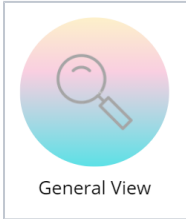


Archived - Orderbook



Details	Definition	Exchange rate	Source	Reference Date
Y-1 M	Last year	CAR 3	P&L:	Posting date
M-1	Last month	$\text{Currency Rate}(M) = \text{AVG}_M \times M - \text{AVG}_{M-1} \times M - 1$	QV query: QVSBS_BW_ QRY_MVCOP A01_0004	
Invoiced (M)	Orders based on the shipment start or completions date based on incoterms for current month		Core Query: BW_QRY_MV COPA01_0004	
M	Current Month Total: Invoiced (M) + Shipped Not Billed (M) + Confirmed Open Orders (M) + Not Confirmed Open Orders (M)			
Shipped Not Billed (M)	Same as "Delivered not invoiced", pending confirmation from freight forwarder if vessel has sailed for current month	CAR 4	Global Sales (Default): QV query QVSD_BW_Q RY_MVSDSO 41_SD004 (Global Sales Orderbook)	Global Sales Orderbook: To be invoiced date*
Confirmed Open Orders (M)	Sales orders which Solvay already confirmed a date and quantity for delivery to customer for current month		QVSD_BW_Q RY_MVSDSO 47_SD001 (Global Sales PO Orders - Only WP1 data)	Global Sales PO Orders: To be issued date
Not Confirmed Open Orders (M)	Sales orders received from customer without confirmation of date and quantity for delivery by Solvay for current month			
M+1	Orders to be invoiced on M+1	CAR 4		
M+2	Orders to be invoiced on M+2	Monthly forecast rate	Core query: BW_QRY_MV SDSO41_SD0 04 (Global Sales Orderbook) BW_QRY_MV SDSO47_SD0 01 (Global Sales PO Orders - Only WP1 data)	
			BI4 (Only for Pepol): ORDER BOOK BUSINESS	

M+3	Orders to be invoiced on M+3	VIEW (TO BE INVOICED) CWWPPS_R 0001
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To be invoiced date Rule*

i Open orders with item category = TAS "Third Party Item" are excluded from the open orders and shipped not billed because they do not generate delivery documents, but a PO to an external vendor instead. Since vendor is in charge of the transport, we cannot estimate the goods issue/invoicing date for these orders. However they will appear in the "invoiced" section as soon as they are billed.

Display Standard Order 2935510: Item Data

Item Category Third Party Item
Material AERO 317 850KG 1874LB B BG

Sales A | Sales B | Shipping | Billing Document | Conditions | Account assignment | Schedule lines | Partner

Order Quantity and Delivery Date

Order Quantity KG KG <-> KG

First Delivery Date

Delivery time

KPI	
Revenue (CURR)	Original Currency
Volume	VKG For more information about VKG click here
ASP	Average Sales Price = Revenue/Volume
Budget	Budget is provided by the GBU and is static for the year. Click here for more information.
BFR	BFR is provided by the GBU and uses the latest version. Updated quarterly and provided directly by the GBUs, the different versions are based on quarter: BFR03, BFR06, BFR09. Click here for more information.
Forecast	Click here for more information.