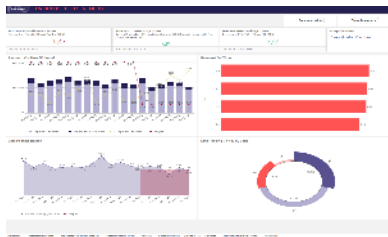


# Process Effectiveness



KPI Owner

Ricardo Nunes

SBS Decision & Piloting Solutions Team

WW Solutions:

- Marie-Line Ardito

Regional Animator:

- Emma Glasson (EMEA)
- Karina Tsuji (LATAM & NAM)
- Lilian Cheong (APAC)

## Payment On Time



Definition:

Indicator regarding payment on time: **Payment On Time = In Advance + Due Date + Month Postpone + Weekend Postpone**



Date Reference:

Clearing Date



*Weekends and Holidays (By Zone) are taken into account.\*The function Working Day takes in parameter a calendar ID which corresponds to the country of the current record.  
So for each record we take the country and then verify in the table TFACD if the calendar ID is present.  
If it is not present, the query take the default value 'BE'.  
Regarding the country, the holidays are different so a Clearing Date can correspond to a working day in a country and to a day off in an other one.*



Refresh frequency:

1st and 5th of each month  
Full

| KPI Name   | Type             | Number of Invoices where:                                                            | %                                                                          |
|------------|------------------|--------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| In advance | In advance       | Clearing Date < Net Due Date (or Calculated Payment Date)                            | $\frac{\text{\#of Invoices In advance}}{\text{Total Numbers of Invoices}}$ |
|            |                  |                                                                                      |                                                                            |
| On time    | Due Date         | Clearing Date = Net Due Date (or Calculated Payment Date)                            | $\frac{\text{\#of Invoices In advance}}{\text{Total Numbers of Invoices}}$ |
|            | Month Postpone   | Net Due Date = M-1 last working day and Clearing Date = M 1st working day            | $\frac{\text{\#of Invoices In advance}}{\text{Total Numbers of Invoices}}$ |
|            | WeekEnd Postpone | Net Due Date = Saturday or Sunday and Clearing Date = Next Monday                    | $\frac{\text{\#of Invoices In advance}}{\text{Total Numbers of Invoices}}$ |
|            |                  |                                                                                      |                                                                            |
| Late       | ]0-5] Days       | $0 < \text{Clearing Date} - \text{Net Due Date (or Calculated Payment Date)} \leq 5$ | $\frac{\text{\#of Invoices "]}0-5]" }{\text{Total Numbers of Invoices}}$   |

|  |                  |                                                                   |                                                                   |
|--|------------------|-------------------------------------------------------------------|-------------------------------------------------------------------|
|  | ]5-10] Days      | 5 < Clearing Date - Net Due Date (or Calculated Payment Date) 10- | #of Invoices "]5-10] Days"<br>-----<br>Total Numbers of Invoices  |
|  | ]10-30] Days     | 10 < Clearing Date - Net Due Date (or Calculated Payment Date) 30 | #of Invoices "]10-30] Days"<br>-----<br>Total Numbers of Invoices |
|  | ]30-60] Days     | 10 < Clearing Date - Net Due Date (or Calculated Payment Date) 60 | #of Invoices "]30-60] Days"<br>-----<br>Total Numbers of Invoices |
|  | Rest (> 60 Days) | Clearing Date - Net Due Date (or Calculated Payment Date) > 60    | #of Invoices "Rest"<br>-----<br>Total Numbers of Invoices         |

