

# Functional Documentation - Transfer Price historical sales

## 1.0 Overview

Transfer Price Historical Sales Menu

### Business Context and Application Overview

The application provides for a given month, the average sale prices observed during the X previous months.

Data is both:

- Available in reporting through AFO workbook
- Monthly extracted into 2 flat files likely to be loaded into WP1 and PF1.

The aim of the application is to calculate and provide to transfer pricing team the monthly average sale price by BFC Company Code, Material, Revenue Type.

This historical sales price will used for internal control in internal flow.

### Application User Profile

For this Application the access is provided based on the BW menu "TP - Transfer Price Historical Sales" and it's done via Service one.

Fill the form

<https://solvay-dwp.onbmc.com/dwp/app/#/itemprofile/622>

In SAP system select the " WBP - BW Business Warehouse"

In WBP - BW Business Warehouse : Select the Business Role select the " TP - Transfer Price Historical Sales"

#### Target Users:

Transfer Price team.

VERSION	DATE	MODIFIED BY	DESCRIPTION
0.01	16.11.2023	Inês Vilarés	Initial draft

### Application Type

#### Data Product Type

- Dashboard
- Report
- Advanced analytics
- AI
- Others <specify which one>

#### Technologies

- BW
- Tableau
- QlikSense
- Talend
- Dataiku
- Others <specify which one>

#### Data Sources

*Note: list of all applications and various environment*

- SAP PF1 (Production environment)
- SAP WP1
- SAP PI1
- BW (versions)
- iCare CRM
- CORE CRM
- Others <specify the name of the source>

