

# Payment Behaviours



**Process Owner**

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Process Expert

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## General Description

This indicator measured payment behaviors of customers of Solvay's GBUs rating for M-1 (previous month) based on rolling 6 months' data. The first chart display the number of customer vs. payment behaviors, then another chart that relates GBU vs. payment behaviors and last a table with two possibility of view: Rating on payment behavior, where it's possible to see the score of each zone and GBU and Value by payment period where it's possible to see the amount paid classified as Early Payment, At the due date, Late 1 - 4, Late 5 - 10, Late 11 - 30 and Late > 30



Indicator details results can be analyzed by :

### Rating on Payment Behaviors

- GBU
- Legal Entity Zone

Value vs. Payment Period: Early Payment/ At the due date/ Late 1 - 4/ Late 5 - 10/ Late 11 - 30/ Late > 30

- GBU
- Payer Geographical Zone



Refresh Frequency:

Monthly (1st Sunday of the month)

KPI Name	Calculation																																	
Rating	<table border="0"> <tr><td></td><td>10</td><td>100% Payments on due date</td></tr> <tr><td></td><td>9</td><td>90% Payments on due date</td></tr> <tr><td></td><td>8</td><td>100% Payments &lt; 4 days late</td></tr> <tr><td></td><td>7</td><td>90% Payments &lt; 4 days late</td></tr> <tr><td></td><td>6</td><td>75% Payments &lt; 4 days late</td></tr> <tr><td></td><td>5</td><td>65% Payments &lt; 4 days late</td></tr> <tr><td></td><td>4</td><td>55% Payments &lt; 4 days late</td></tr> <tr><td></td><td>3</td><td>50% Payments &lt; 10 days late</td></tr> <tr><td></td><td>2</td><td>75% Payments &lt; 30 days late</td></tr> <tr><td></td><td>1</td><td>50% Payments &lt; 30 days late</td></tr> <tr><td></td><td>0</td><td>Rest</td></tr> </table>		10	100% Payments on due date		9	90% Payments on due date		8	100% Payments < 4 days late		7	90% Payments < 4 days late		6	75% Payments < 4 days late		5	65% Payments < 4 days late		4	55% Payments < 4 days late		3	50% Payments < 10 days late		2	75% Payments < 30 days late		1	50% Payments < 30 days late		0	Rest
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Payment Period	Early Payment At the due date Late 1 - 4 Late 5 - 10 Late 11 - 30 Late > 30																																	

## Source Information:

Core Query:	BW_QRY_MVFIAR01_0010
QV Query	QVSBS_BW_QRY_MVFIAR01_0010

BW Filters:	<input checked="" type="checkbox"/> Company Code <> ZUS4
	<input checked="" type="checkbox"/> GL Acct Sub Type = PRODUCT AND SERVICE
	<input checked="" type="checkbox"/> GL Acct Type = RECEIVABLES
	<input checked="" type="checkbox"/> PRS Comp. Interco Flag = YES
	<input checked="" type="checkbox"/> PRS Comp. Merging Date = #
	<input checked="" type="checkbox"/> PRS Cust. Interco Flag = No
	<input checked="" type="checkbox"/> ERP GBU <> Eco Service
	<input checked="" type="checkbox"/> Control Credit Area = "SOLV"

Specific Dimensions	
Customer Country	Country of the PRS Customer
Customer Group	Customer Group of the PRS Customer
Credit. Mgr.	