

Sales Order Type



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General Description

This indicator calculates the number Order Lines split by type: Manual, Export, Free, Sample and Return order lines.



Indicator details results can be analyzed by :

- GBU
- ZI Partner
- Ship to Group
- Sales Office
- Sales Office Zone



Date Reference:
Order Line Creation



Refresh Frequency:
Monthly

KPI Name	Calculation
# eOrdering Order Lines	BI4: Order Type = Rhodia eCommerce - OMC + Rhodia eCommerce - Cust + B2B BW: Order Type = WEB (via web Slv4me) + WEBC (SpP Webshop - CC) + EVMI (e-VMI) + B2B (Via e-business B2B) + DFUE (By telecommunication)
#Manual Order Lines	Else = Manual
#Export Order Lines	BI4 and BW: Order line with Flag Export = Y <u>Flag Export Rule:</u> ▪ For Company Zone = EU or NA Company Zone <> Ship to zone then Flag Export = Y ▪ For Company Zone = AP or LA Ship to country <> Sales Office Zone then Flag Export = Y
# LC	BI4: Order lines with order payment method = 010 / 011
% LC vs. Export Order Lines	# LC ----- #Export Order Lines

#Free Order Lines	BI4: Total Billing w/o taxes = 0 or empty Order document type = FG/ZAGR (#Samples Order Lines Excluded). BW: Item Category = 'ZKMS','ZR4N','ZTAS' (#Samples Order Lines Excluded).
#Samples Order Lines	BI4: Order type = TA PO type <> DFUE/WEBS and SMART samples + Order type KL/ZKL BW: Item Category = 'KLN','KNN','ZSAM'
#Return Order Lines	

Source Information:	Filters
<u>BI4 Query (WP1 Data):</u> NB SBS Monthly Dashboard CS Indicators Direct and Cancel orders CSWWPPS R001	✗ LEGAL COMPANIES <> ZFR9/7378 ✗ DISTRIBUTION CHANNEL <> 8I ✗ SHIP TO KA <> GRCL200022/9999999999/GRCL000098 ✓ ORDER FLOW CODE = R ✓ DOC TYPE = FG/KB/KBB/KE/KEB/LP/ORB/RCM/TA/TAM/ZAGR/VEF/VEFR/ZEXP/ZOR/ZKEB/ZKBB/ZORB/LZM/RCS/ZKL/KL ✓ ORDER REJECTION: CODE = 98 OR EMPTY OR ORDER LINE CANCELLED IN SAP NOT CONSIDERED (ORDER LINE ITEM CATEGORY CODE = ZZZZ)
<u>BW Query (PF1 Data):</u> QV_BW_QRY_MVSDS O45_SD0005	✗ [0SOLD_TO__0CUST_CLASS] CUSTOMER CLASSIFIC <> [G] GROUP COMPANY ✓ Doc Type: KBN, KEN, KLN, KNN, TAS, TDN, TDXR, Z104, Z105, Z107, Z108, Z109, Z1E3, Z1IR, Z1IX, Z1Q5, Z1Q6, Z1QP, Z1RD, ZDMN, ZDMS, ZDON, ZEXP, ZIND, ZIRS, ZITI, ZKLE, ZKMN, ZKMS, ZKNE, ZORB, ZOUT, ZR4N, ZRAG, ZRCM, ZRCS, ZRDC, ZRGI, ZRIN, ZRP1, ZRP2, ZRP3, ZRPE, ZRVO, ZSAM, ZT1E, ZT1N, ZTAS, ZTDE, ZTDL, ZTDM, ZTDN, ZTDR, ZTES, ZVEX, ZVEY, ZVF1, ZVXI.

Specific Dimensions	
Sales Office	