

# Forecast Data Sources



**IS Planning Expert**  
 Dynasys process owner

Forecasting data comes from several sources including Dynasys, APO WP1 and APO, queried by a BW query for Analytics dashboard: QVSBS\_BW\_QRY\_MVDYN11\_0001 (all GBUs except Composite Materials - QVSBS\_BW\_QRY\_CPDYN11\_0001)

At any point, the forecast is displayed for 18 months in advance from the current month.

Here is a list of sources queried by GBU:

GBU	Data Source
Aroma	Dynasys
Coatis	Not Available
Composite Materials	Dynasys
Fibras	Not Available
Novecare	Dynasys
PePol	Dynasys
Peroxides	Dynasys
Polytechnyl	Dynasys
Silica	Dynasys
Soda Ash	Dynasys
Special Chem	Dynasys
Specialty Polymers	Not Available
Technology Solutions	Dynasys

For more information regarding APO:

[ZZ-OBSOLETE-APO - Interfaces](#)

For detailed technical documentation for each dimension : [Dimensions Overview](#)

1. Unconstrained Forecast: Volume + Value
2. Constrained Forecast: Volume + Value

GBU	Required Data
Silica	Unconstrained = Sales Team Forecast
Composite Materials	Constrained = Final Forecast
Soda Ash	Unconstrained = Sales Team Forecast
Technology Solutions	Constrained = Constrained Forecast
Novecare	Unconstrained = Final Forecast (PreSOIP Plan) Constrained = N/A

Peroxides	Unconstrained = Final Forecast
Aroma Performance	Constrained = Constrained Forecast
Performance Polyamides	
Special Chem	Unconstrained = Sales Team Forecast
	Constrained = Final Forecast (ETA/ETD)

**Source System details:**

Data	Naming convention and source data by system		
Generic Name	Dynasys	APO (Source WP1)	APO (Source PF1)
Sales Team Forecast (Forecast registered by the Sales Team)	Sales Team Forecast **	Sales Team Forecast	AM Forecast
Final Forecast (Unconstrained Demand) validated after Demand Review	FF/Final Forecast *	PreSOIP Plan	Consensus Forecast
Constrained Forecast (Post SOIP plan)	Constrained Forecast	PostSOIP Plan (equivalent to PreSOIP Plan)	N/A

\* Final Forecast is published as Final Forecast (ETA)

- For Silica/SA&D = Final Forecast (ETA) = Final Forecast (ETD)
- For Peroxides/Aroma = Final Forecast (ETA)

\*\*For TS, the Sales Team Forecast could be either ETA (for Mining Solutions/Phosphorus) or ETD (for PA)