

KPI in Details

Process Owner
Aurelie Mazerot
 Process Expert


D&PS Expert
Miriam Luttrin

General Description

This KPI is a table containing DSO, Best DSO, Overdue, Outstanding, %Overdue, Overdue: 0-4D, Overdue: 5-10D, Overdue: 11-30D, Overdue: 31-60D, Overdue: 60-90D, 3 month turnover displayed with 2 change dimension icon, enabling user split this information in several ways.

 Indicator details results can be analyzed by :

- PRS Customer
- Month Year
- GBU
- Group of Activity
- Sub-Activity
- Legal Entity
- Payer Geographic Zone
- Mini Zone
- Cust. Country

 Refresh Frequency:
 Monthly (during closure on 1st to 6th 3 times per day)

KPI Name	Calculation
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DSO	<p>Evaluation in terms of days of sales of the outstanding amount at the report date. It is a measure of efficiency on how quickly receivables are collected. It shows the age in terms of days of an organization's accounts receivable and the average time it takes to turn receivables into cash</p> <p>If $Turnover_m \geq Outstanding_m$ then</p> $DSO = \frac{Outstanding_m}{Turnover_m} \times days_m$ <p>If $(Turnover_m + Turnover_{m-1}) \geq Outstanding_m$ then</p> $DSO = \frac{(Outstanding_m - Turnover_m)}{Turnover_{m-1}} \times days_{m-1} + days_m$ <p>If $(Turnover_m + Turnover_{m-1} + Turnover_{m-2}) \geq Outstanding_m$ then</p> $DSO = \frac{(Outstanding_m - Turnover_m - Turnover_{m-1})}{Turnover_{m-2}} \times days_{m-2} + days_{m-1} + days_m$ <p>The general rule is, if $\sum_{n=0}^{12} Turnover_{m-n} \geq Outstanding_m$ then</p> $DSO = \frac{(Outstanding_m - Turnover_{m-m} - Turnover_{m-n})}{Turnover_{m-n}} \times days_{m-n} + days_m$ <ul style="list-style-type: none"> • Days = Number of days in the month. (Month premise: 30 days) • Outstanding = Sum of open documents in the customer's account at the report date. Receivables in doubtful state and advanced payments are excluded. • Turnover = Sales (VAT included) in a specific month • m = Current month (Month Premise: 30 days)
Best DSO	Number of days of up to previous month (M-1)
Over due	Amount of outstanding due and not yet paid at the date of report. In a monthly report, the overdue amount at the end of the month is the sum of amounts with due date lower or equal to the last day of the month and not yet paid nor cleared by that date.
Outstanding	Sum of open documents in the customer's account at the report date
% Over due	<p>Percentage of Overdue - Overdue/Outstanding:</p> $Percentage\ Overdue_m = \frac{Overdue_m}{Outstanding_m}$ <p>It is by default filtered by GL Account sub-type Product & Services.</p> <p>**Please noted that Credit Management term will still communicate official percentage overdue statistics for Solvay Group with the old calculation method.</p>

Source Information:	
Core Query	BW_QRY_MVFIAR01_0001 BW_QRY_MVFIAR01_0006 (TABLE: Aged Overdue)
QV Query:	QVSBS_BW_QRY_MVFIAR01_0001 QVSBS_BW_QRY_MVFIAR01_0006 (TABLE: Aged Overdue)

BW Filters:	<input checked="" type="checkbox"/> Company Code <> ZUS4 <input checked="" type="checkbox"/> GL Acct Type = RECEIVABLES <input checked="" type="checkbox"/> PRS Comp. Interco Flag = YES <input checked="" type="checkbox"/> PRS Comp. Merging Date = # <input checked="" type="checkbox"/> PRS Customer <> 2200000000 CLIENTI <input checked="" type="checkbox"/> PRS Cust. Interco Flag = No <input checked="" type="checkbox"/> ERP GBU <> Eco Service <input checked="" type="checkbox"/> Control Credit Area = "SOLV"
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Specific Dimensions	
GL Account Sub Type	By default filtered on Product and Services. Other values may be selected; Accruals&Revaluation, Advance Payment, Doubtful, Write Down
Mini Zone (Cust)	Mini Zone of the PRS Customer
Customer Country	Country of the PRS Customer
PRS Customer	
Customer Group	Customer Group of the PRS Customer
Coll. Speci.	
Sales Rep	
Credit. Mgr.	