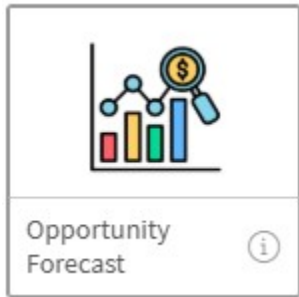


Opportunity Forecast Sheet

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The aim of the Opportunity Forecast Sheet is:

- Quantify forecasted revenues from open & closed opportunities.
- Understand breakdown of opportunities by market, stage, type or close year.
- Identify & review largest opportunities & customers across Syensqo, GBUs, or markets.

Please find a guidance video below:

Navigation slides: