

- Understand the exact content of each column

Column Name	Explanation	Available in View
Service package (ATA, DTA, DTD)	Rate is for : Airport to Airport (ATA), Door to Destination Airport (DTA), or Door to Door (DTD)	All
Site of Origin	Location of pick up of the goods (only applicable to DTA and DTD rates) If "N/A" rate is ATA	All
Departure Airport	IATA CODE, usually only for information except for ATA rates	All
Destination Airport	IATA CODE, location of end of transport for DTA and ATA rates For DTD, for indication only	All
Destination Airport Name	Name related to Destination Airport IATA Code	All
Final Destination	Place of delivery in case of DTD rates,	All
GBU	Global Business Unit	All
Supplier	Supplier offering this specific service under those specific conditions	All
Award	Nomination given to the supplier on this specific lane 100% = primary (to be use in priority) 0% = backup (to be use only if primary cannot deliver)	All
Currency	Currency in which rates are display (can be different from currency of negotiation or payment) For currency of negotiation, refer to "Currencies"	All
Minimum Price (Unit)	Minimum invoiced per shipment on this tradeline, if "price per kg*number of kg" > "Minimum Price", minimum if not applicable	All
Rate C-Consolidated Service (per kg)	Rate per kg (gross weight) for C-Consolidated service (freight forwarder consolidation 96-120 hours airport to airport)	All - NDG
Rate A-Direct Service (per kg)	Rate per kg (gross weight) for A-Direct service (quickest service with direct flights 24 to 48 hours airport to airport)	All - NDG
Rate A-Direct DG Service (per kg)	Rate per kg (gross weight) for A-Direct service for dangerous goods (24 to 48 hours airport to airport)	All - DG
Rate Others Services (per kg)	Rate per kg (gross weight) for services others than C-Consolidated, A-Direct, A-Direct DG	All
Others Service Description	Type of service request by the GBU: VUN, Temperature Controlled, DG Cargo, HOT, ... (All definition are available in requirement documents)	All
Transit Time C-Consolidated Service	Total transit time based on "service package (ATA, DTA, DTD)" for C-Consolidated service	More details - NDG
Transit Time A-Direct Service	Total transit time based on "service package (ATA, DTA, DTD)" for A-Direct Service	All - More Details
Transit Time Others Service	Total transit time based on "service package (ATA, DTA, DTD)" for Others Service	All - More Details
Number of departures per week C-Consolidated Service	Number of departures / available flights per week for C-Consolidated Service	NDG - More Details
Number of departures per week A-Direct Service	Number of departures / available flights per week for A-Direct Service	All - More Details
Number of departures per week Others Service	Number of departures / available flights per week for Others Services	All - More Details
SAP Route Service C-Consolidated	SAP Route created by SBS Data Log (Lisbon team) for Service C-Consolidated	NDG - More Details
SAP Route Service A-Direct	SAP Route created by SBS Data Log (Lisbon team) for Service A-Direct	All - More Details

SAP Route Service C- Consolidated - Shipping Point 2	SAP Route created by SBS Data Log (Lisbon team) for Service C-Consolidated - if Other Departure Shipping Point	NDG - More Details
SAP Route Service A-Direct - Shipping Point 2	SAP Route created by SBS Data Log (Lisbon team) for Service A-Direct - if Other Departure Shipping Point	All - More Details
SAP Route Service A-Direct DG	SAP Route created by SBS Data Log (Lisbon team) for Service A-Direct DG	DG - More Details
SAP Route Others Services	SAP Route created by SBS Data Log (Lisbon team) for Others Services	All - More Details

- **"Classic View" vs "More details"**

The tool is offering two different views. The first one by default is the "classic view", giving a overview of rates for different services and supplier information.

By clicking on "More details", you will access more data on transit time, number of departure per week, as well as SAP route information.

- **Currencies**

The tool can display in 3 currencies, the currency name is always available in "Currency" column of the table. The default currency of the tool is EUR, but the user can choose to use:

- Origin currency = currency of negotiation and contract
- EUR
- USD

- **Dangerous and Non Dangerous goods**

The tool can provide rates for either non-dangerous goods or dangerous goods (if available). The default set up of the tool is NDG (non dangerous goods).

This clicking on DG (Dangerous Goods), rates and information display will be valid for dangerous good transportation (subject to DG class and UN Code being accepted by airline).

- **Inbound vs Outbound**

This information is based on the needs from the GBU expressed in the tender and on the entity paying the freight.

- Inbound : Shipper is the exporting site and freight is paying by origin.
- Outbound: Shipper is the receiving site and freight is payed by destination

- **How to download your results?**

If you are willing to have a copy of your results in a excel format, use right click and select "send to excel". A pop-up window will appear and press on the link. Your results will be then available in your "downloads".

4/ Airfreight Tender Requirements

Access the full tender document package using links and find out all details on:

- **General conditions**
 - contract conditions overview
 - payment terms
 - preliminary information shared with suppliers
- **Technical requirements**
 - rate structure, currency of negotiation and fuel surcharge mechanism
 - level of service description
 - cancelling conditions
 - spot trigger rule
- **Product and Sites Requirements**
 - loading time
 - specific site requirement (based on information received from supply chain)
 - product specification and packaging dimensions

Access to documents: [APAC](#) - [EMEA](#) - [NAM](#)

- **Standard reporting template**

All suppliers should send a monthly activity report, if you interested to receive it, please reach out to your local contact at PSCE.

5/ Conditions of air freight rates

- **Jet Fuel Calculation**, Revision Schedule & Monitoring ([Link](#))
- **Additional charges** ([Link](#))
- **Costs at destination** ([Link](#))

- **Selected suppliers** and contact matrix and supplier codes ([Link](#))
- **Validity**
 - Contract is valid for 3 years from 1st of June 2018 to 31st May 2021
 - Rates are valid for 1 year (2 rates revision during contract period)
 - Fuel can be adjusted every 4 months (refer to technical requirements or Jet Fuel Calculation, Revision Schedule & Monitoring ([Link](#)))

All revisions will be monitored by Global Airfreight buyer and communicated to the Regional/Local buyers, as well as the suppliers. Rates available in the tool reflect prices adjustment.

By default, rates displayed are valid for the current period, if you need to access rates from a different period, please select the period by clicking on the button:

Period	
<input checked="" type="checkbox"/> 01/06/18 - 31/08/18	<input type="checkbox"/> 01/03/18 -31/05/18

Rates for future period will be available few weeks before implementation.

6/ Spot Rates

Trigger Point for spot is 5 Tons with the exception of:

- **La Rochelle - Special Chem 8 Tons**
- **Specialty Polymers USA 10 Tons (BDP) - 18 Tons (KWE)**
- **Request a rate**

EMEA: [Process - Spot form](#)

NAM: Process TBC

APAC: Process TBC

Contact List Suppliers:

- **Ask for Route creation in SAP**

Using direct link : [Route Creation Request](#)

or

Freshdesk / Submit request / OtC

[blocked URL](#)

- **Supplier Contact Matrix**

7/ Historical data

The tool is giving visibility on the rates for 12 to 16 months. Historical data is stored in **XXX** and can be available on request to **XXX**.

Access to raw data from Qlikview data base ([Link](#)).