

GSKA - Draft

Process Owner

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General Description

The GSKA Dashboard ...

Scope:

- To be Completed

Currencies and Exchange Rate:

- EUR

Data Refresh Frequency:

- To be Completed

Sources for the dashboard include:

- To be Completed

Useful links on General Information and Sources:

- To be Completed

Target Users

- To be Completed

Authorization & Rights

To be completed

Definitions

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Data is linked to [Strategic KA](#) if this Strategic KA is one (or more) of these dimensions :

- Corporate SoldTo Group
- (or) Corporate ShipTo Group
- (or) ShipTo KA

which mean that one unique database entry can be linked to several Strategic KA.

Direct sales are the sales where the Strategic KA is the Corporate SoldTo Group. When the Strategic KA is not the Corporate SoldTo, the sales are considered **indirect**.

Data Sources / Mappings

Sales / Volume / ICM : MVCOPA01_0004 (P&L CM Query) - EXCEPT FOR CM.

1. Mapping to correct / override / "create" the corporate groups based on the ShipTo / SoldTo Code
2. Mapping to translate WP1 / PF1 Codes
3. Strategic KA "creation" based on the 3 rules : Corp SoldTo Group OR Corp ShipTo Group OR ShipTo KA based, focused on the Corporate Groups codes in the configuration file.

Warnings by accounts

Baker Hughes => CM ?