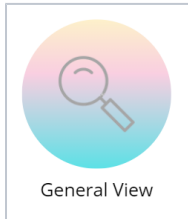
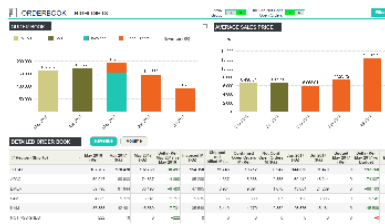


Orderbook



Details	Definition	Exchange rate	Source	Reference Date	
Y-1 M	Last year	CAR 3 Currency Rate(M) = AVG_M x M - AVG_{M-1} x M - 1	P&L:	Posting date	
M-1	Last month		QV query: QVSBS_BW_QRY_MVCOP A01_0004		
Invoiced (M)	Orders based on the shipment start or completions date based on incoterms for current month		Core Query: BW_QRY_MV COPA01_0004		
M	Current Month Total: Invoiced (M) + Shipped Not Billed (M) +Confirmed Open Orders (M) + Not Confirmed Open Orders (M)				
Shipped Not Billed (M)	Same as "Delivered not invoiced", pending confirmation from freight forwarder if vessel has sailed for current month	CAR 4	Global Sales (Default): QV query QVSD_BW_QRY_MVSDSO 41_SD004 (Global Sales Orderbook) QVSD_BW_QRY_MVSDSO 47_SD001 (Global Sales PO Orders - Only WP1 data) Core query: BW_QRY_MVSDSO41_SD004 (Global Sales Orderbook) BW_QRY_MVSDSO47_SD001 (Global Sales PO Orders - Only WP1 data) BI4 (Only for Pepol): ORDERBOOK BUSINESS	Global Sales Orderbook: To be invoiced date*	
Confirmed Open Orders (M)	Sales orders which Solvay already confirmed a date and quantity for delivery to customer for current month				Global Sales PO Orders: To be issued date
Not Confirmed Open Orders (M)	Sales orders received from customer without confirmation of date and quantity for delivery by Solvay for current month				
M+1	Orders to be invoiced on M+1	CAR 4			
M+2	Orders to be invoiced on M+2	Monthly forecast rate			

M+3	Orders to be invoiced on M+3	VIEW (TO BE INVOICED) CWWPPS_R 0001
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To be invoiced date Rule*



Open orders with item category = TAS "Third Party Item" are excluded from the open orders and shipped not billed because they do not generate delivery documents, but a PO to an external vendor instead. Since vendor is in charge of the transport, we cannot estimate the goods issue/invoicing date for these orders. However they will appear in the "invoiced" section as soon as they are billed.

Display Standard Order 2935510: Item Data

Navigation icons: Back, Forward, Home, Search, Print, etc.

Sales Document Item: 10 Item Category: TAS Third Party Item

Material: 143501 AERO 317 850KG 1874LB B BG

Tabs: Sales A | Sales B | Shipping | Billing Document | Conditions | Account assignment | Schedule lines | Partner

Order Quantity and Delivery Date

Order Quantity: 51,000 KG 1 KG <-> 1 KG

First Delivery Date: D 23.10.2020

Delivery time: [Dropdown menu]

KPI	
Revenue (CURR)	Original Currency
Volume	VKG For more information about VKG click here
ASP	Average Sales Price = Revenue/Volume
Budget	Budget is provided by the GBU and is static for the year. Click here for more information.
BFR	BFR is provided by the GBU and uses the latest version. Updated quarterly and provided directly by the GBUs, the different versions are based on quarter: BFR03, BFR06, BFR09. Click here for more information.
Forecast	Click here for more information.