| Source            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Core Query:       | BW_QRY_MV_APRS1_0005                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| QV Query:         | QVSBS_BW_QRY_MV_APRS1_0003                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| BW Filters        | <ul style="list-style-type: none"> <li>• Creditor &lt;&gt; P000000000 - PZZZZZZZZ</li> <li>• Creditor/Vendor Class &lt;&gt; S</li> <li>• Creditor Account Group &lt;&gt; Vendor, PERS, Employee, SSOL Vendors, ZSET, CPD One-Time Vendor, Personnel for expense accounts</li> <li>• Account Doc Type =</li> </ul> <p>RHO: KA, KC, KG, KN, KR, KS, RE, RN, ZG</p> <p>PF1: 18, 19, 23, 24, 43, 44, 48, 49, 53, 54, 63, 64, 73, 74, 83, 84, 87, 88, 93, 94, KA, KR, M1, M2, M3, M4, M5, M6, M8, M9, R0, R1, R2, R3, R4, R5, R6, R7, R8, R9, RA, RB, RC, RE, RH, RM, RN, RO, RP, RQ, RV, S5, S7</p> <p>WP1: KA, KG, KN, KR, RA, RE, RN, ZC, ZW</p> <ul style="list-style-type: none"> <li>• Clearing Doc &lt;&gt;</li> <li>• RHO: ]30000000 - 39999999[</li> </ul> <p>PF1: FI Documents ]3070000000 - 3079999999[;]6310000000 - 6319999999[;MM Documents ]6510000000 - 6519999999[</p> <p>WP1: FI Documents ]3000000000 - 3999999999[; MM Documents ]1700000000 - 1799999999[;]1900000000 - 1999999999[</p> <ul style="list-style-type: none"> <li>• Posting Key =</li> <li>• RHO: 21, 22, 24, 27, 29, 31, 32, 34, 37, 39</li> <li>• PF1: 21, 22, 31, 32</li> <li>• WP1: 21, 22, 24, 27, 29, 31, 32, 34, 37, 39</li> </ul> <p><b>Net Due Date:</b></p> <ul style="list-style-type: none"> <li>• If Posting Date &gt; Net Due Date =&gt; we take the &lt;&lt;Net Due Date&gt;&gt;</li> <li>• If Posting Date &lt; or = Net Due Date =&gt; we take the &lt;&lt;Calculated Payment Date&gt;&gt;</li> </ul> <p><b>Specific Rules:</b></p> <p><b>2019:</b></p> <ul style="list-style-type: none"> <li>• NAM: if &lt;&lt;Payment Method&gt;&gt; = T or P (WP1) or 1 (PF1) =&gt; real clearing date = Clearing Date - 2 working days</li> <li>• APAC: real Clearing Date = Clearing Date - 3 working days</li> <li>• Always considered as &lt;&lt;Paid On Time&gt;&gt; (At Due Date) if the calculation is &lt;&lt;Late&gt;&gt;: <ul style="list-style-type: none"> <li>◦ Direct Debit: if &lt;&lt;Payment Method&gt;&gt; = P (WP1) or 5 (PF1)</li> <li>◦ Down Payment: if &lt;&lt;Document Type&gt;&gt; = KA</li> <li>◦ Self Billing: if transaction code = MRRL or MRIS or MRKO</li> <li>◦ Spain (PF1): if &lt;&lt;Payment Method&gt;&gt; = 2</li> <li>◦ Without Tax Obligation (PF1): if &lt;&lt;Document Type&gt;&gt; = S7</li> </ul> </li> </ul> <p><b>2020:</b></p> <ul style="list-style-type: none"> <li>• Always considered as &lt;&lt;Paid On Time&gt;&gt; (At Due Date) if the calculation is &lt;&lt;Late&gt;&gt;: <ul style="list-style-type: none"> <li>◦ Direct Debit: if &lt;&lt;Payment Method&gt;&gt; = P (WP1) or 5 (PF1)</li> <li>◦ Down Payment: if &lt;&lt;Document Type&gt;&gt; = KA</li> <li>◦ Without Tax Obligation (PF1): if &lt;&lt;Document Type&gt;&gt; = S7</li> </ul> </li> </ul> |
| QlikSense Filter: | Remove PAX GBU and PAX Legal Entities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

## Late Posting

**Definition:**

Invoices posted after the payment date

**Date Reference:**

Posting Date



**Refresh period for M-1:**

| KPIs            | Definition                                                                     | BW Query                                                                                                                          |
|-----------------|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Late Posting    | Invoices where:<br>Posting Date > Net Due Date                                 | Core Query: BW_QRY_MV_APRS1_0004<br>QV Query: QVSBS_BW_QRY_MV_APRS1_0003B<br><br><a href="#">[For more technical information]</a> |
| Invoices Posted | Invoices posted on the reference date                                          |                                                                                                                                   |
| %Late Posting   | $\% \text{ Late Posting} = \frac{\text{Late Posting}}{\text{Invoices Posted}}$ |                                                                                                                                   |

| Specific Dimensions                      |                                                                                                                          |  |
|------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|--|
| VIP Supplier                             | Y/N (Vendor Attribute = VIP Vendor => Y=VIP ; N=#)                                                                       |  |
| Internal Suppliers                       | Y/N (Vendor Attribute = Class => Y=G ; N=the rest)                                                                       |  |
| <b>**Missing Dimensions from SBS_PtP</b> | <b>If you do not find the same dimensions you used to see in SBS_PtP, please refer <a href="#">here</a> for details.</b> |  |