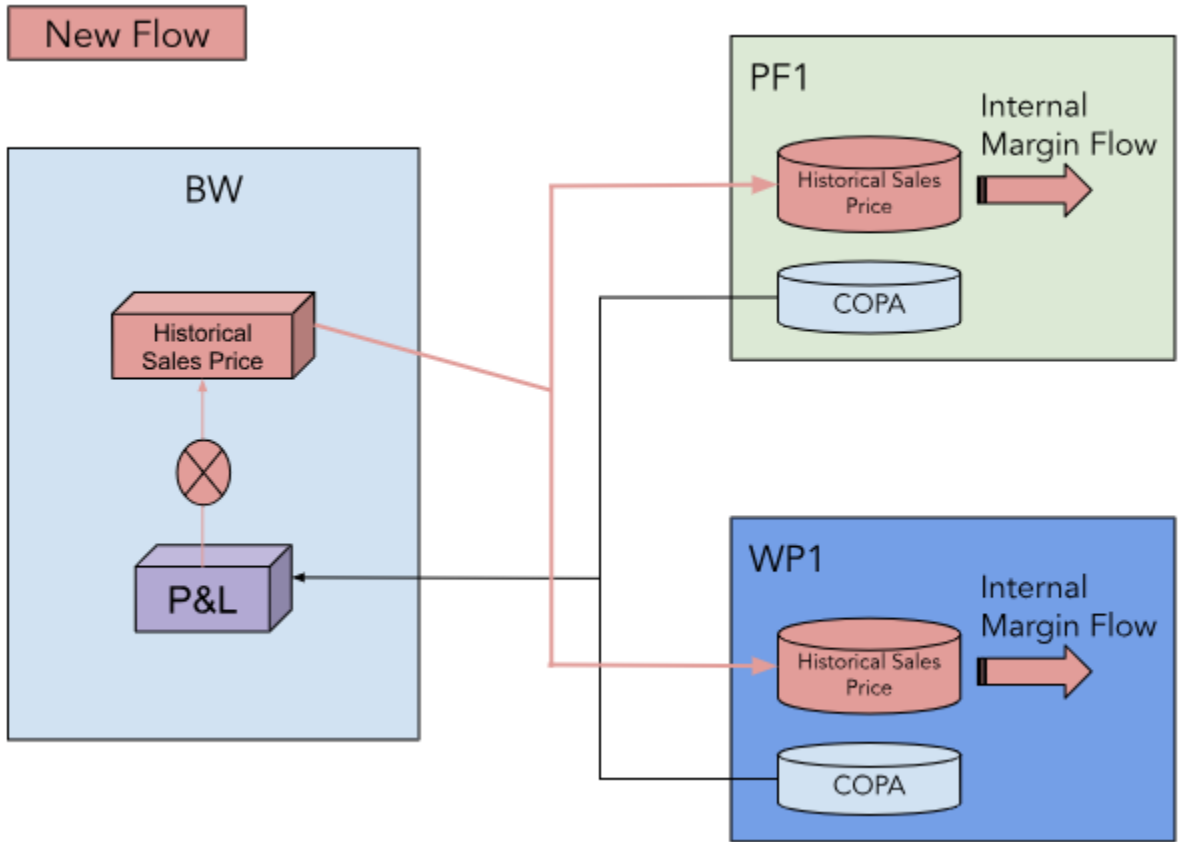
## 2.0 Business Process

This project was developed in September 2019 by Ludovic Depoix with BW technical support of Cyril Bianco and a new OFFSET parameters has been added to the data flow in June 2022 by Ludovic Depoix with BW technical support of Charles Benier.

To construct Internal Margin check flow in ECC (PF1 and WP1) the process need to have Historical Sales Price calculated each month at material / company code // Revenue Type level.

This historical sales price will used for internal control in internal flow.

With this it was built a solution in BW to have the necessary information to feed the systems (PF1 and WP1) to the HUSP table and to finalize the process in the TRSA table for the calculations for the Internal Margin flow.



### 3.0 Application Feature Overview

For this application find below all the workbooks available:

Reports	Definition	Prompts	BW Workbook Query	Query Technical Name
<b>Controlling - Sales Price - Detail</b>	This report will show the sales prices to be checked by the users and to be used in SAP to calculate the right internal price. We have a lot of details regarding the documents associated to the sales.	Mandatory: <ul style="list-style-type: none"> <li>Current Calmonth Pre-filled;</li> </ul> Optional: <ul style="list-style-type: none"> <li>Number of Month OFFSET;</li> <li>Material;</li> <li>BFC Company.</li> </ul>	BW_WBK_C OTP_0002	BW_QRY_C PCOTP01_0004
<b>Controlling - Sales Price - Synthesis</b>	This report it's the same information from "Controlling - Sales Price - Detail" but on a high level perspective.	Mandatory: <ul style="list-style-type: none"> <li>Current Calmonth Pre-filled;</li> </ul> Optional: <ul style="list-style-type: none"> <li>Number of Month OFFSET;</li> <li>Material;</li> <li>BFC Company.</li> </ul>	BW_WBK_C OTP_0001	BW_QRY_C PCOTP01_0003

# 4.0 Functional Specification

## 4.1 General Data/Calculations

This section has some general concepts to help the users to work with the report:

<b>COPA Document</b>	<p>Refers to a document related to the Controlling module, specifically to the Profitability Analysis (COPA stands for CO-PA, where CO stands for Controlling). Profitability Analysis (CO-PA) in SAP is a sub-module of SAP Controlling that provides detailed information about the profitability of an organization's segments, such as products, customers, or business areas. COPA documents capture data related to sales, costs, and profitability.</p> <p>A COPA document contains information on revenues, costs, and other key financial metrics associated with specific segments. It helps businesses analyze and understand the profitability of different aspects of their operations. The data in COPA documents can be used for reporting and analysis purposes, enabling organizations to make informed decisions about their business strategies.</p> <p>The exact structure and content of COPA documents can vary based on the specific configuration and customization implemented by each organization in their SAP system.</p>
<b>GBU Assignment</b>	<p>The concept for GBU doesn't exist in SAP but it's a requirement to have in BW since in BFC we have this definition.</p> <p>This GBU assignment is different for WP1 and PF1 and it's explained in detail in the Process Definition section in <a href="#">Profit and Loss functional documentation</a>.</p>

## 4.2 Process Detail

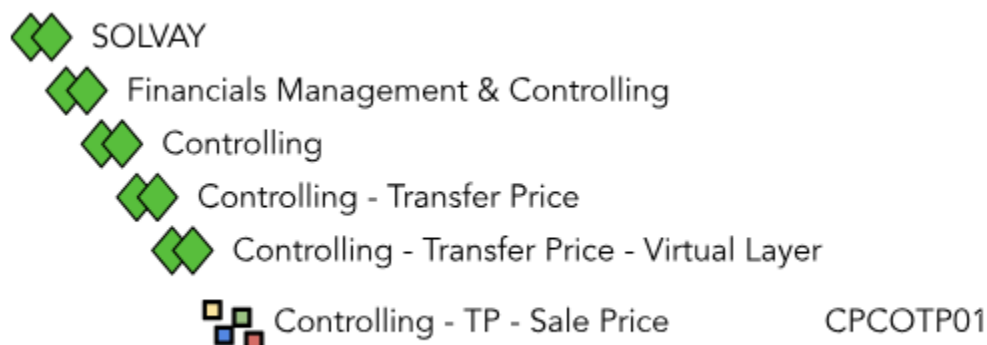
### 4.2.1. Report/Process Definition

<b>Domain</b>	Finance
<b>Application</b>	BW reports under TP - Transfer Price Historical Sales
<b>Provider</b>	CPCOTP01

