_0052	BW_CKF_MVSDSO01_0100 Limited to Current Month (0CALMONTH/variable 0CMONTH)	No decimal place
Nb of Working Days until today of Mth	Used in rules	BW_RKF_MVSDSO01_0053	BW_CKF_MVSDSO01_0101 Limited to Current Month (0CALMONTH/variable 0CMONTH)	No decimal place
M Extrapol Delivered (PUQ)	Display	BW_CKF_MVSDSO01_0102 M Extrapol Delivered Caution : the total has to be the summation of line, otherwise, the calculation table into account nb of working days of whole displayed plant...	RKF_0051 * RKF_0052 / RKF_0053	no conversion
				
Final Forecast	Used in rules	BW_RKF_MVSDSO01_0055 Final Forecast (Converted)	Ratio K_FFQTY Limited to InfoProvider CRDYN12	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
M Final Forecast (PUQ)	Display	BW_RKF_MVSDSO01_0054 M Final Forecast	RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH)	Inherited conversion
M Ordered (PUQ)	Display	BW_RKF_MVSDSO01_0058 M Ordered	Ratio ZORD_QTY Limited to Current Month (0CALMONTH/variable 0CMONTH) and InfoProvider CRDYN12	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
M Delta Extrapol - M FForec (PUQ)	Display	BW_CKF_MVSDSO01_0103 M Extrapol Delivered - M Final Forecast	CKF_0102 - RKF_0054	no conversion

Y-1TD Billed Qty	Shadow		Ratio ZBILL_QTY (temporarily using ZINV_QTY in sales unit due to an issue on ZBILL_QTY. Global Sales team (Mathieu) will correct the flow and data in WBP) Limited to Previous Year, Period 001 to current (0CALMONTH/variable 0C MLYTLM) and InfoProvider CRDYN12 and exclusion of Billing Type (C_BILLITM__C_BILLTYP) • F2SR / Invoice for Services • G2CC / Commission Credit • G2CS / Cancelat. G2CC • G2SS / Cancelat. G2VS • G2VS / Credit Mem Serv. • L2CC / Commission Debit • L2CS / Cancelat. L2CC • L2SS / Cancelat. L2VS • L2VS / Debit Memo Serv • ZL2A / Downpayment • ZL2S / Cancelat. ZL2A • IV / Intercompany Billing	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
Y Budget	Shadow	BW_RKF_MVSDSO01_0059 Y Budget	Ratio K_DYBUD Limited to Current Year (0CALYEAR /variable 0CYEAR) and InfoProvider CRDYN11	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
M+1 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +1)	Inherited conversion
M+2 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +2)	Inherited conversion
M+3 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +3)	Inherited conversion
M+4 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +4)	Inherited conversion
M+5 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +5)	Inherited conversion
M+6 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +6)	Inherited conversion
M+7 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +7)	Inherited conversion
M+8 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +8)	Inherited conversion
M+9 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +9)	Inherited conversion

M+10 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +10)	Inherited conversion
M+11 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset +11)	Inherited conversion
M-1 Final Forecast	Shadow		RKF_0055 Limited to Current Month (0CALMONTH/0CMONTH, Offset -1)	Inherited conversion
M Extrap vs FF (%)	Shadow	BW_CKF_MVSDSO01_0104 M Extrap vs FF (%)	CKF_0102 %A RKF_0055 M Extrapol Delivered Final Forecast (all available FF)	no conversion
Y Customer Forecast	Shadow	BW_RKF_MVSDSO01_0060 Y Customer Forecast	Ratio Customer Forecast (K_DYCUSTF) Limited to Current Year (0CALYEAR /variable 0CYEAR) and InfoProvider CRDYN11	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
Y Extrapol	Shadow		RKF_0057 * 12 / (VF_MONTH - 1) For January, the result must be a division by zero. Same formula in PQ1 version.	Inherited conversion
YTD	Shadow	BW_RKF_MVSDSO01_0064 Billed Qty YTD till previous month	Ratio ZBILL_QTY (temporarily using ZINV_QTY in sales unit due to an issue on ZBILL_QTY. Global Sales team (Mathieu) will correct the flow and data in WBP) Limited to current year, up to pervious month (0CALMONTH / variable 0CYTLM) and cube CRDYN12 Displayed in Kunit, scaling factor 1000	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
M Customer Forecast	Shadow	BW_RKF_MVSDSO01_0061 M Customer Forecast	Ratio Customer Forecast (K_DYCUSTF) Limited to Current Month (0CALMONTH/variable 0CMONTH) and InfoProvider CRDYN11	Conversion type : QCT_MATNR4 / Qty Conversion Unit (based on C_MATNR2) Target Currency : variable VBASE_UOM_05 / Conversion Unit (Single, Required)
No of Cur Month	Shadow	BW_CKF_MVSDSO01_0105 No of Cur Month	Formula Variable VF_NBMONTH (Current Month)	no conversion no decimal place

