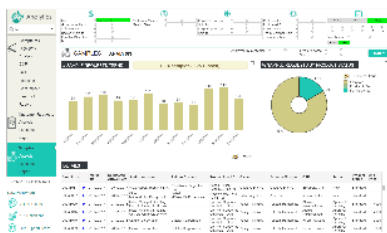


Analysis (Sample Requests)



Owner

CRM Team

D&PS Expert

EMEA: Stéphane Bourgeaud-lignot

NAM/LAM: Karina Tsuji

APAC: Lilian Cheong

General Description - Samples Analysis

Authorization & Rights

Authorization & Rights
All the accesses must be validated by:

GBU CRM Champions

or

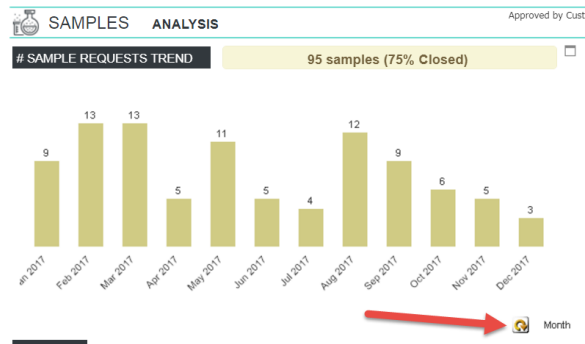
GBU Quality Manager

Click here for the [Access form](#) to get access to Analytics.

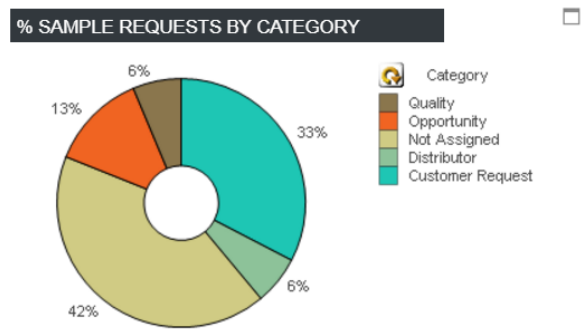
Access Rights and Dashboard Entry Points - Click [here](#) for descriptions.

The Samples Analysis section allows users to track the Samples data that is in Salesforce.

The first graph is the # of Sample Requests Trend. This graph can display the number of samples requested by month, GBU, Product Lvl 2, Manufacturing plant, and product classification. Use the indicated toggle by right clicking on it to change the view to one of your choice:



The graph on the right displays the percentage of sample requests by category or product status:



The details table at the bottom of the screen displays valuable information about the samples from Salesforce. Use the indicated blue arrow to link directly to the sample request.

Sample #	Created	Requested Arrival Date	Sold to Account	Ship to Account	Product Level 2	Owner	Account Manager	CSR	Status	Product Status	Unit Price
00047614	15/12/2017	19/12/2017	Evering Great Lakes Inc	-	S&S Reg D *Gsm	Teresa Tennant	William Nelson	Teresa Tennant	New	Standard	-
00047192	15/12/2017	19/12/2017	First Line Technology	First Line Technology	S&S Reg D *Gsm	Joshua Meyers	Leslie Butler	Joshua Meyers	New	Standard	-
00046983	06/12/2017	09/12/2017	Transmission Association	-	S&S Reg D *Gsm	Sarah Barker	Sarah Barker	Not Assigned	New	Standard	-
00046391	09/11/2017	09/12/2017	MPH The Liv Trading Co. Ltd	MPH The Liv Trading Co. Ltd	S&S Sample	Tran Hu	Yang Xue	Approved	Standard	-	-
00046446	22/11/2017	21/11/2017	Evering Great Lakes Inc	-	S&S Reg D *Gsm	Teresa Tennant	William Nelson	Teresa Tennant	New	Standard	-
00046708	21/11/2017	29/11/2017	Eton International Trading Company S.A	Eton International Trading Company S.A	S&S Sample	Clara Papadimitriou	Not Assigned	Approved	Standard	-	-
00044448	07/11/2017	10/11/2017	Orgation Inc	Orgation Inc	S&S Reg D *Gsm	Angela Phillips	Angela Phillips	Not Assigned	New	Standard	-
00044114	01/11/2017	06/11/2017	Solchem Inc	-	S&S Sample	William Nelson	William Nelson	Not Assigned	Approved	Standard	-
00044013	31/10/2017	02/11/2017	Carboun	-	S&S Sample	Rosa Reyes	Michael Atwell	Oscar Valero	New	Standard	-
00043989	31/10/2017	02/11/2017	Evering Northeast Inc	-	S&S Sample	William Nelson	William Nelson	Approved	Standard	-	-
00043138	20/10/2017	24/10/2017	Evering Great Lakes Inc	-	BR OF1 Usp *PH	Teresa Tennant	William Nelson	Teresa Tennant	Closed/Completed	Standard	-

Sources	
CRM Salesforce	CRM Salesforce