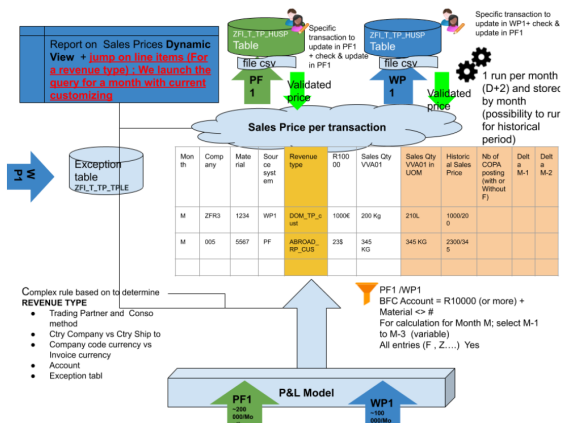
In this section we will approach:

- [SAP BW High Level View](#)
- [Main Flow](#)
- [Filters](#)
- [Month of calculation and month of selection](#)
- [Dynamic View versus Historical Data](#)
- [Validated Price](#)
- [Revenue Type](#)
- [Key Figure](#)

## SAP BW High Level View



## Main Flow



This is a general view of the workflow to have the data available in the source systems.

In the next sections we have more details in the different steps based on the specification for this report. If we need to check the document we can see it in here [Internal Margin : Historical sales price calculation](#).

## Filters

Only consider :

- Only PF1 and WP1 data
- All what is posted to the R10000 BFC heading + BFC heading N8110 (for quantities)
- Only items with Material code and Distribution channel.
- All COPA of all record types (F, C, Z,...)
- Exclude Record type X for PF1 datas

Exclude:

PAX GBU (GBU : PV , PX , PM ).

Material type (C\_MATNR2\_0MATL\_TYPE) different from :

- Z710 No-name article-service (WP1),
- ZDIE (WP1),
- ZNLA (WP1),
- ZUNB (WP1),
- Z710 (PF1),
- ZR09 (PF1),
- Z709 (PF1).

## Month of calculation and month of selection

Each month M we calculate the historic sales price using M-1 to M-3 datas.

For example Historical Sales price of August 2019 is base and sales from May 2019 to July 2019. We have more information about this number month offset explaining in the technical part.

## Dynamic View versus Historical Data

After meeting with Project, there is no need to save the data before load it in PF1/WP1 . Due to the fact data will be manually change in ERP ; traçability will be complex.

Only dynamic view is necessary . So when the user will launch the query only current business rules will be applied even if the user launch an previous month.

It will simplify developments especially line item query.

## Revenue Type

## Revenue type Characteristic

Revenue type should take 8 values + 1 Error value

1. - Domestic Third Party sales (no distinction or included customs duties) => **DoTP**
2. - Domestic Third Party sales duty free => **DoTP\_DF**
3. - Domestic Related Party sales (no distinction or included customs duties) => **DoRP**
4. - Domestic Related Party sales duty free => **DoRP\_DF**
5. - Abroad-Export Third Party sales => **AbExTP**
6. - Abroad-Export Related Party sales => **AbEXRP**
7. - Abroad-EUdel Third Party sales => **AbEUTP**
8. - Abroad-EUdel Related Party sales => **AbEURP**

This new object will 3 navigational Attributes

### 1- Partner Type

With values

- a. RP "Related Party"
- b. TP "Third Party"

