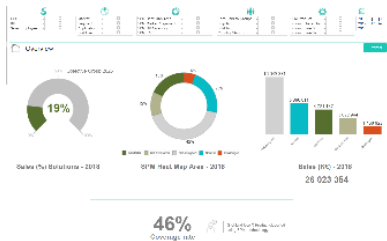


SPM (Sustainable Portfolio Management) Dashboard



Process Owner

Process Owner: **Jean-François Goupillier**

D&PS Expert

Sophie Maillet

General description

SPM is instrumental at Solvay to take robust decisions by integrating sustainability in its business growth ambition. It will support the ambition to intensify the sustainable management of the group's portfolio.

The dashboard provides a global or detailed view of the SPM profile of Solvay sales:

- on the current and 2 previous years
- with several selections or drill down criteria (common criteria with P&L and commercial reporting) including GBU, Market, End use, Customer, year, SPM elements (Heat Map category, Market Alignment, Operations Vulnerability).

No access limitation (but no view on the prices).

For more information about SPM, please use this Solvay One Link:

<https://one.solvay.com/en/sustainable-development/spm.html>

Tabs:	KPIs:
Overview	• Sales % Solutions • SPM Heatmap Area • Sales • Coverage Rate
Customer Market View	• Sales • Re-partition by Corporate Group
Solvay Report	Multiple Dimensions -see relevant page here :

Target Users

- In GBUs : Sales & Marketing Teams, SPM contact
- Corporate : Sustainable Development, Strategy

Authorization Rights & Validations

- Validation: Access is automatic when granted access to CRM Analytics

Tab Access	SBS User	GBU or Function
✓ Overview	Marc Piret	Marc Piret
✓ Customer Market View		
✓ Solvay Report		

- Authorisations' rights: whole perimeter [Access form](#)

Data Sources and Structure:

[blocked URL](#)

(Current as of 5/15/2018)