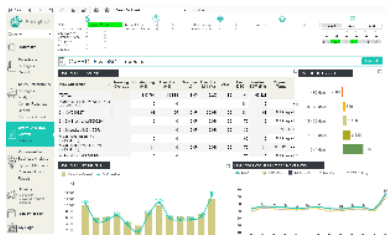


Overdue & DSO



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General Description

The Overdue and DSO section gives valuable information about how customers are paying and behaving. This data comes from the FIAR perimeter and the source of the data is Business Warehouse (see below for more info).

This section is divided into two parts: Current and Historical.

Definitions of:

Outstanding = Sum of open documents in the customer's account (invoices) at the report date.

Overdue = Amount of outstanding due and not yet paid at the date of report. In a monthly report, the overdue amount at the end of the month is the sum of amounts with due date lower or equal to the last day of the month and not yet paid nor cleared by that date.

Percentage of Overdue = Overdue/Outstanding

DSO (Days Sales Outstanding) = Evaluation in term of days of sales of the outstanding amount at the report date. It is a measure of efficiency on how quickly receivables are collected. It shows the age in term of days of an organization's accounts receivable and the average time it takes to turn receivables into cash. Method of calculation used is back-track DSO.

EOM Overdue = End of Month Overdue. Overdue value but ONLY for current month.

Sources	Orderbook
Core query	ITC Credit Management Workbook (BW)
QV query	QVSBS_BW_QRY_MVFIAR01_0001 QVSBS_BW_QRY_MVFIAR01_0006
Refresh frequency	Daily
Filters	GL Account Subtype Products and Services Only

Scope

- Overdue, DSO, Aged Overdue