### 2- Geographical flow

With values

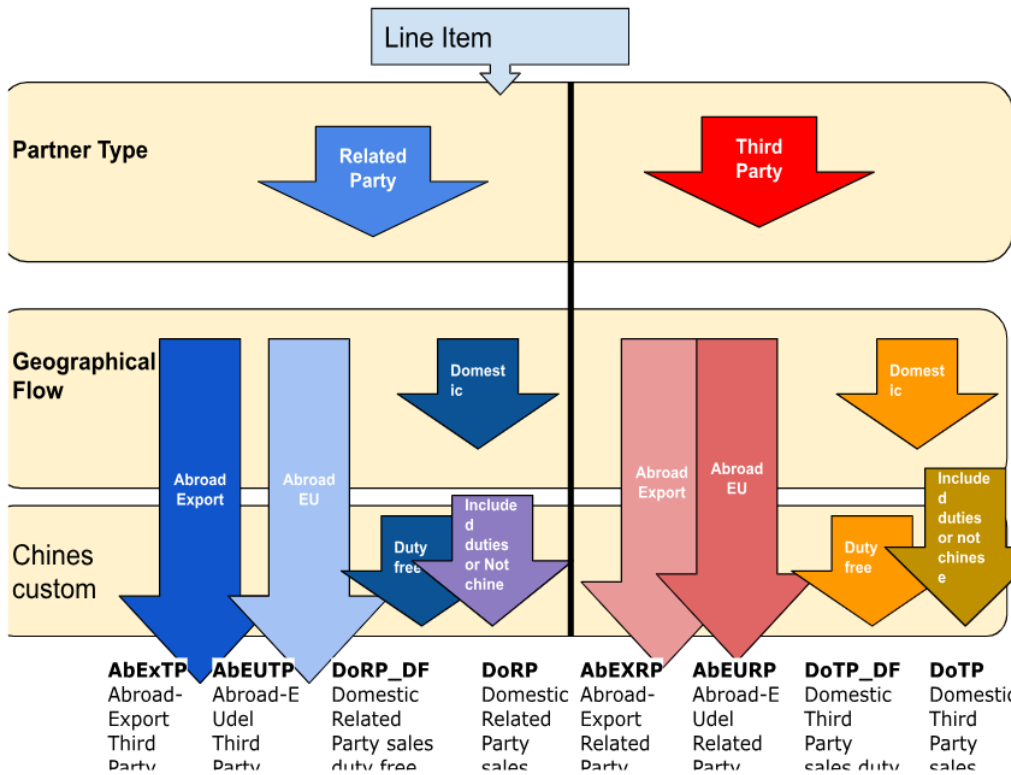
- a. ABEX "Abroad-export"
- b. ABEU "Abroad-EUdel"
- c. DOMS "Domestic"

### 3- Chinese Duty

With values

- a. NC "Not Chinese Company"
- b. DF "Duty Free"
- c. ID "Included custom duties"

## Revenue type determination



The differing type of revenue will be determined according to 3 steps:

- Partner type determination;
- Geographical flow;
- Chinese Custom.

### 1- Partner type determination

We must determine if the line item is linked to a

- Related Party
- Or Third Party

We must use the trading partner (C\_PCOMPAN) of the line item and the LE exception table.

1) If there is no trading partner OR the trading partner have a conso method ( C\_PCOMPAN\_C\_CSMETH) = 90 => **Third party**

2) trading partner (C\_PCOMPAN) not empty and consolidation method ( C\_PCOMPAN\_C\_CSMETH) different from 90 sold but the Trading partner is founded in exception table (Z1F\_TP-TPLE to be created) => **Third party**

3 -trading partner (C\_PCOMPAN) not empty and consolidation method different from 90 sold and BFC Company of the Trading partner (C\_COMPANY\_\_0COMPANY) not founded in exception table (Z1F\_TP-TPLE to be created) => **Related Party**

**Remark : this way to split internal and external is completely different from the way it's done in BW P&L application and Working Capital.**

**In ZFI\_T\_TP\_TPLE , if a company code is maintained in here we will not consider for the calculation.**

### 2- Geographical flow

The second distinction Domestic sales / abroad sale.

We will compare:

- the recipient country (ship to customer country) C\_SHIPID\_0COUNTRY.
- And the country of the selling company (company code country):C\_PCOMPRS\_\_0COUNTRY (= C\_COMPCDE\_\_0COUNTRY).
- Abroad-export :both countries are different and one of them at least is outside E.U.
- Abroad-EU : both countries are different and inside E.U.
- Domestic (same country).

### 3- Chinese Custom

The third distinction is only for chinese companies.

