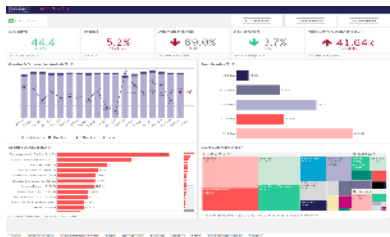


Cash & Risks



KPI Owner

Aurelie Mazerot

SBS Decision & Piloting Solutions Team

WW Solutions:

- Donia Rachdi

Regional Animator:

- Emma Glasson (EMEA)
- Karina Tsuji (LATAM & NAM)
- Lilian Cheong (APAC)

General Description

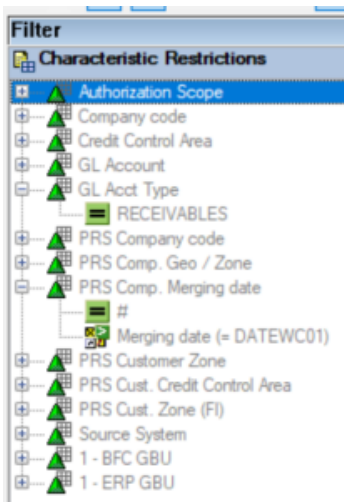
These indicators explore the Customer Overdue and Outstanding through monthly trend and 12M Rolling chart. There is a bar displaying the overdue aging and accrued overdue by customers. As for the overdue risks, it is now showing the risks classes according to GBU's customers as defined.

Overdues are filtered on the GL Accounts Sub Type "Products & Services"

KPI Name	Calculation
Outstanding (KCURR)	Sum of open documents in the customer's account as at the report date
Overdue (KCURR)	Amount of outstanding due and not yet paid at the date of report.
Overdue EOM (KCURR) => in My Table	In a monthly report, the overdue amount at the end of the month (Overdue EOM) is the sum of amount with due date lower or equal to the last day of the month and not yet paid nor cleared by that date. The Overdue EOM is available in the My Table sheet
%Overdue	Percentage of Overdue calculation: $\text{Percentage of Overdue}_m = \text{Overdue}_m / \text{Outstanding}_m$ Only GL Account sub-type = Product & Services is taken when calculating outstanding and overdue. **Please noted that Credit Management team will still communicate official percentage overdue statistics for Solvay Group with the old calculation method.

Source Information:

Core Query	BW_QRY_MVFIAR01_0001
QV Query:	QVSBS_BW_QRY_MVFIAR01_0001
Flat file	Non Core ERP Credit DATA for Composite Materials and Chemlogics

BW Filters:	GL Acct Type = RECEIVABLES PRS Comp. Merging Date = # PRS Payer <> SPARROW SRL - 423344  Previous obsolete exclusions: Company Code <> ZUS4 ERP GBU <> Eco Service PRS Comp. Interco Flag = YES PRS Cust. Interco Flag = No																					
Qlik Filters	■ GL account sub-type = Product and services => in the pages by default, to be added in the My report sheet ■ PRS Payers: <> SIEMENS FINANCE & LEASING GMBH - 1039781 <> 2200000000 CLIENTI - 410759 <> Aleris rolled products - 1039381 ■ Control Credit Area = "SOLV"																					
Refresh Frequency:	The sheet is now refreshed several times a day. Considering the refresh frequency of the BW queries and the CCT dashboard, it is pretty hard for them to be aligned. See reload times below (Paris time) <table><thead><tr><th></th><th>BW</th><th>CCT dashboard</th></tr></thead><tbody><tr><td rowspan="5">During Closing period</td><td>2 am</td><td>5:30 am</td></tr><tr><td>8 am</td><td>11:30 am</td></tr><tr><td>1:30 pm</td><td>5 pm</td></tr><tr><td>6 pm</td><td>9:30 pm</td></tr><tr><td>10 pm</td><td>1:30 am</td></tr><tr><td rowspan="3">Out of Closing period</td><td>8 am</td><td>11:30 am</td></tr><tr><td>2 pm</td><td>5:30 pm</td></tr><tr><td>10 pm</td><td>1: 30 am</td></tr></tbody></table>		BW	CCT dashboard	During Closing period	2 am	5:30 am	8 am	11:30 am	1:30 pm	5 pm	6 pm	9:30 pm	10 pm	1:30 am	Out of Closing period	8 am	11:30 am	2 pm	5:30 pm	10 pm	1: 30 am
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	2 pm	5:30 pm																				
	10 pm	1: 30 am																				

Specific Dimensions

GL Account Sub Type	By default filtered on Product and Services. Please remind it when using My Table Other values may be selected; Accruals & Revaluation, Advance Payment, Doubtful, Write Down
Payer Geo Zone	PRS Customer Zone
Mini Zone (Cust)	Mini Zone of the PRS Customer
Customer Country	Country of the PRS Customer
PRS Customer	PRS Payer
Customer Group	Customer Group of the PRS Customer
Coll. Speci.	
Sales Rep	
Credit. Mgr.	
**Missing Dimensions from SBS_OtC	If you do not find the same dimensions you used to see in SBS_OtC, please refer here for details.