Key Figure 1

Description

Calculation rule detail

Text Replacement Variable

Currency Conversion

Exchange Rate Type :

Currency :

Time Reference :

Unit Conversion

Unit :

Characteristics

Location	Info-object Name	Info-object Text	Explanation (if needed)
Row	0LOGSYS	Source System	
Row	C_SHIPTID__0COUNTRY	Ship-to country	Key & Text
Column	0CALMONTH	Calendar Year/Month	Text
Free	C_TECHBA__C_REST_BA	Restated Business Ar	Text
Free	C_DYN_011	Tactical Material	Text A revoir????? C_DYN_011 was available for APO For Dynasys C_DYN_005__C_TACTIC2?
Free	C_MAT_GRP	Material group	K+T Not made available for DynaSys, because was not in place for APO
Free	C_MATNR2	Material	K+T
Free	C_MATNR2__C_MATGR2	MaterialGroup 2	K+T
Free	C_COMPCDE	Company code	K+T
Free	C_SAL_ORG	Sales Organization	K+T
Free	C_SAL_OFF	Sales Office	K+T
Free	C_CUSTSAL__C_SALEMP	Sales employee	Key Axis not available for DynaSys
Free	C_SAL_GRP	Sales group	K+T
Free	C_SOLDID__0CUST_CLASS	Customer Classific.	K+T Nav Attribut for DynaSys (was direct mapping for APO)
Free	C_SHIPTID__C_GZONE	Geographie/Zone	Text => voir si ok car pour le reporting Dyn c'est l'attribut du Country qui a été pris
Free	C_PLANT	Plant	K+T
Free	C_MATNR2__C_MATGR1	MaterialGroup 1	K+T
Free	C_SOLDID__0COUNTRY	Country key	K+T
Free	C_APOLOC	Location	K => provient d'APO Exemples : 50SC, 51KC, 51MC, 51WC, 52BC, 52EC, 52JC, 52KC, 52MC
Free	C_DOCTYP2	Sales document type	K+T Axis not available for DynaSys
Free	C_CUSTSAL	Customer	Text Axis not available for DynaSys

Free	C_TECHBA__CPFCTR1_2	BFC Global Business Unit	Text Axis not available for DynaSys
Free	C_SOLDID__C_FLGINT	Flag Intercompany	Text
Free	C_INTGBU1__C_INGBUF2	Intra-GBU Flag	Text
Free	C_INTGBU1	Technical PBA (Intra flag)	Key Axis not available for DynaSys
Free	C_TECHBA	Technical Business A	Key Axis not available for DynaSys
Free	0INFOPROV	InfoProvider	Text
Free	C_GBUZONE	GBU Spec. zone (ship-to)	Key
Free	CPFCTR1_2	BFC Global Business Unit	Text
Free	C_SOLDID	Sold-to party	Text
Free	C_MATNR2__0PROD_HIER	Prod.hierarchy	K+T
Free	C_SHIPTID	Ship-to party	Text
Free	C_SOLDID__C_GRCUST	Customer Group	Text
Free	C_GBUZONE__C_ZONEH1	GBU Ship-to zone 1	Text
Free	C_GBUZONE__C_ZONEH2	GBU Ship-to zone 2	Text

Cells

Conditions

Condition Name	Active By default	Key Figure (Structure)	Operator	Value	Characteristic Assignment

Exceptions

Exception Name	Active By default	Alert Level	Operator	Value	Other parameters (if different from default)
	Yes/No				