If the company code is not a chinese company ( C\_PCOMPRS\_\_0COUNTRY or C\_COMPCDE\_\_0COUNTRY <> CN) => domestic included duties.

If the company code (C\_COMPRS) is a chinese company ; to split the domestic line by "included customs duties" or "duty free", based on:

- the invoicing currency (0DOC\_CURRCY) <> Local company currency(C\_COMPRS\_0CURRENCY ) => domestic duty free
- the invoicing currency = local company currency (CNY), the legal entity is SSP CHANGSHU (5991) and the customer is related party => domestic duty free
- other cases => domestic included duties

**Remark : For the future we can have more than one exception than SSP CHANGSHU (5991). We must have a variable.**

Additionally for the Transfer price EU definition:

A EU country is a country managed in T005 table with EU country X

+ Monaco country (for fiscal reason)

**Data Browser: Table T005: Selection Screen**

Number of Entries

Country  to

Address layout key  to

EU Country

Width of Output List

Maximum No. of Hits

## Key Figure

We must provide:

- Sales Qty(VVA01 );
- Sales Qty(VVA01 ) in UOM.

The quantities must be converted in the unit Base Unit of Measure of C\_MATNR2.

We can use a unit conversion rule type RSUOM ; for example UOM\_MATNR2 conversion type, convert firstly with table T0006 and after use DSO UOMCMAT2.

**Quantity Conversion Type Display**

Object Directory Entry

Conversion Type

Long Description Qty Conversion Unit C\_MATNR2 (T006 Then UOM of MATNR2)

Short Description Qty Conv C\_MATNR2

Hdr data Conversion Factors **Unit of Meas.**

**Source Unit of Measure**

Unit of Measure from DataRecord

Fixed Unit of Measure

InfoObject for Determining Unit of Measure

Associated Quantity Attribute

Source Quantity from Variable

**Target Unit of Measure**

Selection of Unit of Measure during Conv.

Fixed Unit of Measure

Target Quantity from Variable

InfoObject for Determining Unit of Measure  **Material**

Associated Quantity Attribute  **Base Unit**

InfoSet

InfoProvider/ Table Alias

InfoObject/Field Alias

Technical Name

- Sales R10000 in local currency:

Amount and C\_FIELDN\_\_C\_MGN\_ACC = R10000

**Remark** : technically speaking for PF1 tadata the object of BFC account is C\_FIELDN2\_\_C\_MGN\_ACC. This object is identified with C\_FIELDN\_\_C\_MGN\_ACC in the multi provider.

- Historical Sales Price:

Sum of Sales R10000 in local currency on the M-1 to M-X /Sum of Sales Qty(VVA01 ) on the M-1 to M-X in UOM

- Historical Sales Price \*1000 units:

Sum of Sales R10000 in local currency on the M-1 to M-X \*1000 /Sum of Sales Qty(VVA01 ) on the M-1 to M-X in UOM

- Number of COPA line items:

Number of **distincts** 0CO\_AREA/ C\_PABELNR/ C\_PAPOSNR used to calculate Historical Sales Price.

**Remark** : to calculate historical sales price we have quantities and perhaps more than 1 amount for the same 0CO\_AREA/ C\_PABELNR/ C\_PAPOSNR. We must count this crossing 0CO\_AREA/ C\_PABELNR/ C\_PAPOSNR only one time.

- Number of COPA line items different from "F"

Number of distincts 0CO\_AREA/ C\_PABELNR/ C\_PAPOSNR used to calculate Historical Sales Price where 0REC\_TYPE <> F.

### **Level of calculation of historical sales price**

Revenue type will be calculated at:

- Month (calculation month);
- Company code (C\_COMPCDE) / PRS Company code (C\_COMPCDE \_COMPPRS);
- Material Level (C\_MATNR2);
- Source system;
- Revenue Type.

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## **5.0 Non-functional Descriptions**

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### **5.1 Usability**

as per standard.

### **5.2 Regulatory Compliance**

as per standard.

### **5.3 Security**

as per standard.

### **5.4 Performance**

as per standard.

### **5.5 Reliability**

as per standard.

### **5.6 Scalability**

as per standard.

### **5.7 Compatibility**

as per standard.



## **5.8 Availability**

as per standard.

## **5.9 Refresh of the Data**

The load is on a daily basis for master data around 2 a.m CET and for the controlling - TP - Sale Price Extracts it's on the third working day of each month around 5:30 a.m CET.